

**ExxonMobil**

Taking on the world's toughest energy challenges.™

---



***Madagascar 2013***

***Ampasindava, Majunga and Cap St Andre***

***Data-room Opportunity Overview***

---

***July 2013***

# Agenda



## Introduction

*Overview  
Location and license map, current equity  
Project timelines*

## ExxonMobil Exploration History

*Recent Exploration Success*

## Geoscience

*Database  
Regional Geoscience, play summary chart/ stratigraphic column, tectonic reconstructions  
Structural elements  
Stratigraphy & palaeogeography; reservoir presence & quality.  
Source mapping: Hydrocarbon Audit map, field & well evidence for sources, DHIs  
Jurassic Play - Ampasindava Leads and Prospects  
- Sifaka basin modelling & Timing chart  
- Majunga Leads and Prospects  
- Varijatsy basin modelling & Timing chart  
Cretaceous Play - Majunga Leads and Prospects: Komba, Bandro, Lead H  
  
Cap St Andre Leads: CSA\_1-2-3, Lead 4, Lead I  
Summary*

## Development Plan

*Revenue flow diagrams & fiscal terms  
LNG project assumptions, East Africa LNG market options & gas development Scale and Schedule scenarios  
Oil project assumptions & oil development Scale and Schedule scenarios*

## Operations Plan

*Exploration strategy  
Seismic reprocessing*

## Data Room Timeline

# Overview



## Purpose

- ExxonMobil is seeking a Co-Venturer to participate in their Exploration program over three blocks, Ampasindava, Majunga and Cap St Andre

## Background

- Three blocks total 11.8 million acres (47,745 km<sup>2</sup>) in the Majunga salt basin; multiple plays identified on c. 12,800 km<sup>2</sup> 2D seismic & 3785 km<sup>2</sup> 3D
- All three licenses have been in suspension since 7 February 2009 due to political unrest
- With a democratic system being re-established and elections planned June to September, 2013, EM is recommencing exploration activities
- Extensions to the original PSCs have been negotiated and executed with OMNIS; now awaiting Presidential ratification
- OMNIS have confirmed that the end of suspension of each license will be extended to the date of gazettal of presidential ratification
- Drilling operations planned from 2015 onwards. Geoscience evaluations ongoing, options include
- Jurassic play with e.g. Sifaka well 4.5TCF (mean)/8.2TCF (p10) EUR in Ampasindava (\$185M to 5800mSS, excludes well test, if required)
- Cretaceous play with e.g. Komba well 890 MMbbl (ML)/1331 MMbbl (HS) EUR in Majunga (\$143.5M – excludes well test, if required)
- EM and Co-Venturers have spent \$165M to date
- Venture office retained in country throughout suspension period; Venture manager in place since March 2013
- In-country capacity-building program initiated April 2013. Excellent working relationship with OMNIS & co-venturers

## Incentives

- Majunga salt basin is an underexplored part of the emerging East Africa petroleum province. The majority of global salt basins are prolific with multiple working HC systems
- Multiple untested plays with significant materiality and running room
- Jurassic salt turtle clastics: most likely gas with a chance of oil
- Cretaceous DW clastics: oil or gas
- Tertiary & Cretaceous stratigraphic and thrust plays have been identified; being progressed with additional seismic
- High graded prospects success-case potential EUR 13 TCF (gas cases) / 2200MMbbl (oil case) or 24 TCF (high side gas) /4600 MMbbl (high side oil)
- ExxonMobil a proven operator of large-scale LNG projects.
- Environmental issues already being worked comprehensively through engagement with in-country stakeholders

# Overview



## Purpose

- ExxonMobil is seeking a Co-Venturer to participate in their Exploration program over three blocks, Ampasindava, Majunga and Cap St Andre

## Background

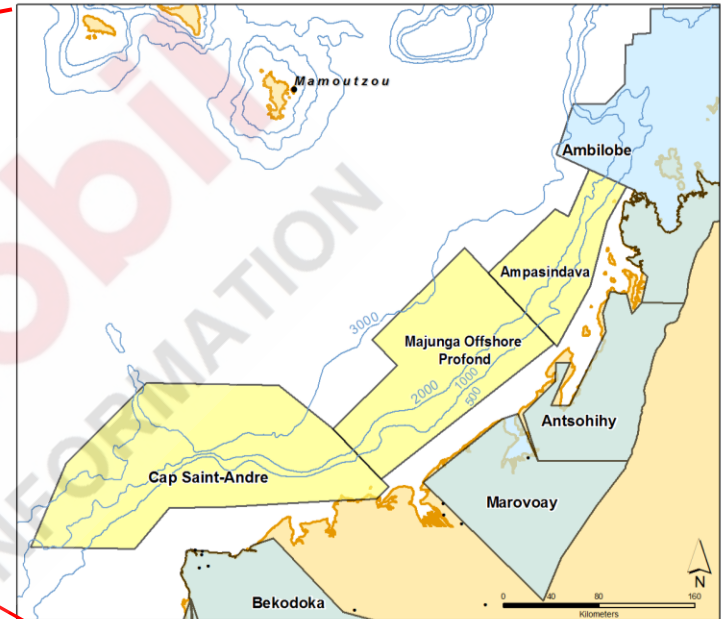
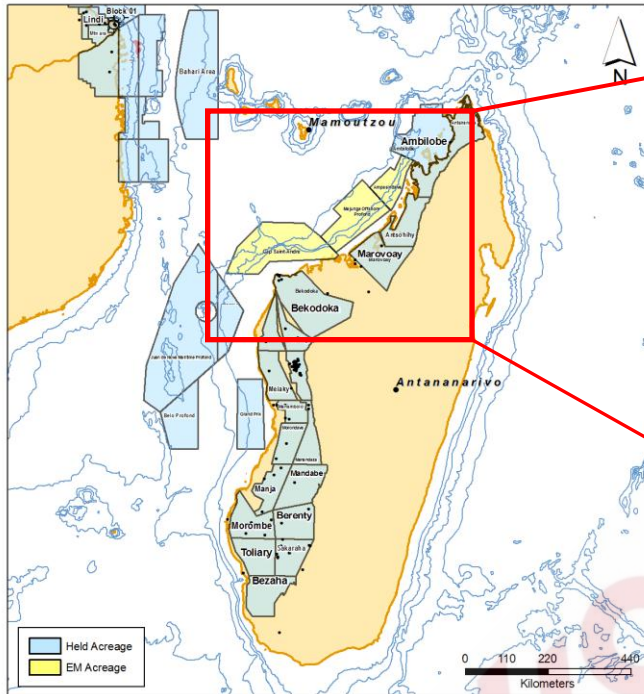
- Three blocks total 11.8 million acres (47,745 km<sup>2</sup>) in the Majunga salt basin; multiple plays identified on c. 12,800 km<sup>2</sup> 2D seismic & 3785 km<sup>2</sup> 3D
- All three licenses have been in suspension since 7 February 2009 due to political unrest
- With a democratic system being re-established and elections planned June to September, 2013, EM is recommencing exploration activities
- Extensions to the original PSCs have been negotiated and executed with OMNIS; now awaiting Presidential ratification
- OMNIS have confirmed that the end of suspension of each license will be extended to the date of gazettal of presidential ratification
- Drilling operations planned from 2015 onwards. Geoscience evaluations ongoing, options include
- Jurassic play with e.g. Sifaka well 4.5TCF (mean)/8.2TCF (p10) EUR in Ampasindava (\$206M – excludes well test, if required)
- Cretaceous play with e.g. Komba well 890 MMbbl (ML)/1331 MMbbl (HS) EUR in Majunga (\$140M – excludes well test, if required)
- EM and Co-Venturers have spent \$165M to date
- Venture office retained in country throughout suspension period; Venture manager in place since March 2013
- In-country capacity-building program initiated April 2013. Excellent working relationship with OMNIS & co-venturers

## Incentives

- Majunga salt basin is an underexplored part of the emerging East Africa petroleum province. The majority of global salt basins are prolific with multiple working HC systems
- Multiple untested plays with significant materiality and running room
- Jurassic salt turtle clastics: most likely gas with a chance of oil
- Cretaceous DW clastics: oil or gas
- Tertiary & Cretaceous stratigraphic and thrust plays have been identified; being progressed with additional seismic
- High graded prospects success-case potential EUR 13 TCF (gas cases) / 2200MMbbl (oil case) or 24 TCF (high side gas) /4600 MMbbl (high side oil)
- ExxonMobil a proven operator of large-scale LNG projects.
- Environmental issues already being worked comprehensively through engagement with in-country stakeholders



# Madagascar PSC Licenses



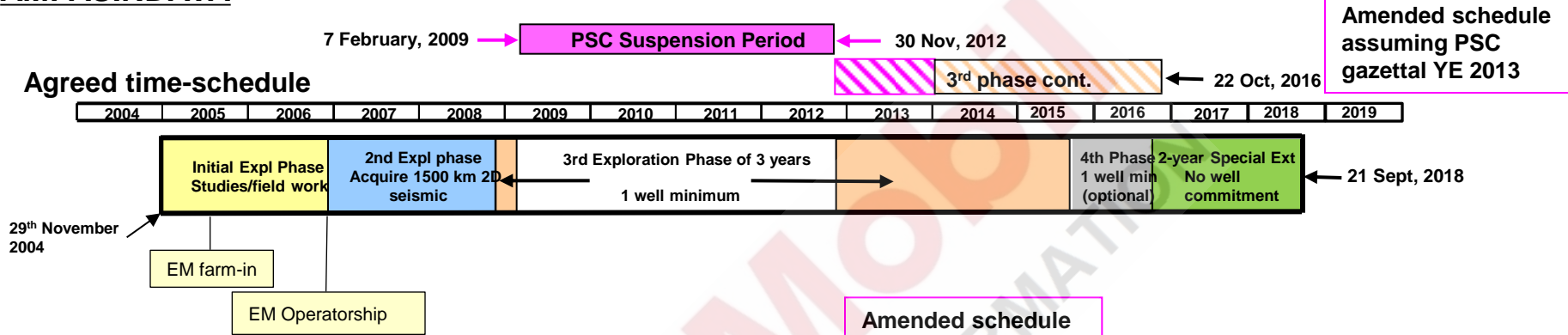
- Ampasindava**  
 (1.8 m acres / 7,280 km<sup>2</sup>)  
 35% available  
 EM 70%, Sterling 30%  
 PSC extension executed, awaiting ratification  
 1 well commitment
- Majunga**  
 (3.9 m acres / 15,780 km<sup>2</sup>)  
 15% available  
 EM 50%, BG 30%, PVEP 10%, SKI 10%  
 PSC extension executed, awaiting ratification  
 1 well commitment
- Cap St Andre**  
 (6.1 m acres / 24,685 km<sup>2</sup>)  
 35%/negotiable available  
 EM 100%  
 PSC extension executed, awaiting ratification  
 2000 km 2D seismic commitment

- Frontier deep-water acreage
- Unexplored deep-water salt basin with multiple plays
- Environmentally sensitive
- Remote with no petroleum infrastructure
- Recent gas discoveries in Mozambique and Tanzania – increased potential for working hydrocarbon system offshore Madagascar

# Madagascar Licenses- Suspension periods

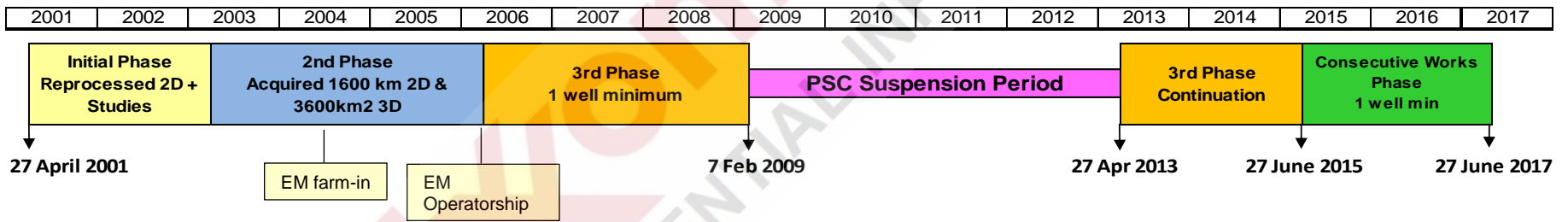


## AMPASINDAVA



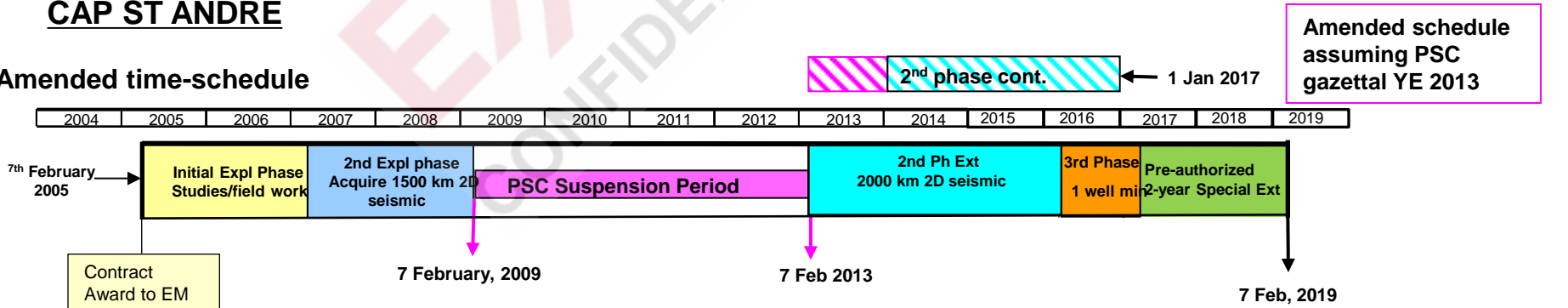
## MAJUNGA

### Agreed PSC time-schedule



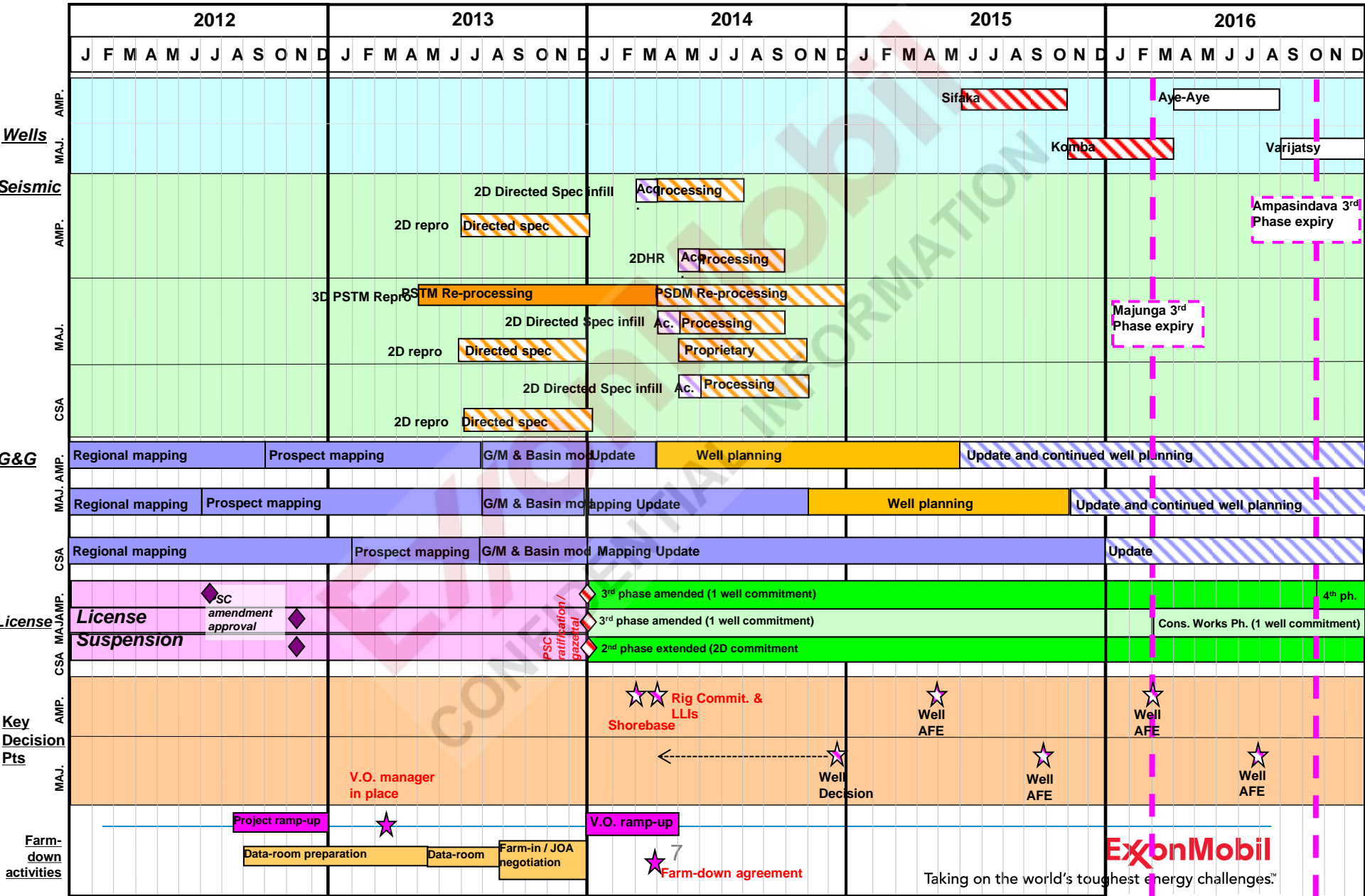
## CAP ST ANDRE

### Amended time-schedule



# Madagascar Project Timeline

Assumes PSC Ratification YE 2013



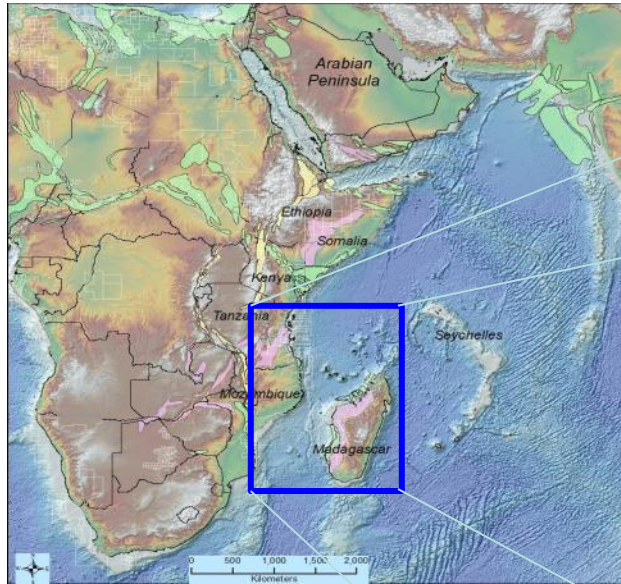


## *Exploration History*

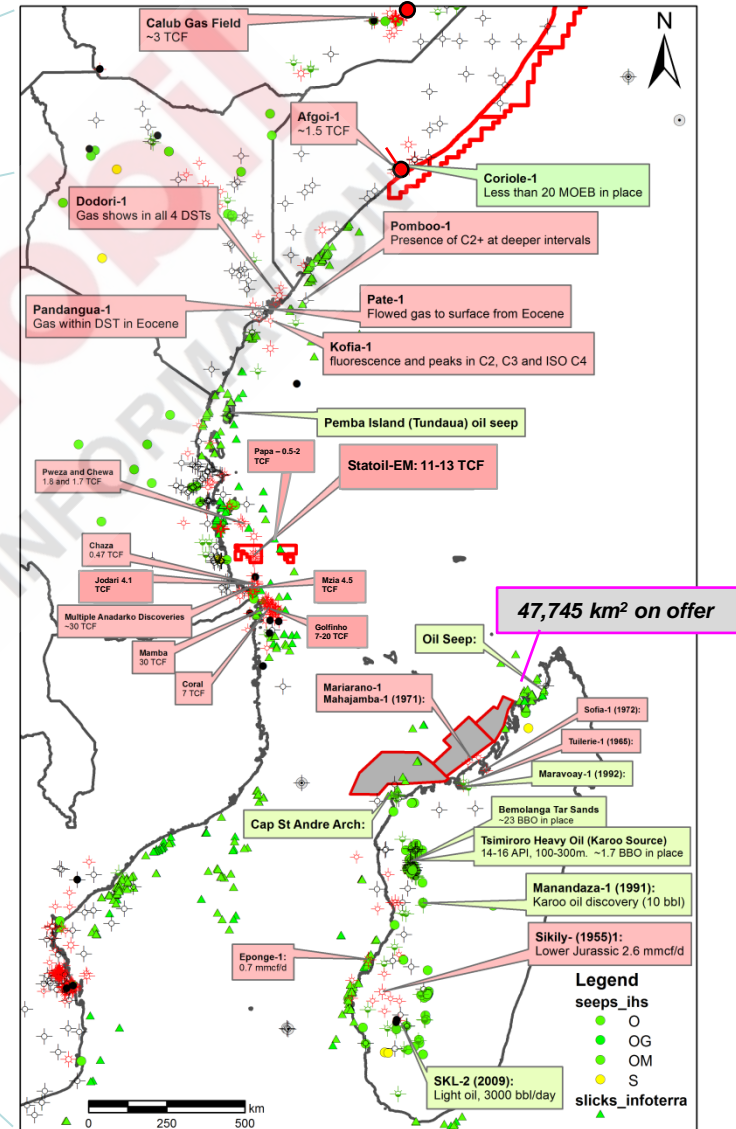
**ExxonMobil**  
CONFIDENTIAL INFORMATION



# East Africa Margin Drilling Activity & Discoveries



- Extensive drilling activity along East Africa (Tanzania & Mozambique) margin with 100+ TCFG discovered
- Sedimentary succession & play elements on Madagascar margin different to East Africa margin
- Renewed interest in Madagascar acreage (discoveries on conjugate margin may de-risk some play elements e.g. source)
- Potential to share rigs between East Africa and Madagascar

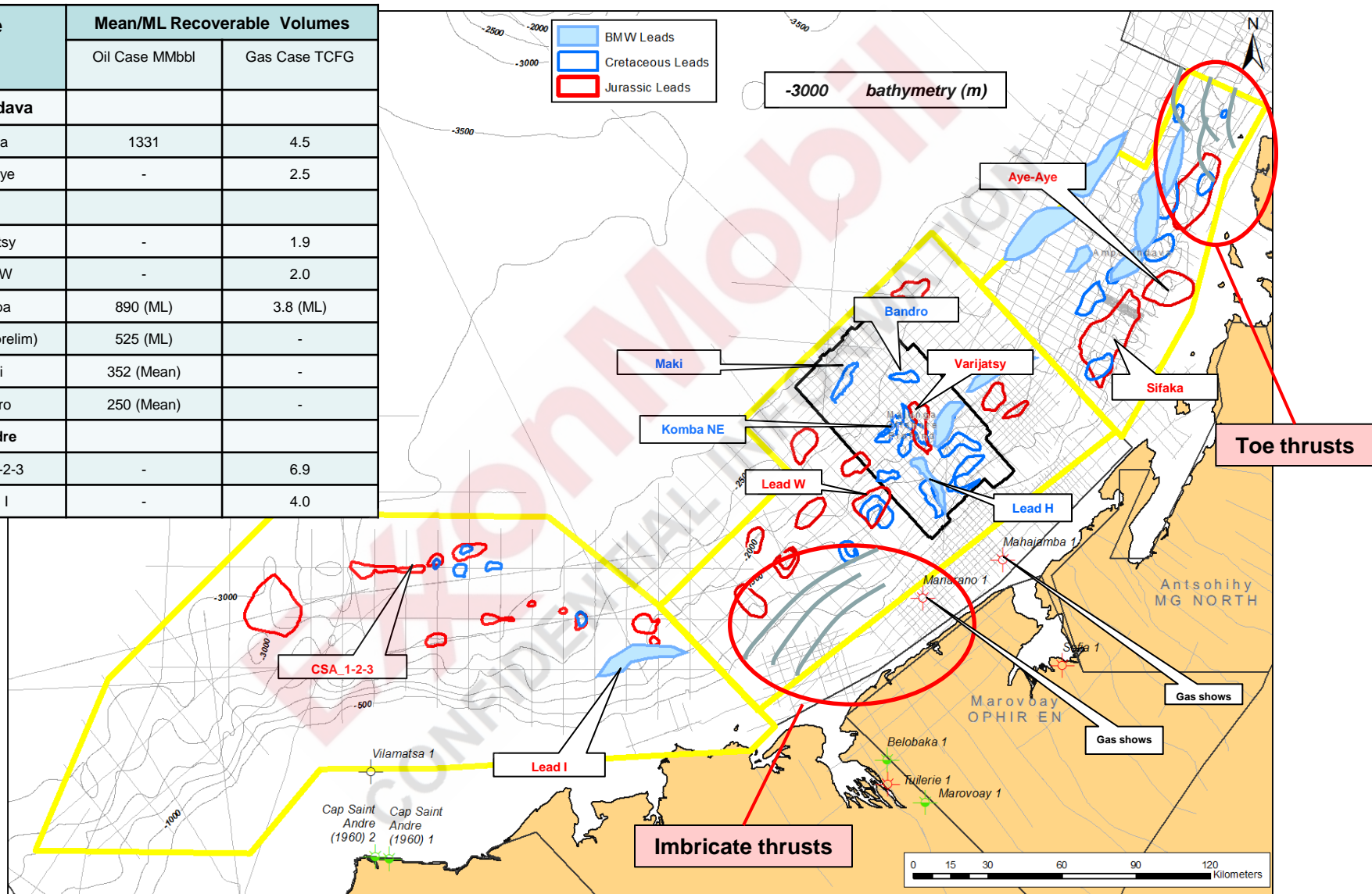


gas  
oil

# Madagascar Leads



Licence	Mean/ML Recoverable Volumes	
	Oil Case MMbbl	Gas Case TCFG
<b>Ampasindava</b>		
Sifaka	1331	4.5
Aye-Aye	-	2.5
<b>Majunga</b>		
Varijatsy	-	1.9
Lead W	-	2.0
Komba	890 (ML)	3.8 (ML)
Lead H (prelim)	525 (ML)	-
Maki	352 (Mean)	-
Bandro	250 (Mean)	-
<b>Cap St Andre</b>		
CSA_1-2-3	-	6.9
Lead I	-	4.0







## **Geoscience: Database**

**ExxonMobil**  
CONFIDENTIAL INFORMATION



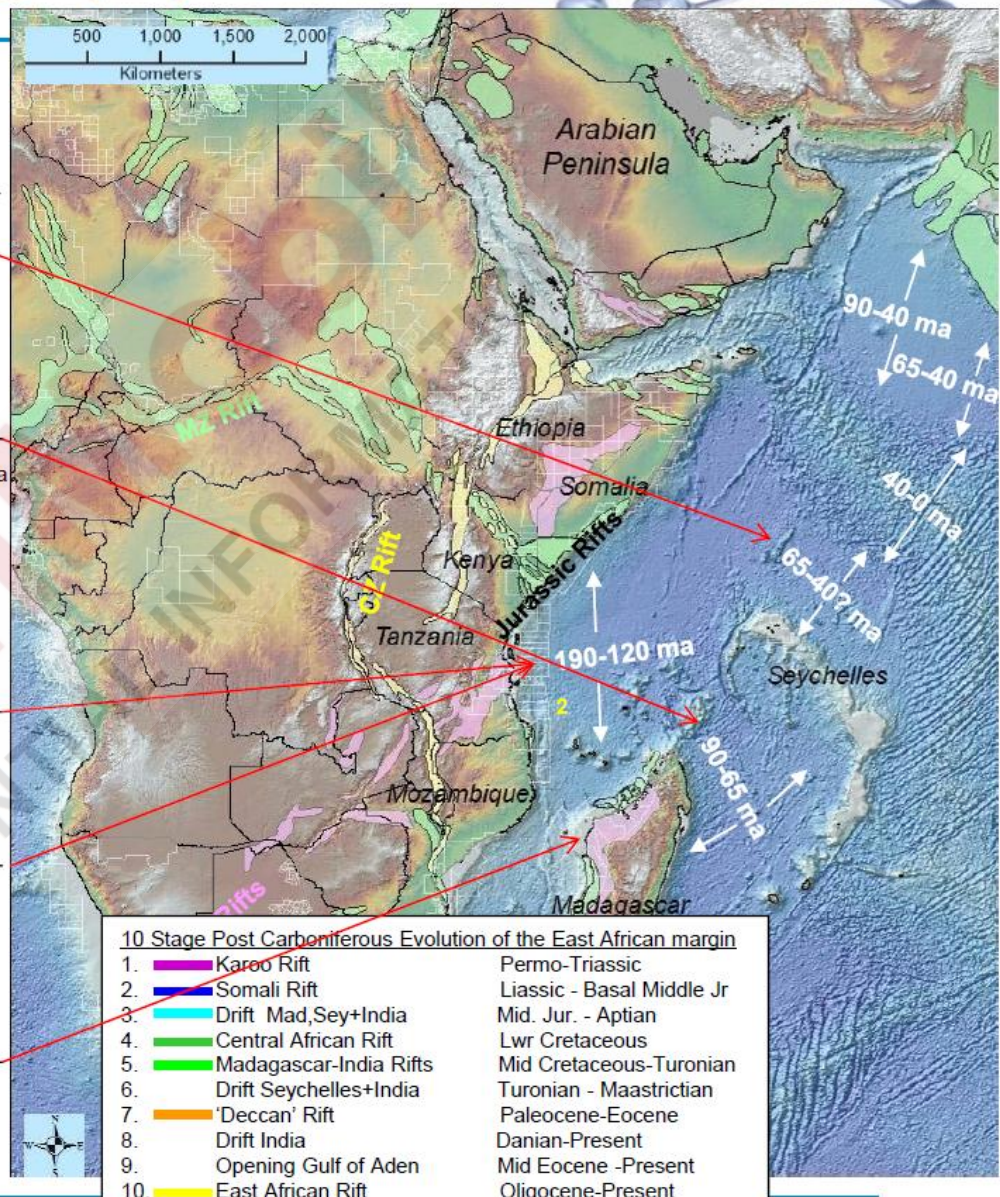
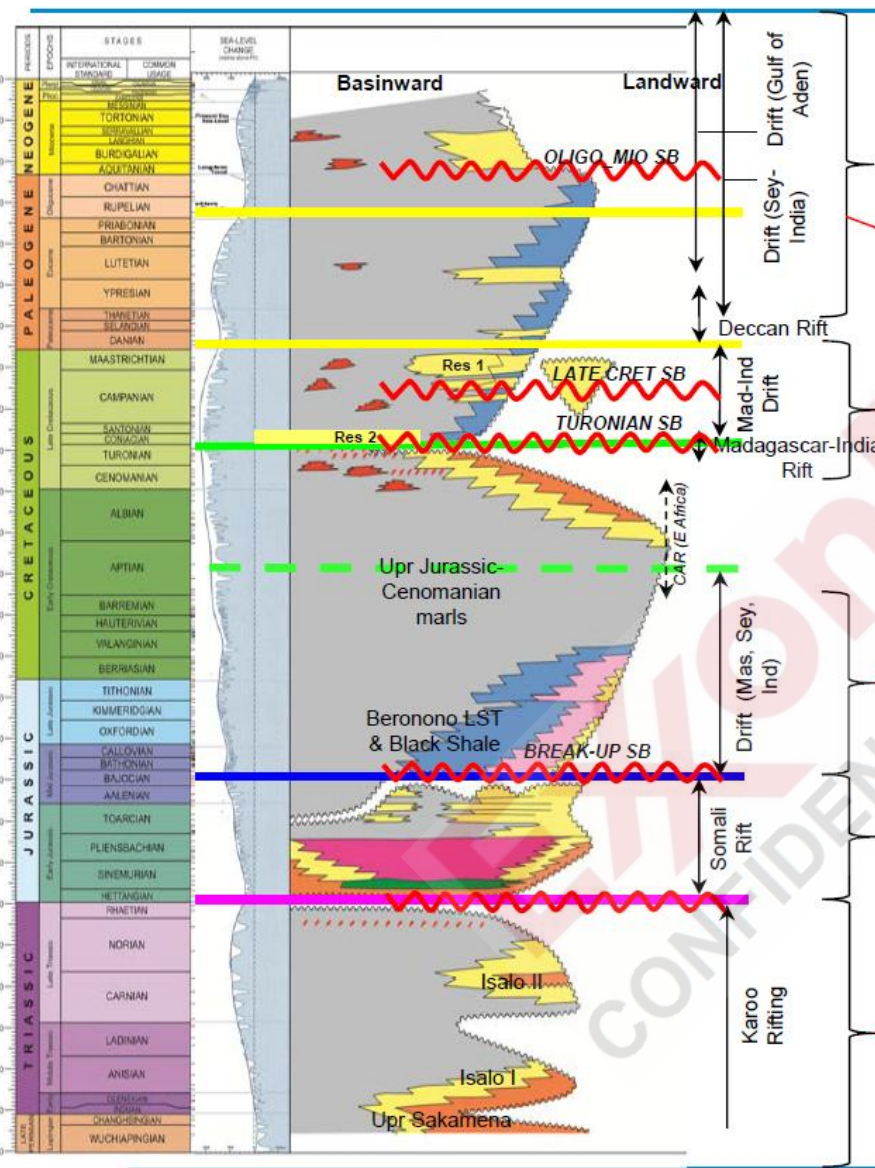


## **Majunga Basin Regional Geoscience**

**ExxonMobil**  
CONFIDENTIAL INFORMATION



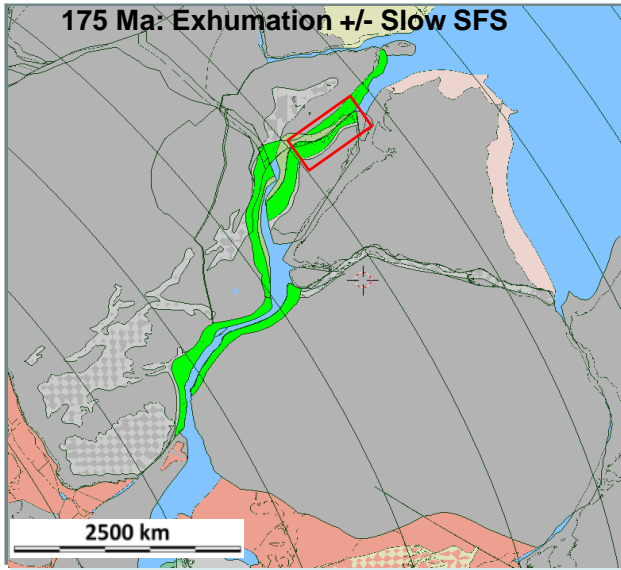
# Madagascar Tectono-Stratigraphy



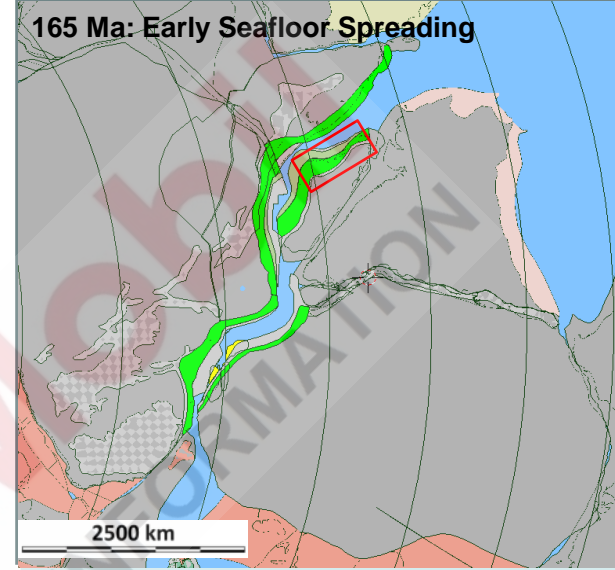
- 10 Stage Post Carboniferous Evolution of the East African margin**
- |                           |                           |
|---------------------------|---------------------------|
| 1. Karoo Rift             | Permo-Triassic            |
| 2. Somali Rift            | Liassic - Basal Middle Jr |
| 3. Drift Mad, Sey+India   | Mid. Jur. - Aptian        |
| 4. Central African Rift   | Lwr Cretaceous            |
| 5. Madagascar-India Rifts | Mid Cretaceous-Turonian   |
| 6. Drift Seychelles+India | Turonian - Maastrichtian  |
| 7. 'Deccan' Rift          | Paleocene-Eocene          |
| 8. Drift India            | Danian-Present            |
| 9. Opening Gulf of Aden   | Mid Eocene -Present       |
| 10. East African Rift     | Oligocene-Present         |



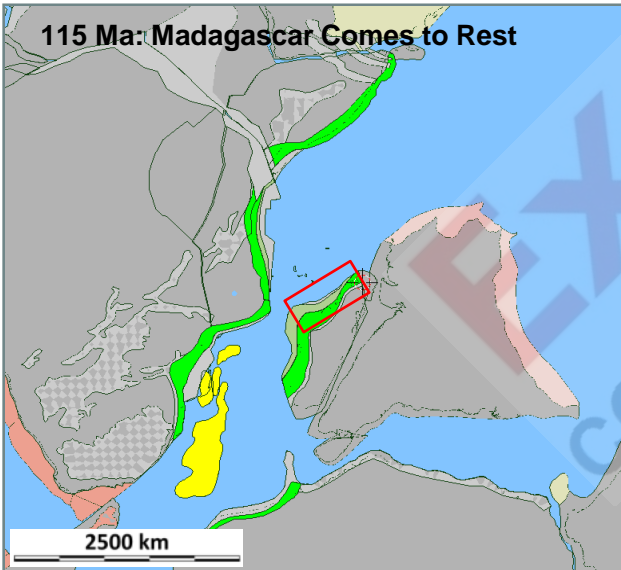
# East Africa Plate Reconstruction



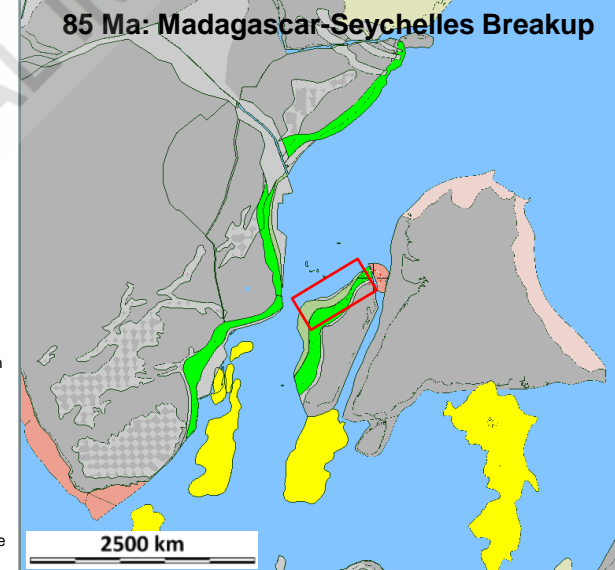
NW-SE Extension Continues  
 Prolonged exhumation period  
 Transition to slow seafloor spreading?



Early Seafloor Spreading  
 Motion now almost parallel to Davie Ridge  
 Thermal subsidence establishes major transgressive system on proximal margin  
 Prolonged condensed interval in distal margin



Madagascar becomes part of African plate  
 Major change in sed patterns and packaging  
 Transition to prograd stratal packaging at NW Madagascar margin

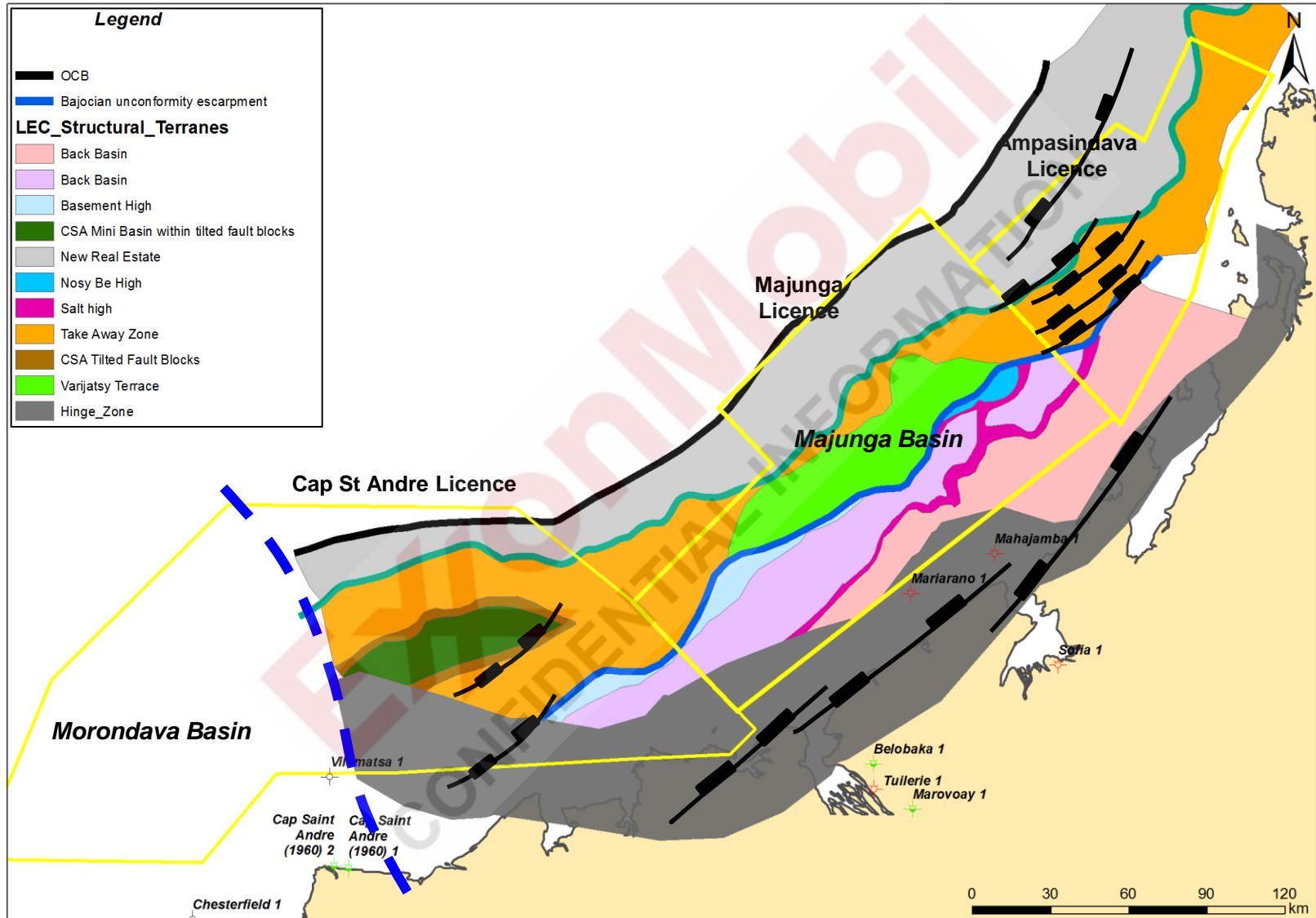


Madagascar-Seychelles Breakup  
 Final Mesozoic uplift event  
 Major denudation at northern end of Madagascar

**LEGEND**

- Oceanic crust
- Unattenuated cont. crus/craton
- Cont crust now assoc Himalayan contractional belts
- Lwr cont crust/cont mantle lithosphere exhumation
- Attenuated cont. crus/craton
- Karoo basins (foreland and Mesozoic)
- Magmatic crust related to plume enhanced thickening of oceanic crust

# Structural Elements Map

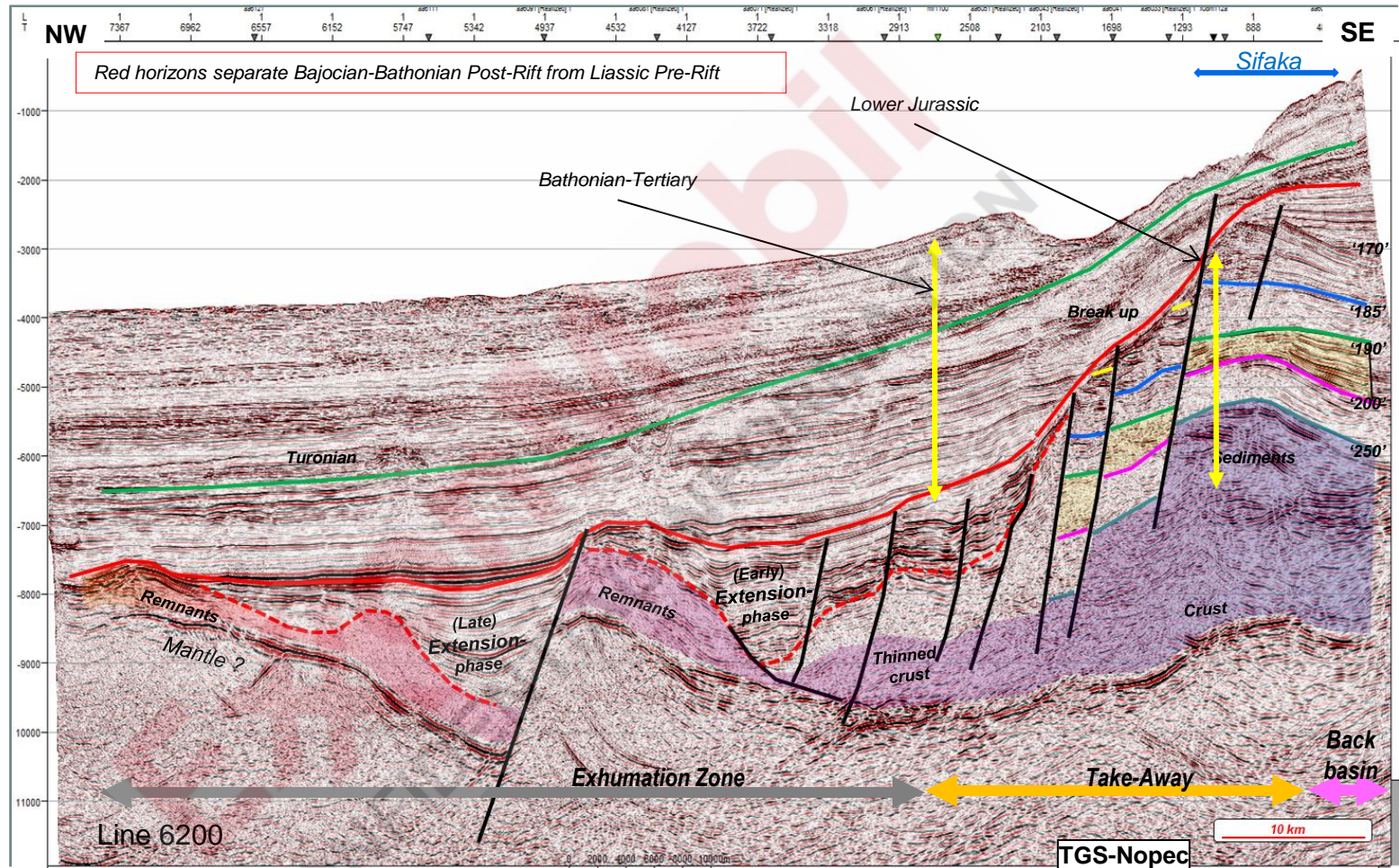




# Ampasindava Seismic Cross-Section



- Basin formation 190-180 Ma: minor salt deposition
- Significant poly-phase rifting & break-up followed by passive onlap



## Reservoir:

Quartz-rich fluvial & shallow-marine sands with good RQ in onshore wells & outcrop

Offshore sand deposition offshore (updip age-equivalent clastics)

## Source/Seal:

Jurassic source rocks interpreted in outcrop & wells; envisaged to extend offshore

Oil & gas shows reported from updip wells + oil stained sands at outcrop

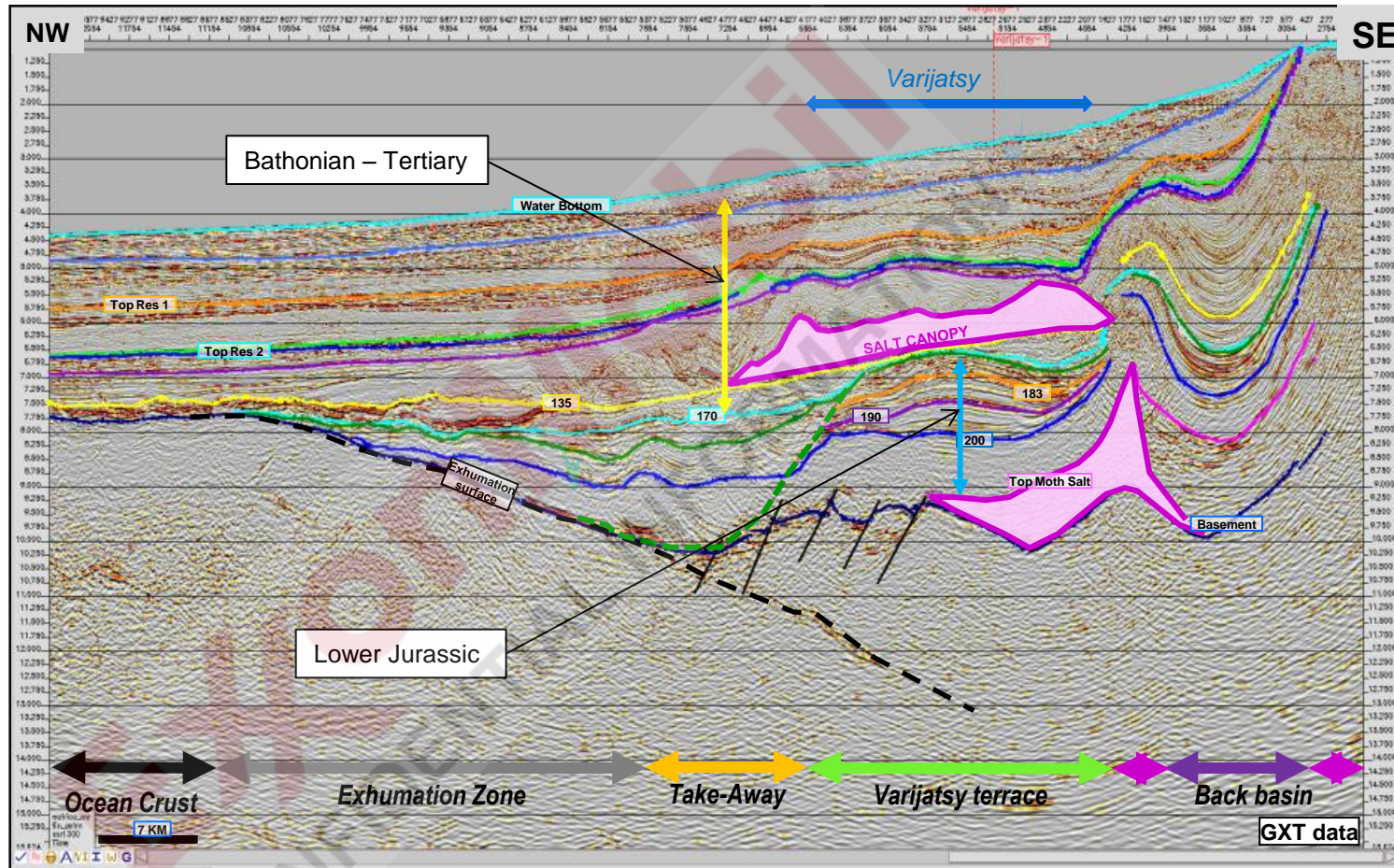
Shale-prone top-seal + overlying salt canopy interpreted offshore



# Majunga Seismic Cross-Section



- Basin formation 190-180 Ma: early basin restricted salt deposition
- Mini-basin formation following salt remobilisation & evacuation
- Seafloor spreading by 170 Ma



## Reservoir:

Quartz-rich fluvial & shallow-marine sands with good RQ in onshore wells & outcrop

Offshore sand deposition offshore (age-equivalent clastics updip)

## Source/Seal:

Jurassic source rocks interpreted in outcrop & wells; envisaged to extend offshore

Oil & gas shows reported from updip wells + oil stained sands at outcrop

Shale-prone top-seal + overlying salt canopy interpreted offshore



# Cap St Andre Seismic Cross-Section



## Source:

Jurassic source rocks interpreted in outcrop & wells; envisaged to extend offshore

Oil & gas shows reported from updip wells + oil stained sands at outcrop

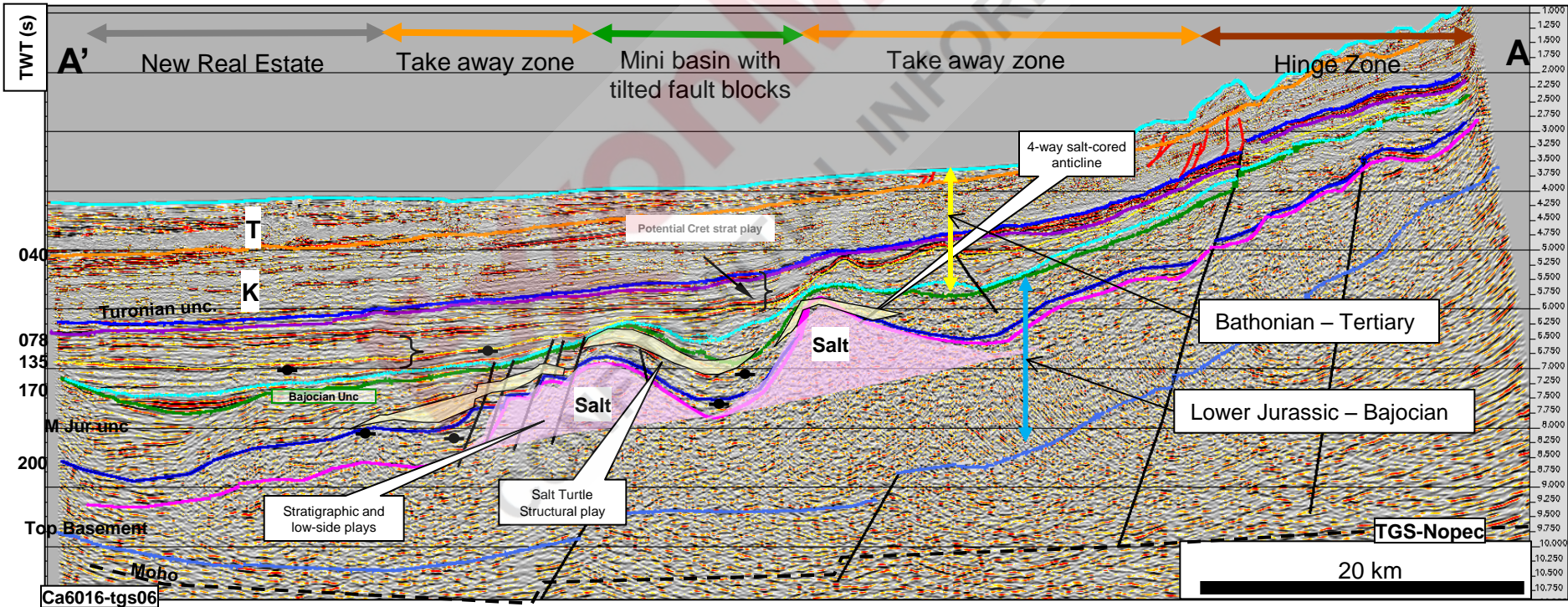
## Reservoir:

Quartz-rich fluvial & shallow-marine sands with good RQ in onshore wells & outcrop

Offshore sand deposition offshore (age-equivalent clastics updip)

## Seal:

Shale-prone top-seal + overlying salt canopy interpreted offshore



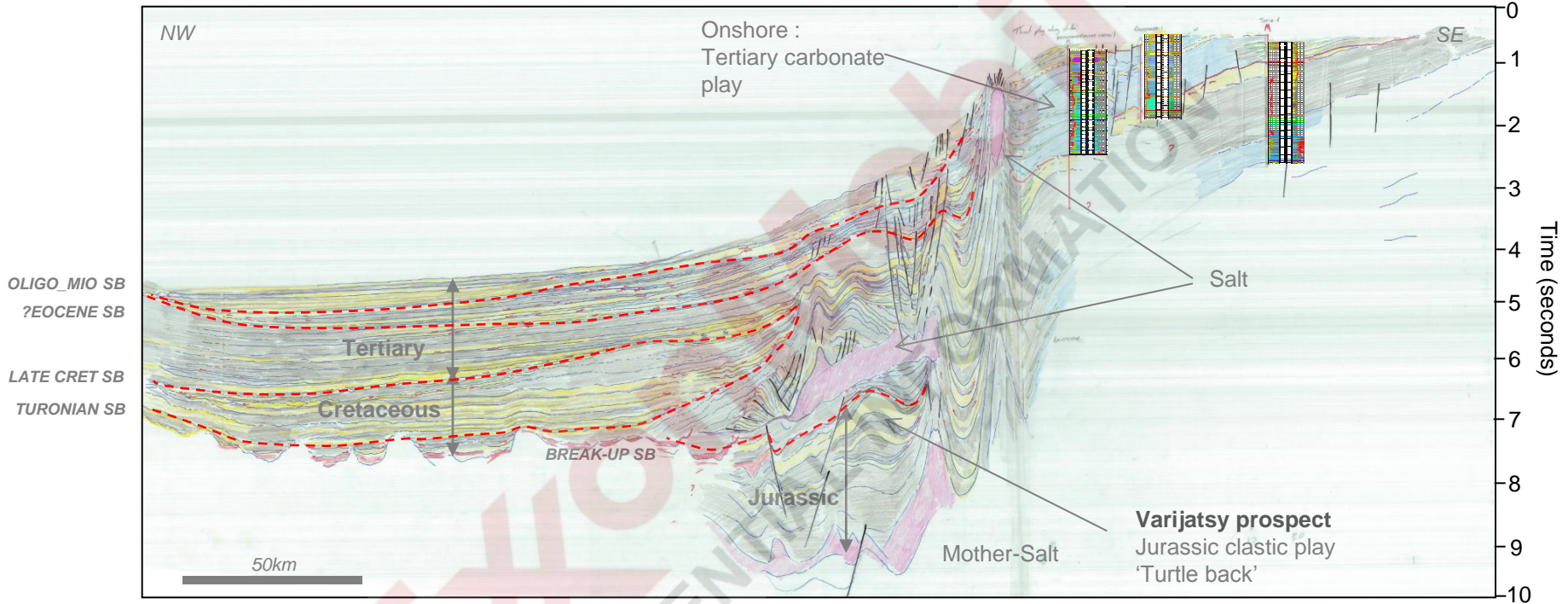


## *Stratigraphy & Palaeogeography*

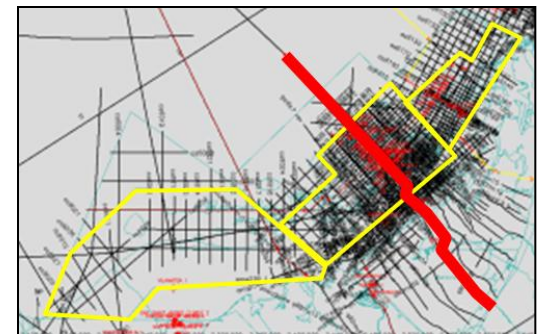
**EXXONMobil**  
CONFIDENTIAL INFORMATION



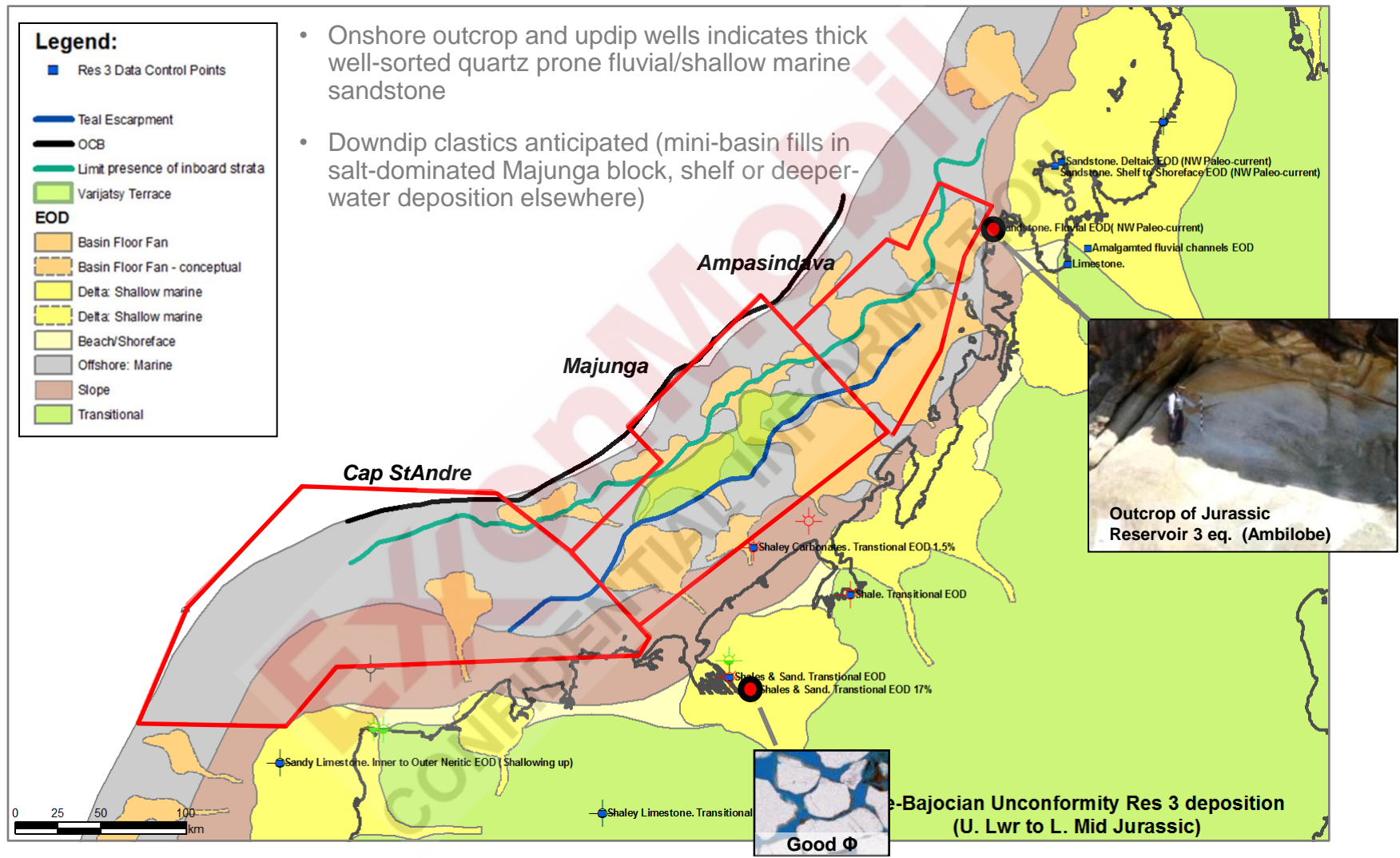
# Majunga License: Regional Transect



- Limited basins updip to intercept sediment
- Strong amplitude contrasts may suggest alternate sandstone - mudstone packages
- Qtz-prone system, uncalibrated offshore
- Steep margins promoting bypass



# Reservoir Facies '3' EOD (Pre Bajocian Unconformity)



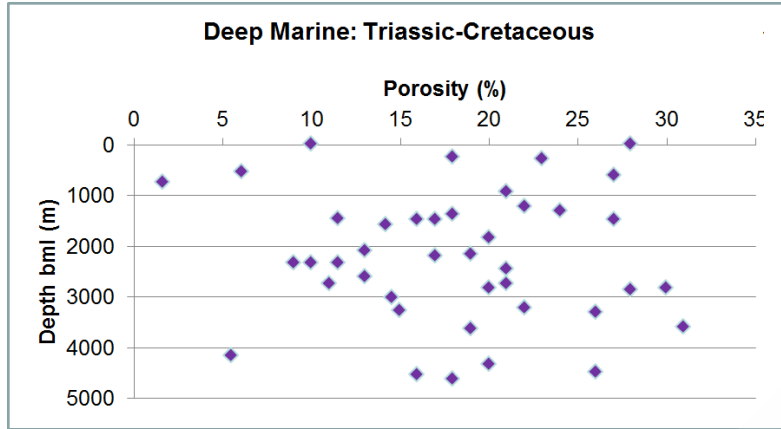
- Onshore outcrop and updip wells indicates thick well-sorted quartz prone fluvial/shallow marine sandstone
- Downdip clastics anticipated (mini-basin fills in salt-dominated Majunga block, shelf or deeper-water deposition elsewhere)



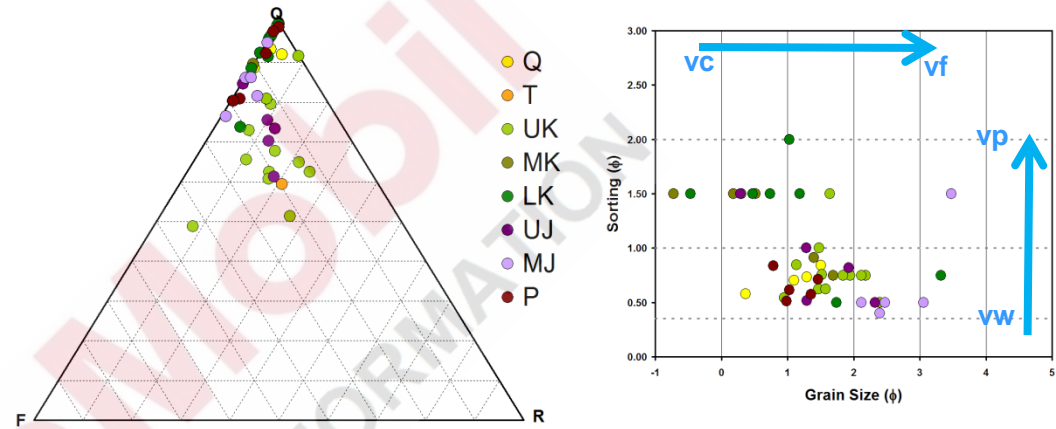
# Madagascar Reservoir Quality



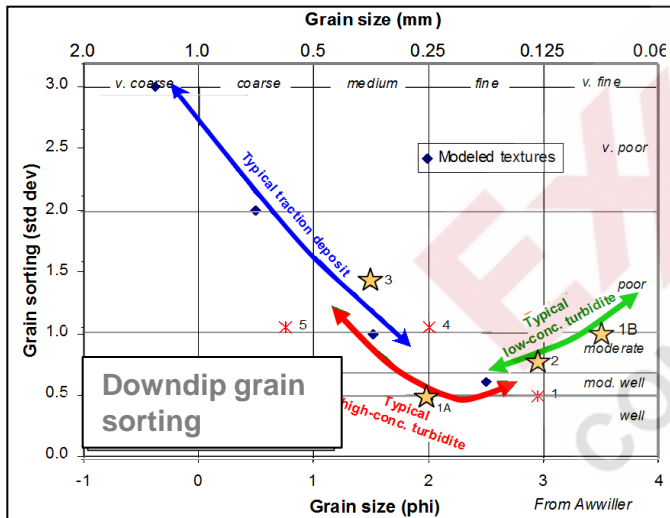
## Fields worldwide (C&C Reservoirs)



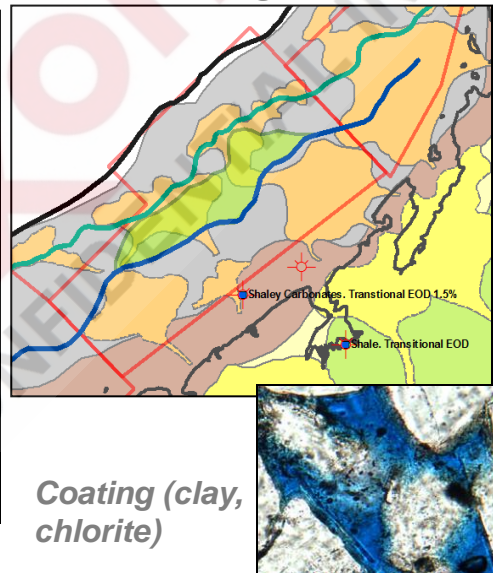
## Outcrop observations for Majunga Basin sediments



## Down-dip grain sorting



## Offshore Madagascar



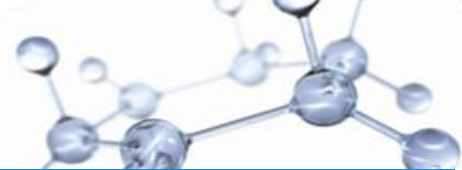
- Porosity in offshore sediments may be preserved at depth if significant chlorite grain coatings are present.
- Chlorites form where fresh Fe-rich waters mix with saline waters to form chlorite precursors OR where rock contains 10-20% VRFs.
- Chlorite precursors may be evident in some photomicrographs (unable to confirm with point count or thin sections)



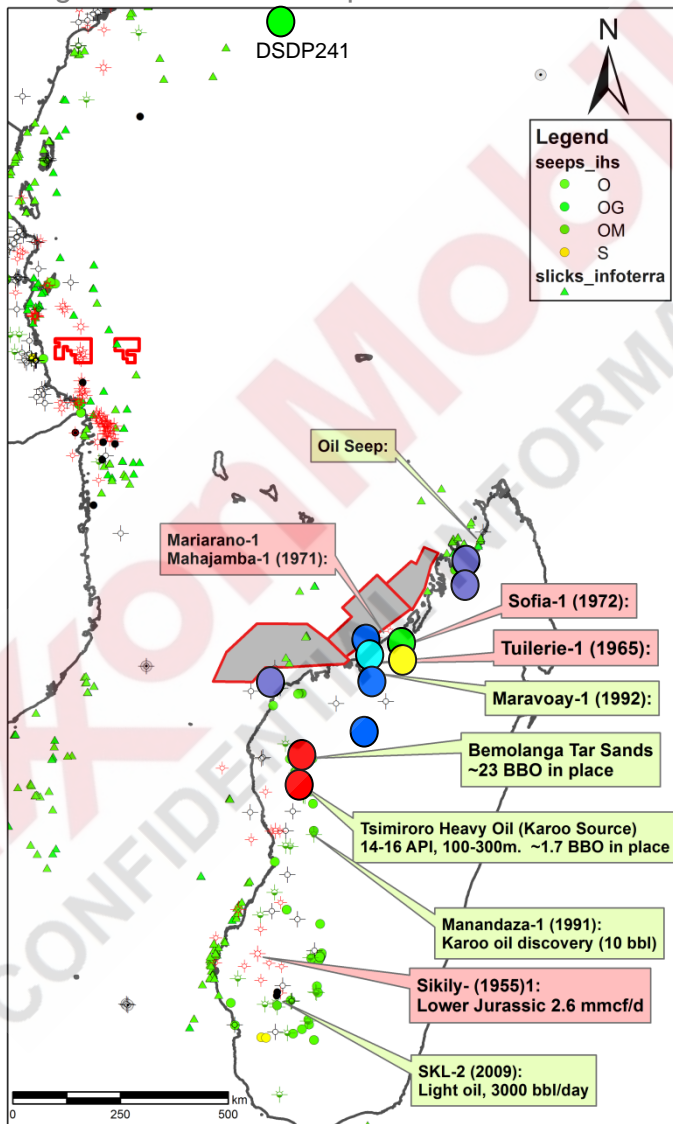
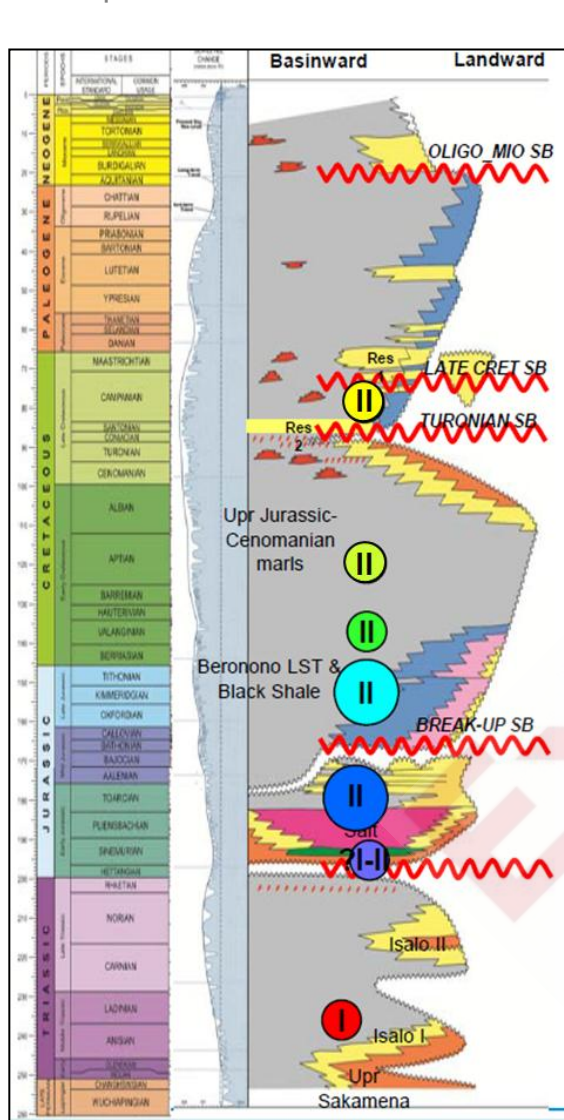
**Source**

**EXXONMobil**  
CONFIDENTIAL INFORMATION

# East Africa Hydrocarbon Audit



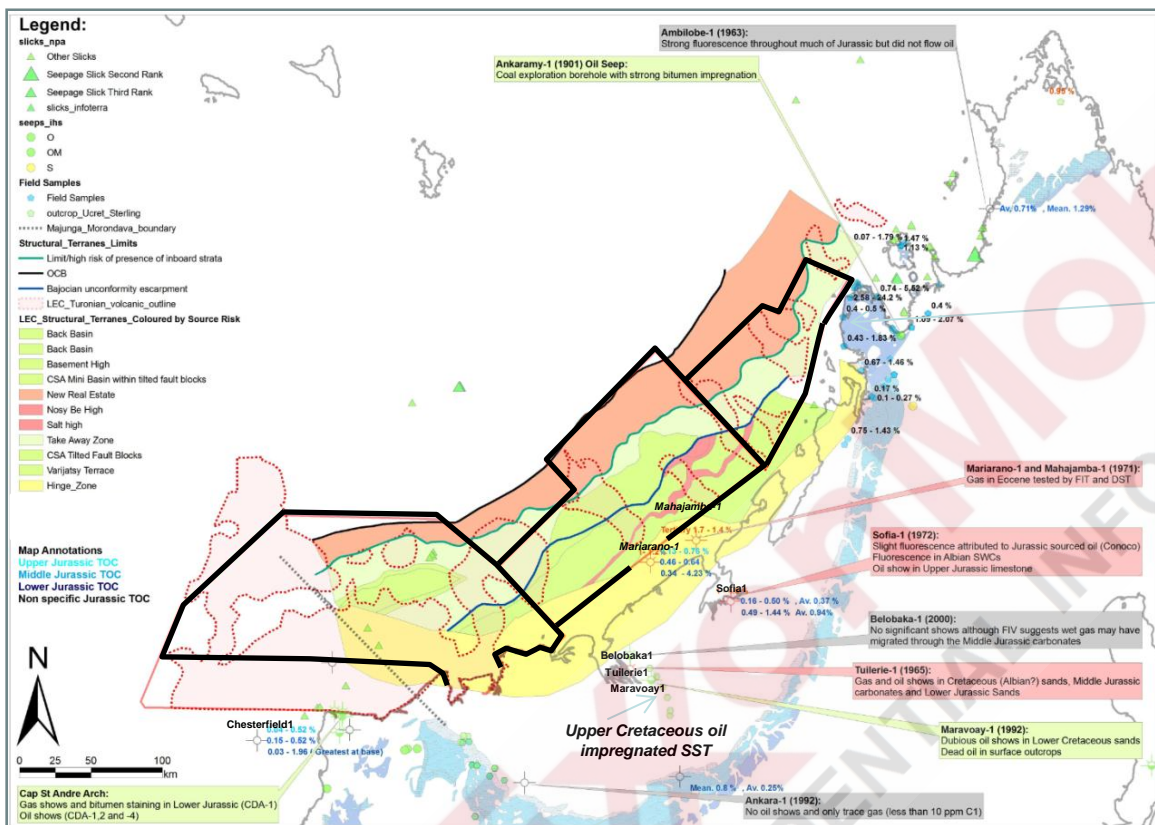
- Multiple source intervals confirmed from regional wells & outcrop



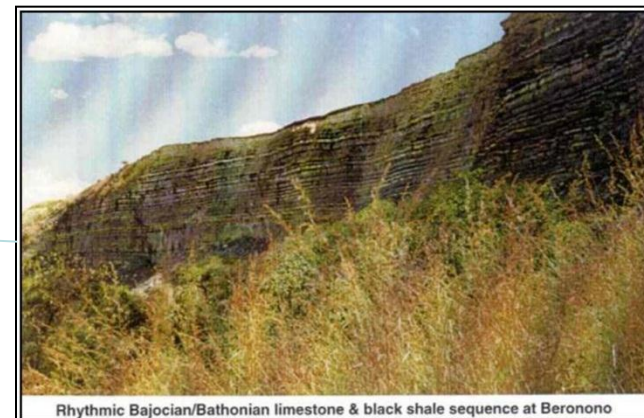
- II** **Upper Cretaceous (Cenomanian-Santonian)**  
- Sampled in Sofia-1
  - II** **Mid-Cretaceous (Albian)**  
- Sampled in Sofia-1, Morondava Basin
  - II** **Lower Cretaceous (Valanginian-Barremian)**  
- Sampled in Mariarano-1 and DSDP 241
  - II** **Upper Jurassic (Kimmeridgian)**  
- Sampled in Mariarano-1
  - II** **Middle Jurassic (Bathonian-Bajocian)**  
- Known from Beronono outcrops and Mariarano-1  
Typed to oils in Marovoay-1
  - II-I** **Lower Jurassic (Toarcian)**  
- Sampled in Chesterfield-1, Ambilobe and Ampasindava Outcrops  
- Presumed source in Ankaramy-1 (Ambilobe Basin)
  - I** **Permo-Triassic (Middle Sakamena)**  
- Proven source of oils in Bemolanga and Tsimiroro fields, Morondava Basin (~ 30 GBO)
- **High Confidence Source**
  - **Moderate Confidence Source**



# Majunga Basin Hydrocarbon Audit



- Lower and Middle Jurassic source rocks
- Modest to rich delta/prodelta marine shales:
- TOC 1.5-6.37%
- Exceptionally rich algal perhydrous coals (HI 407; OI 42; TOC 74.9%)



Rhythmic Bajocian/Bathonian limestone & black shale sequence at Beronono

- Mid Jurassic Beronono source (Marovoay-1)
- Good - Excellent Oil Generation Potential: up to 20% TOC, HI up to 900, high S, marine

## Oil and gas shows reported from most wells:

- Mariarano-1: thermogenic gas in Eocene
- Mahajamba-1: gas in Eocene

## Marovoay-1 Oil: correlated to Mid Jurassic Beronono marls

## Oil stained sands in outcrop:

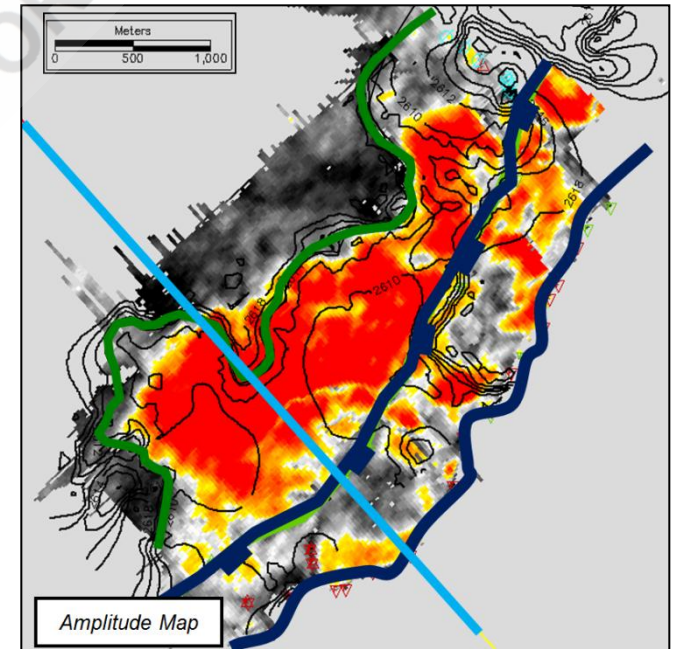
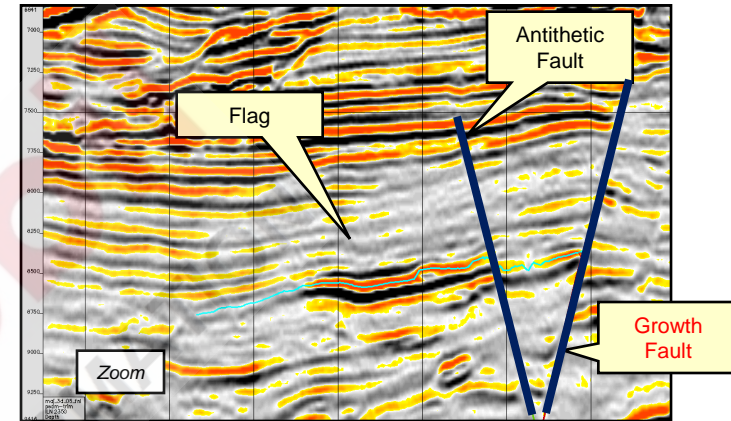
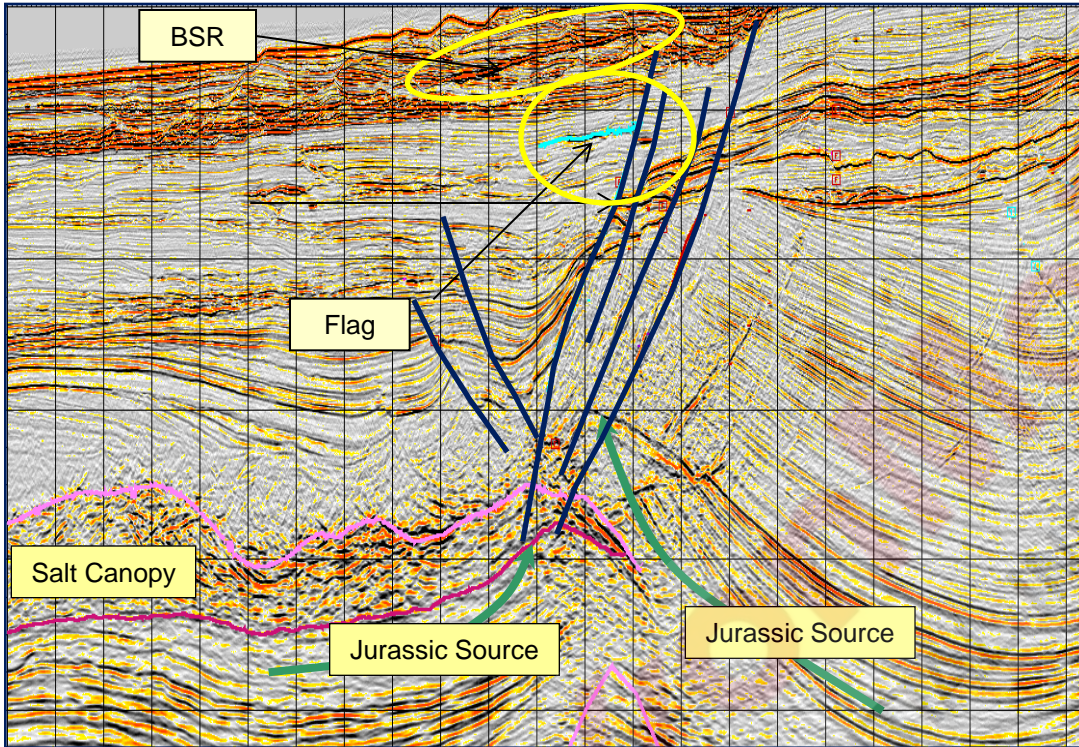
- Cretaceous sands in central Majunga
- Jurassic sands and shales in Ambilobe
- Triassic - Jurassic sands in Cap St. Andre

## Jurassic source rocks also inferred from

- Lower & Mid.- Jurassic outcrops
- Hydrocarbon indicators
- Seismic stratigraphy
- Paleogeography & paleoclimate modeling



# Majunga License : Fault-Flag and BSR



- Potential DHIs in seismic suggests active hydrocarbon system may be present
- Class 3 AVO Response. Low Impedance with amplitude brightening from nears to fars
- DHI's occur at updip salt canopy margin, along main growth fault
- Current 2D & 3D reprocessing efforts aim to better constrain AVO

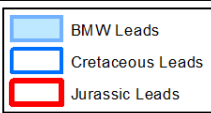


## *Lead Inventory: Jurassic Leads*

**EXXONMobil**  
CONFIDENTIAL INFORMATION



# Madagascar Jurassic Prospects



Licence	Mean/ML Recoverable Volumes	
	Oil Case MMbbl	Gas Case TCFG
<b>Ampasindava</b>		
Sifaka	1331	4.5
Aye-Aye	-	2.5
<b>Majunga</b>		
Varijatsy	-	1.9
Lead W	-	2.0

**Majunga Play Summary**

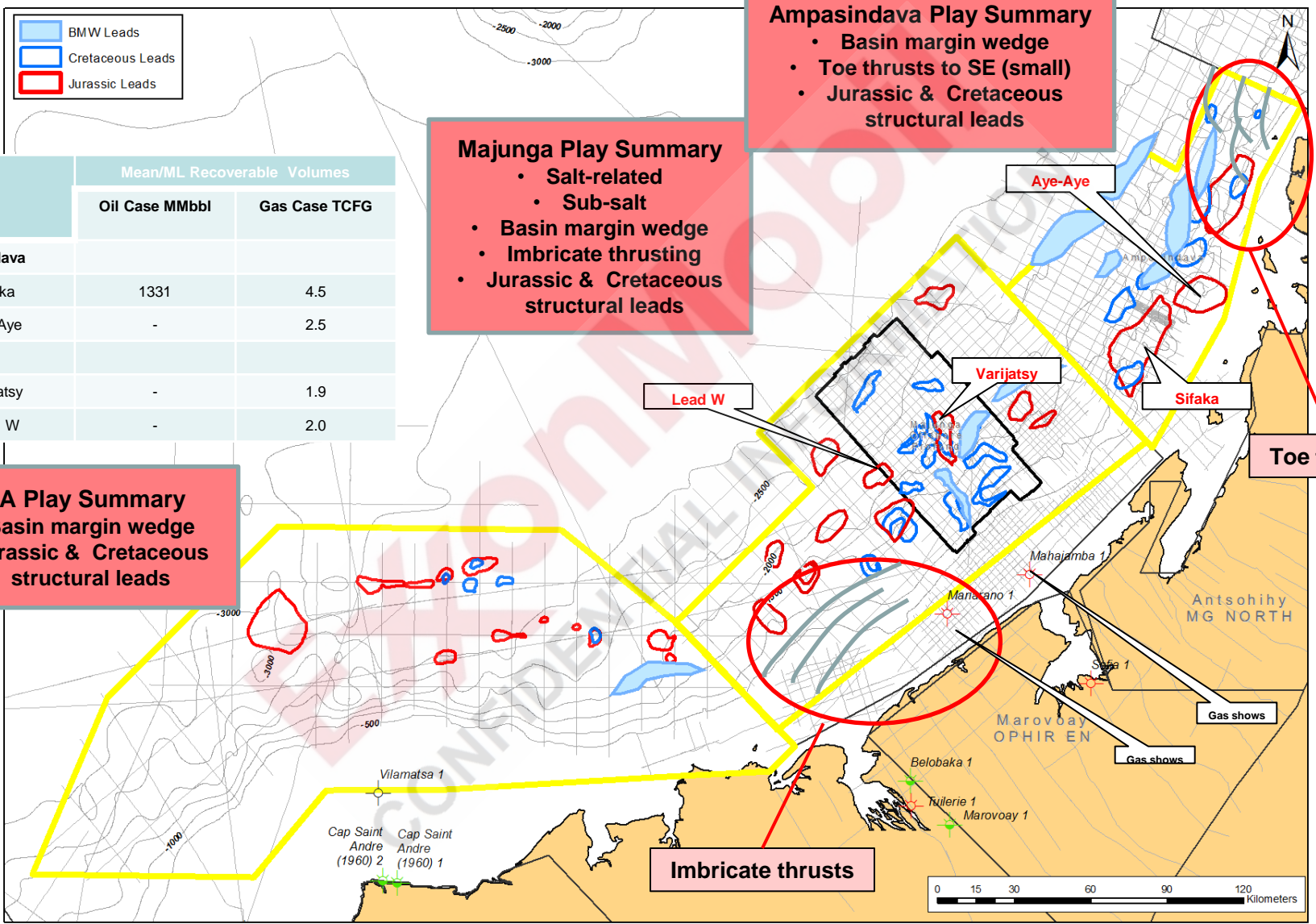
- Salt-related
- Sub-salt
- Basin margin wedge
- Imbricate thrusting
- Jurassic & Cretaceous structural leads

**Ampasindava Play Summary**

- Basin margin wedge
- Toe thrusts to SE (small)
- Jurassic & Cretaceous structural leads

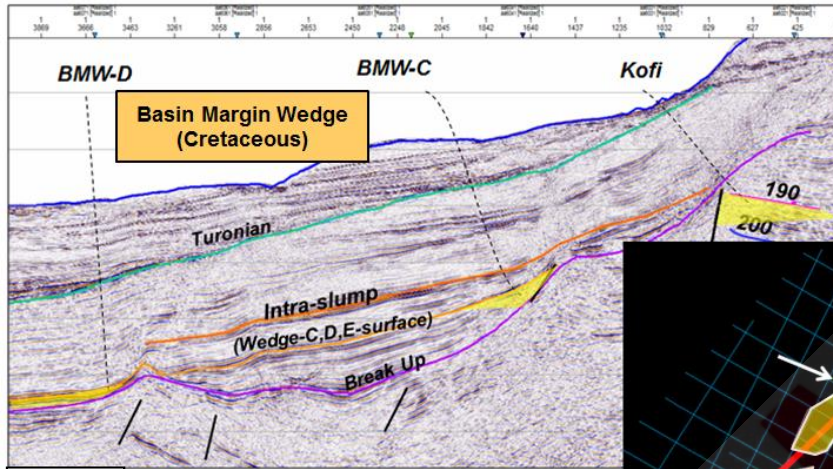
**CSA Play Summary**

- Basin margin wedge
- Jurassic & Cretaceous structural leads

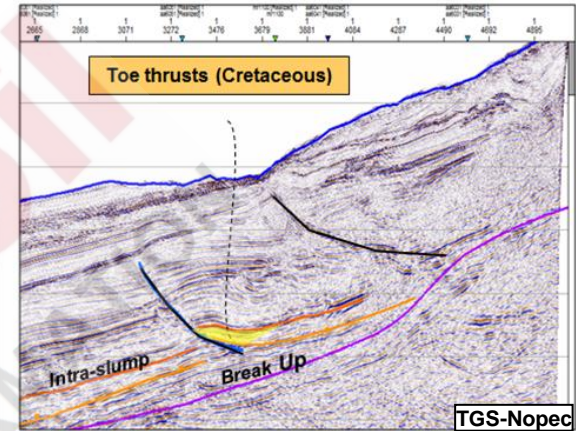




# Ampasindava Play Types

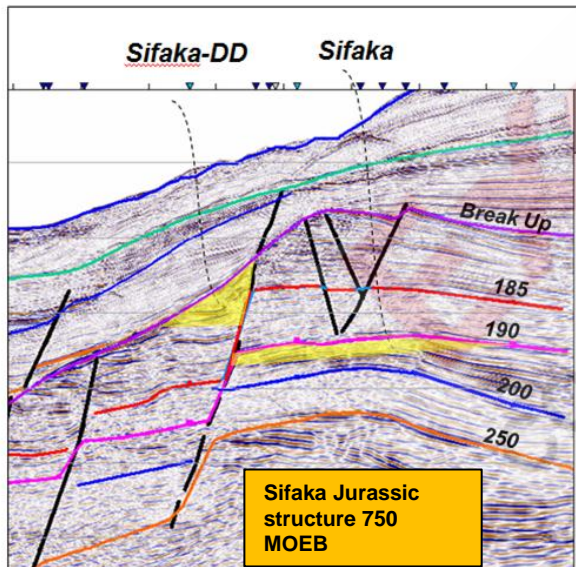


TGS-Nopec

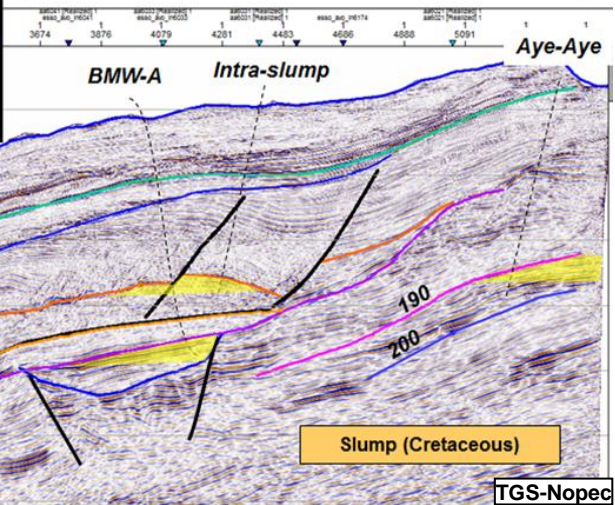
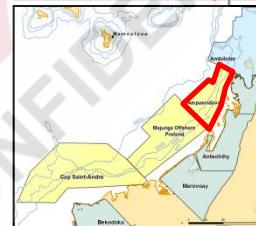
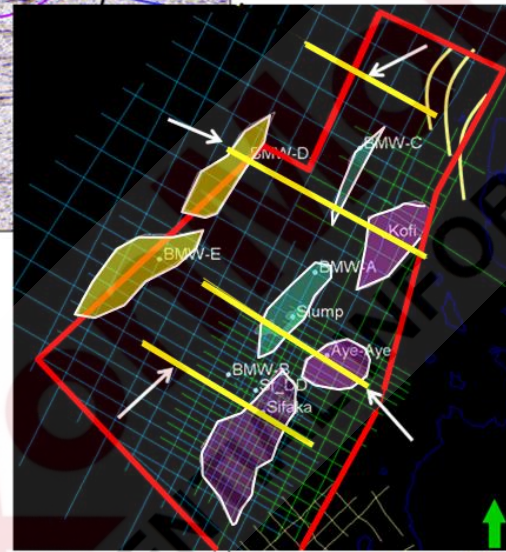


TGS-Nopec

- **Cretaceous toe thrust play**
  - Gravity-driven, contractional structures
- **Stratigraphic Traps**
  - + outboard of toe thrusts
- **Plays overlap, or stack, in areas**



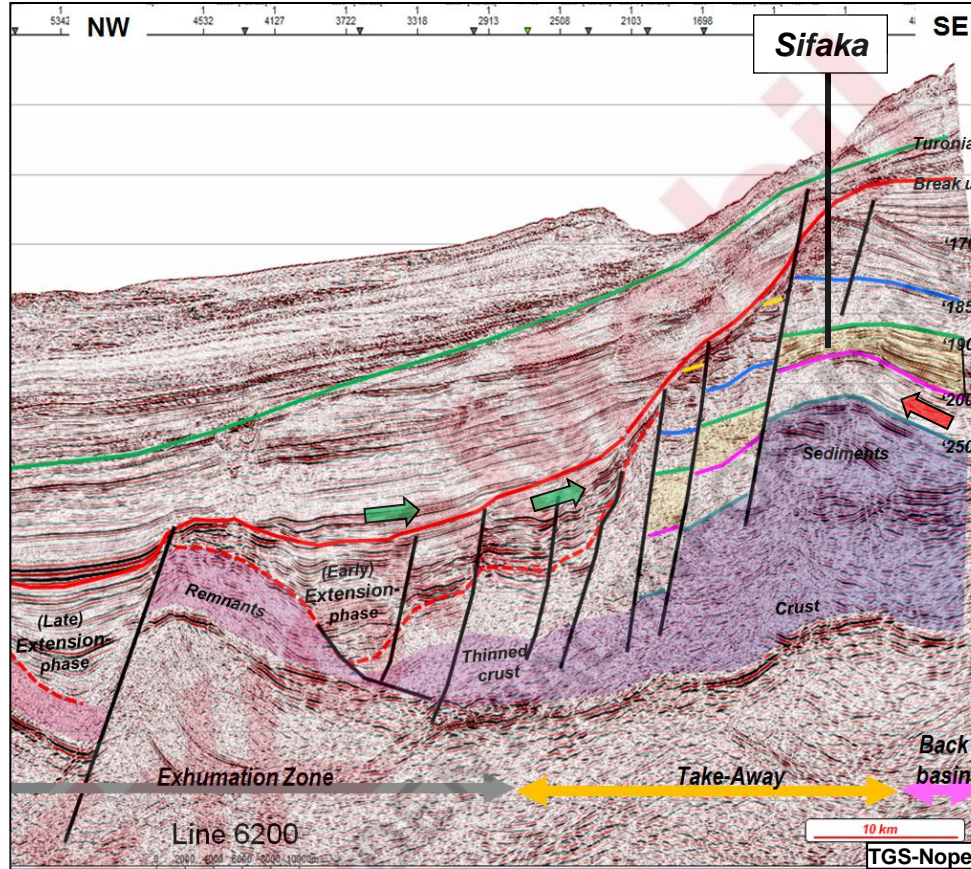
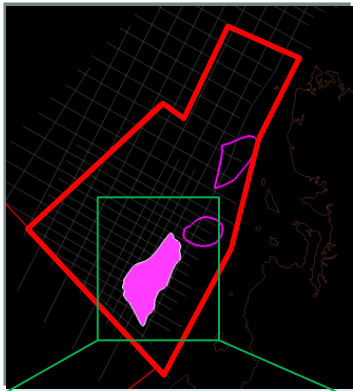
TGS-Nopec



TGS-Nopec



# Sifaka (Ampasindava): DipLine 6200

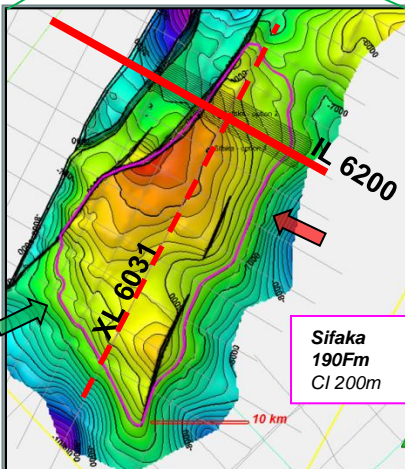


- ### Stages
- Initial pre-rift Karoo deposition
  - Early Jurassic syn-rift restricted environments
  - Early/Mid Jurassic Somalia-Madagascar break up

- ### Synclinal kitchen charge
- Direct migration to reservoir
  - Generation completed by 90-55 Ma (depending on depth of Unconformity, and on Type II or III source)
  - Early Oil displaced by Gas (gas cap over oil likely)

- ### Onlap kitchen charge
- Source interval likely to oil-early gas window
  - Requires more challenging migration pathway into Sifaka
  - Active Charge today

- ### Simple migration pathway in southern part of structure from passive onlap kitchen
- Avoids complexities of fault relay zone
  - Trap filled from SouthWest



**Water Depth:** 1,500m

**Structure:** 3-way fault dependent closure (190-200)

**Reservoir:** Lower to Middle Jurassic Deep-water sandstones

**Seal:** Jurassic marine shales

**Source:** Lower/Middle Jurassic marine shales (& younger sources)

**Fluid Type (expected):** Gas

**Assessment:** Mean: 7.7 TCF (GIP)/4.5 TCF (EUR)

P10: 13.9 TCF (GIP)/8.2 TCF (EUR)

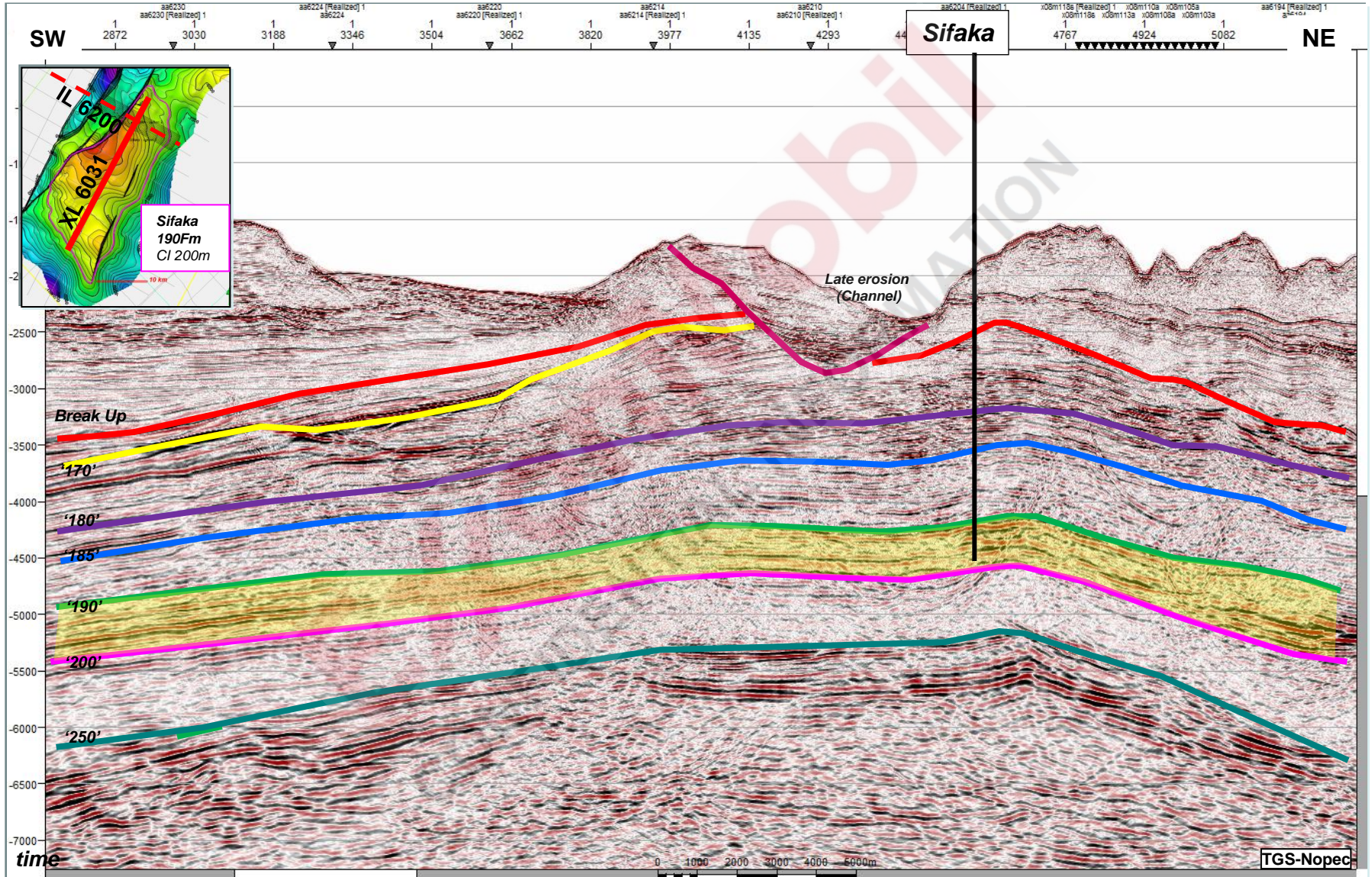
Structural Spill Case (6550m) = 113 TCF (GIP)/67 TCF (EUR)

**Column Heights:** P10-case : 875m

Fill to Spill: 2050m

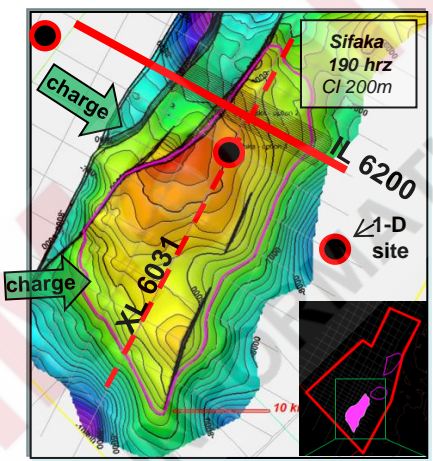
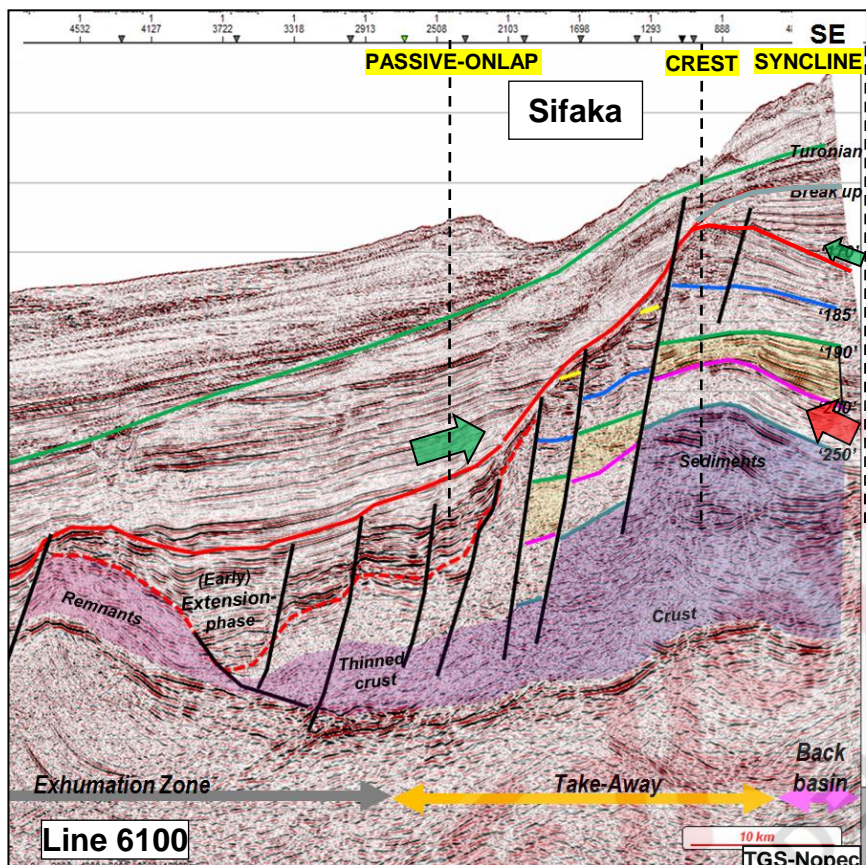


# Sifaka (Ampasindava) : StrikeLine 6031





# Sifaka Hydrocarbon charge



## SIFAKA

- Water Depth:** 1,500m
- Structure:** 3-way fault dependent closure (190-200 hrz)
- Reservoir:** L-M Jur. DW sst
- Seal:** Jurassic shales
- Source:** L-M Jur. & UJ-LC marine shales (Type II and/or III)
- Fluid Type (expected):** Gas

- Assessment:**
- Mean: 7.7 TCF (GIP)/4.5 TCF (EUR)
  - P10: 13.9 TCF (GIP)/8.2 TCF (EUR)
  - Structural Spill: (6550m), 113 TCF (GIP), 67 TCF (EUR)

- Column Heights:**
- P10: 875m
  - Fill to Spill: 2050m

## CONCLUSION

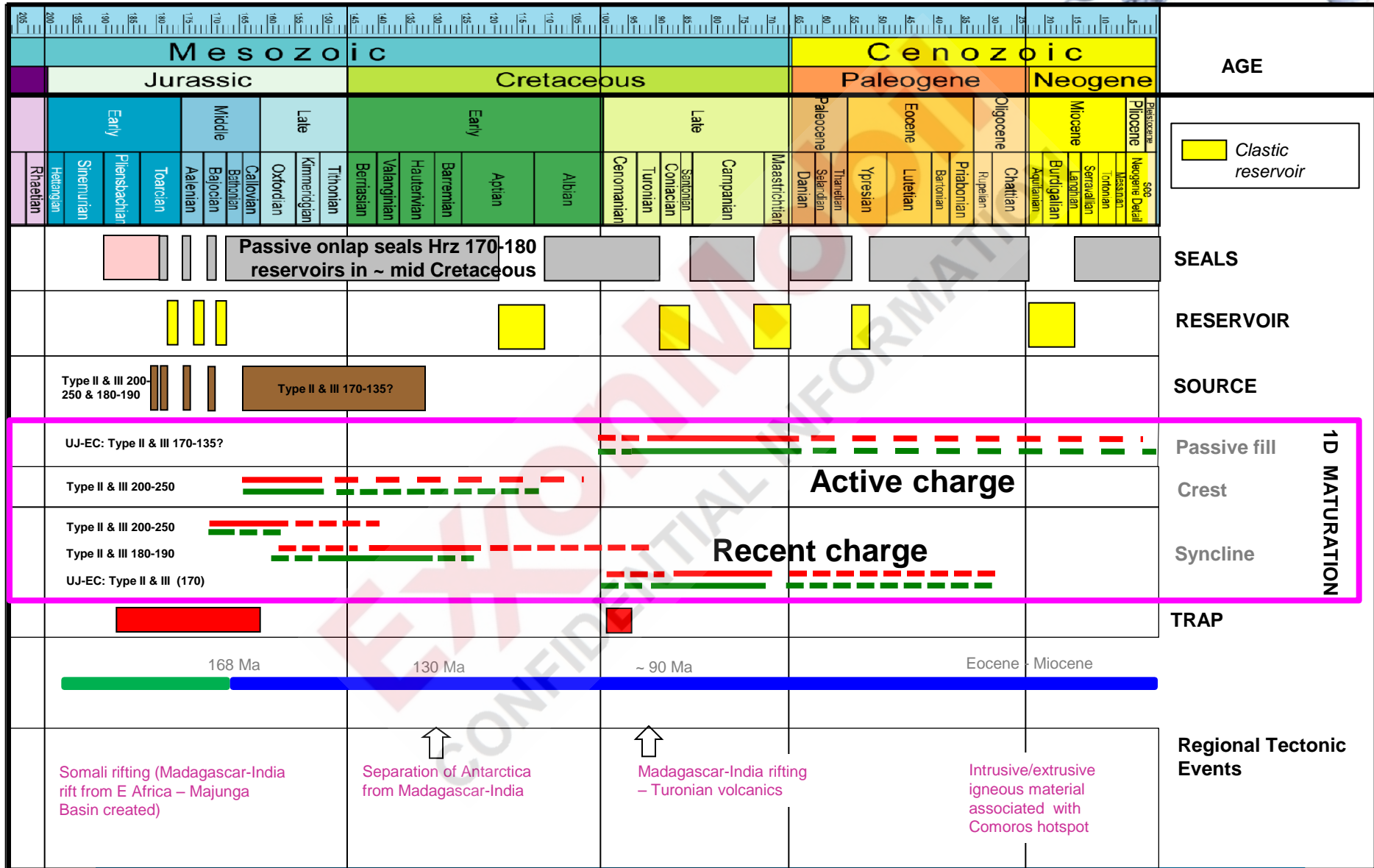
Sifaka very large migration focus, additional active charge possible from unaccounted sources – likely to be gas-dominated. Condensate *potentially* greater than in recent discoveries in Tanzania-Mozambique (100-150 bbl/MCF vs ave.10-15 bbl/MCF). Active charge mitigates fault-seal risk

**SYNCLINE** →  
 UJ-LC src : Oil to gas mature  
 UC-eTert charge, mig. difficult

←  
 E-M Jur. src : Over mature  
 Oil displaced by gas (oil leg?)  
 Dry gas likely – Direct migration

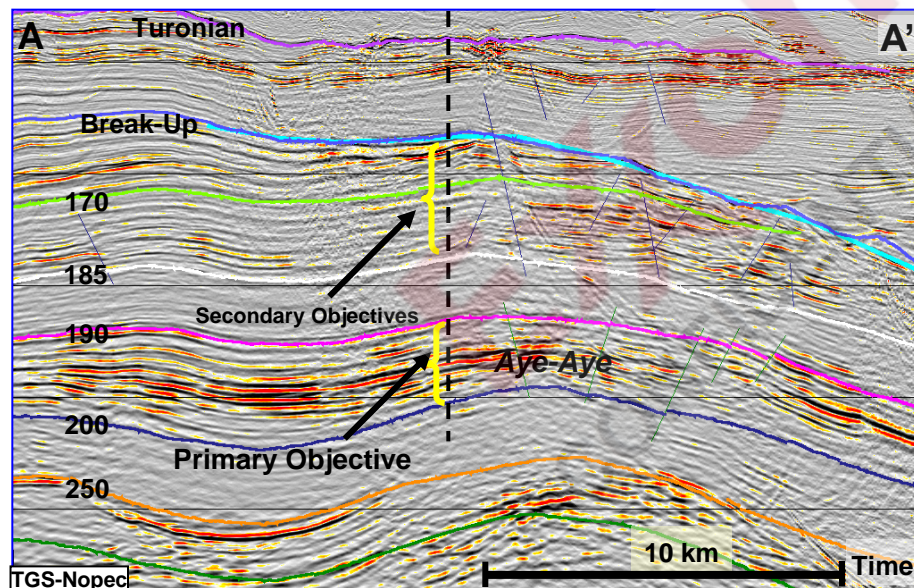
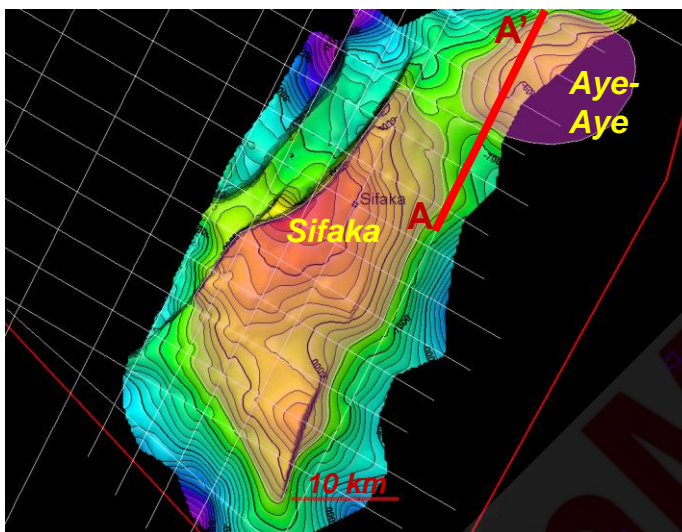
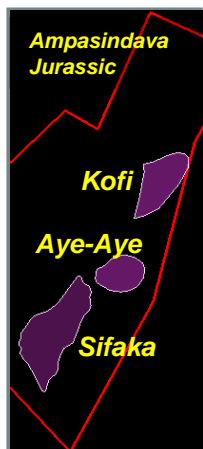
→  
**PASSIVE-ONLAP**  
 UJ-LC src : Likely to be oil window  
 Active charge  
 X-fault migration easier to the SW

# Sifaka: Play Element Summary





# Ampasindava: Aye-Aye Lead



## General

Water Depth = 600m

## Geology

Objective: Jurassic 190-200, 170-185

Primary Trap: 4-Way dip closure - assumed

Reservoir: Downdip clastics

Key Risk: Top seal

Key Uncertainties: Trap closure (no data on eastern flank),  
Source presence  
Reservoir quality  
HC type (Oil/Gas)

## Incentives

Large structure High resource density

Close proximity to Sifaka (25 km) and Kofi (30km)

## Assessment ~190Fm:

Mean: 4.3 TCF (GIP) / 2.5 TCF (EUR)

P10: 10.5 TCF (GIP) / 6.1 TCF (EUR)

## Main Characteristics

4-way dip closure for any reservoirs from 170 downward

Prospective 190-200 reservoir (1200-2200 m thick)

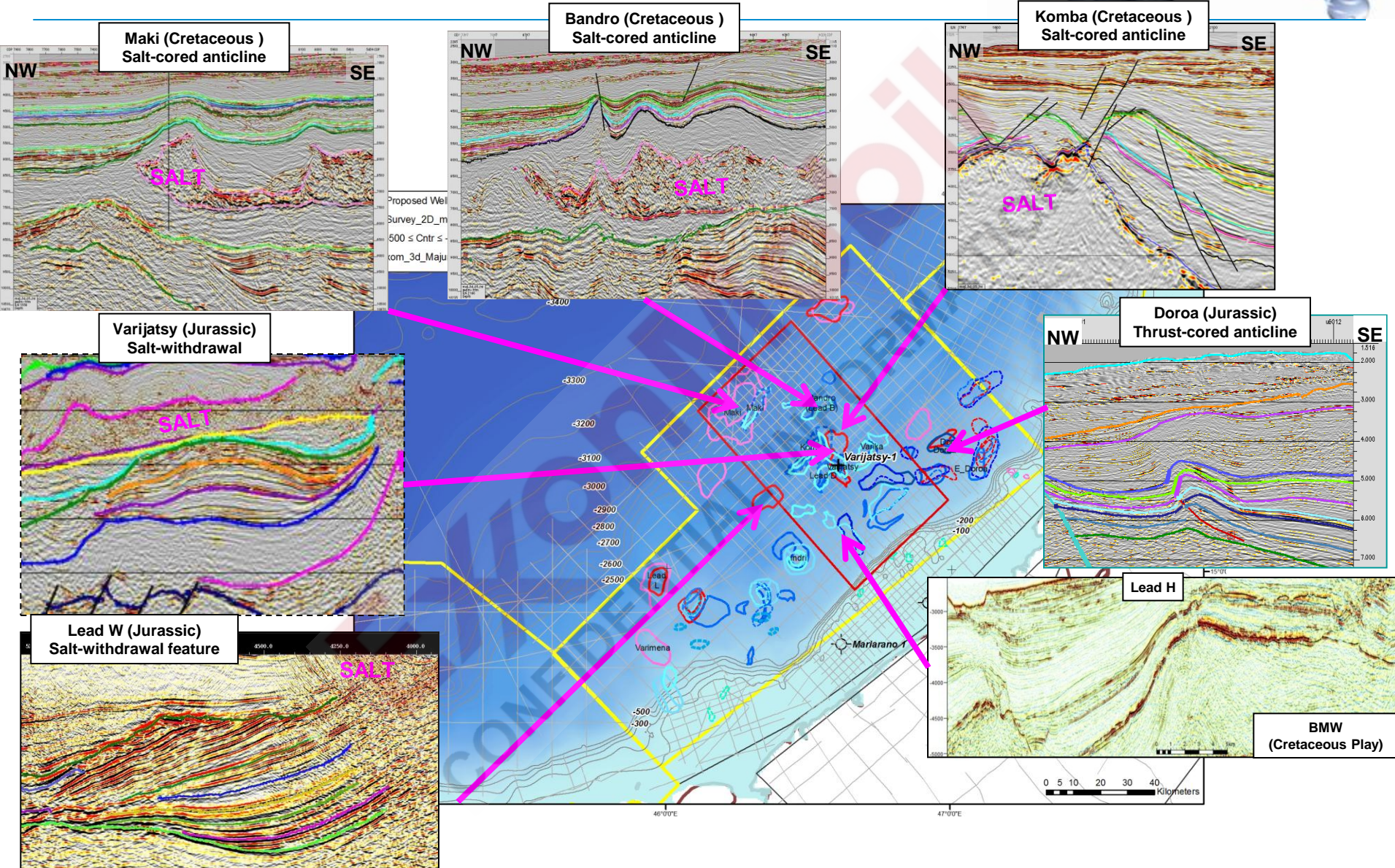
Shallow water

## Considerations

Additional seismic acquisition to define Eastern flank challenged (coral reef inboard)

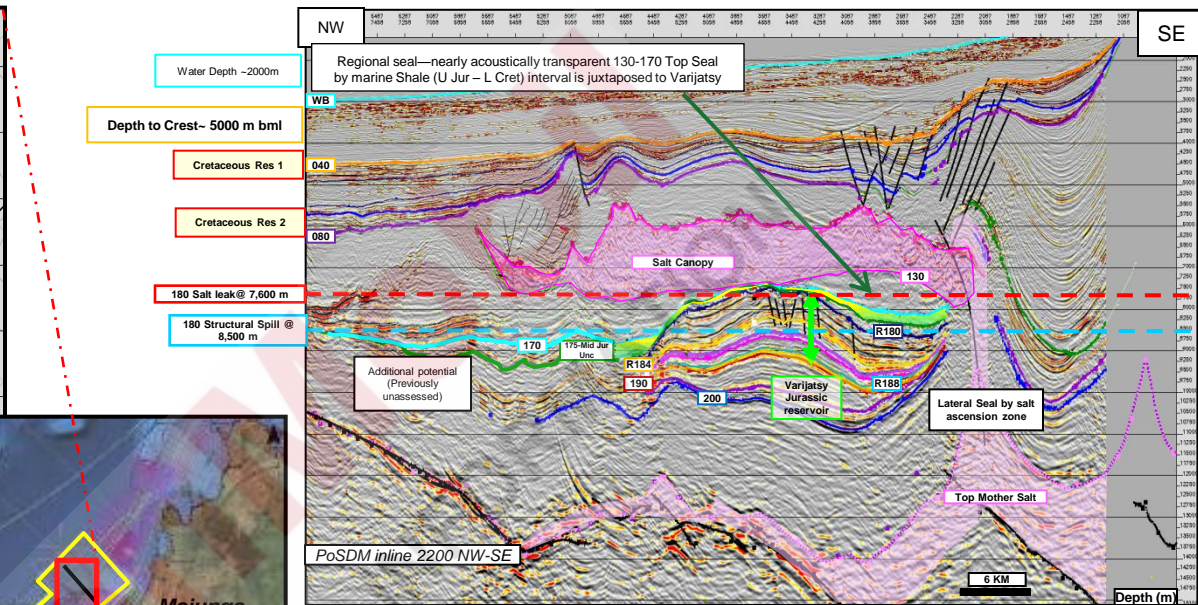
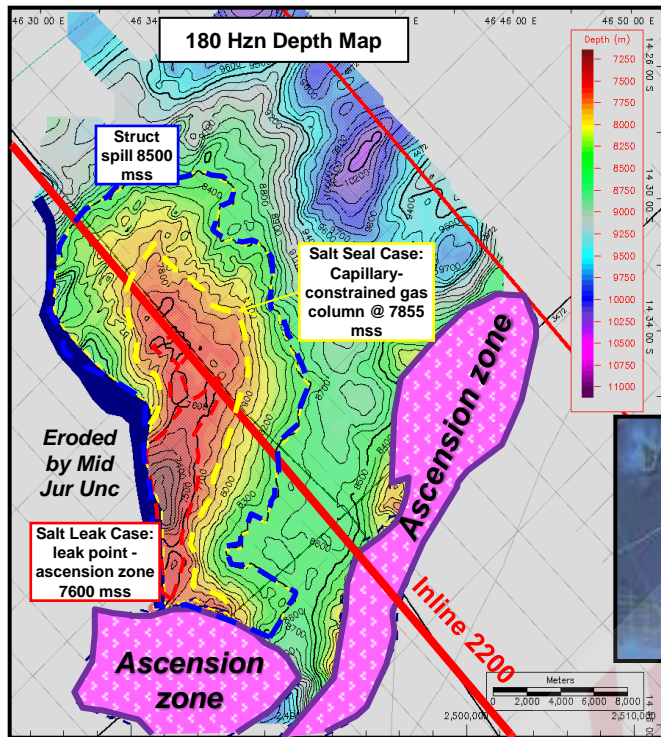


# Majunga: Play Types





# Majunga Block, Varijatsy Prospect Summary



## Current Deterministic Assessment Cases (dry gas):

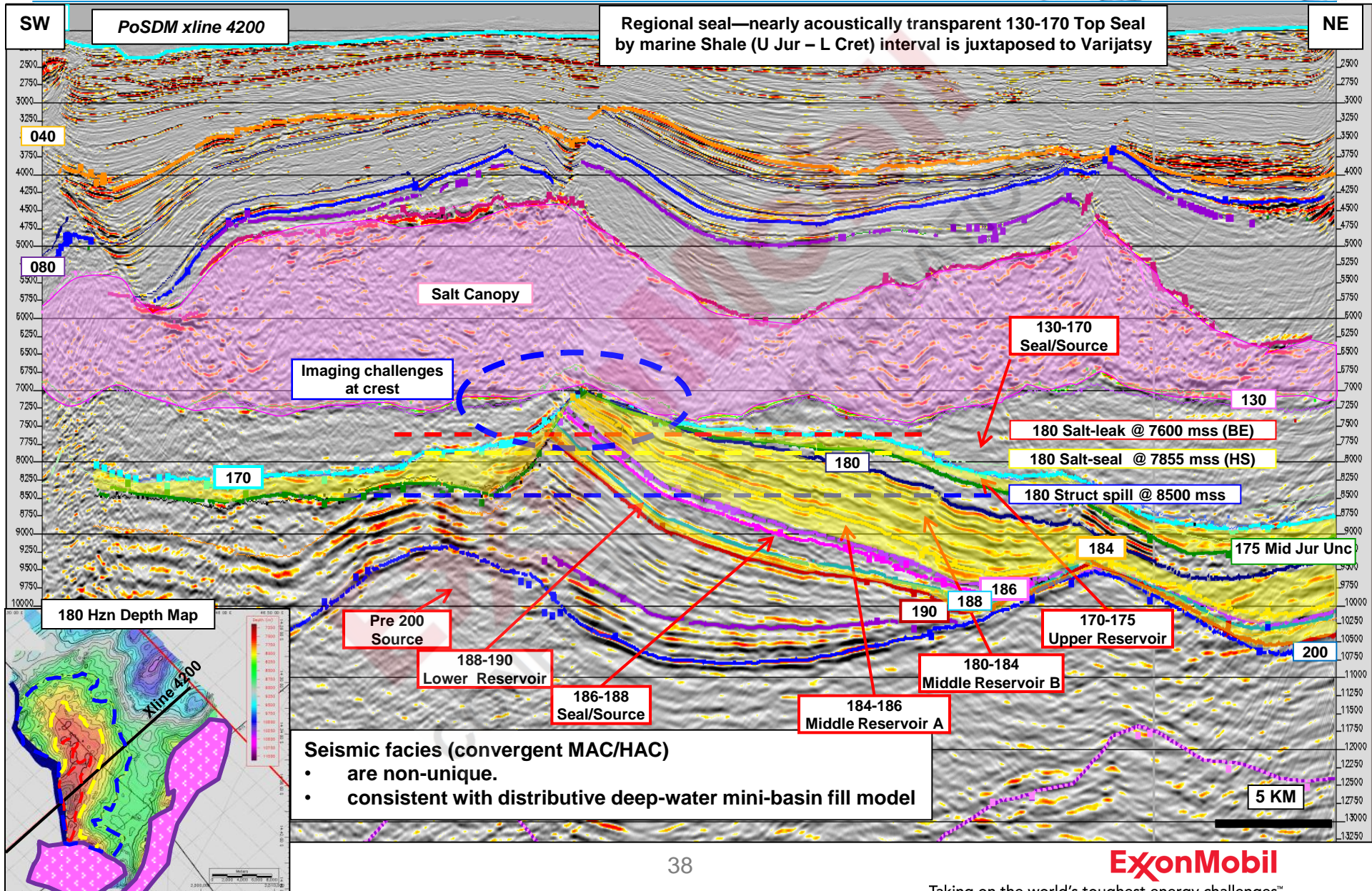
Salt Leak (BE):	2.2 TCF (GIP) / 1.9 TCF (EUR)
Salt Seal (HS):	7.9 TCF (GIP) / 4.2 TCF (EUR)
Enhanced:	20.3 TCF (GIP) / 10.8 TCF (EUR)
Structural Spill Case	49.2 TCF (GIP) / 26.1 TCF (EUR)

- Water Depth Trap** ~2000m, Depth to Structure ~ 5000 m bml  
4-way dip closure truncated against unconformity  
Inverted mini-basin (salt turtle) bounded by middle Jurassic unconformity to the west
- Reservoir:** Lwr Jurassic downdip clastics  
4 mapped reservoirs 170-175, 180-184, 184-186, 188-190
- Seal:** Salt canopy & post-rift transgressive marine shale  
Potential leak point to south (salt wall / ascension zone)
- Closure:** Area: 250km<sup>2</sup> (180 Horizon), 1000m vertical closure to syncline opposite of Salt Ascension Zone
- Source Rock:** Post-rift transgressive shale (130-170), intraformational shales + older source?
- Key Uncertainties:** Leak point against ascension zone (South), capillary seal capacity of trap, RQ
- Key challenges:** Sub-salt drilling to deep target through thick salt canopy, uncertain pore pressure below seal



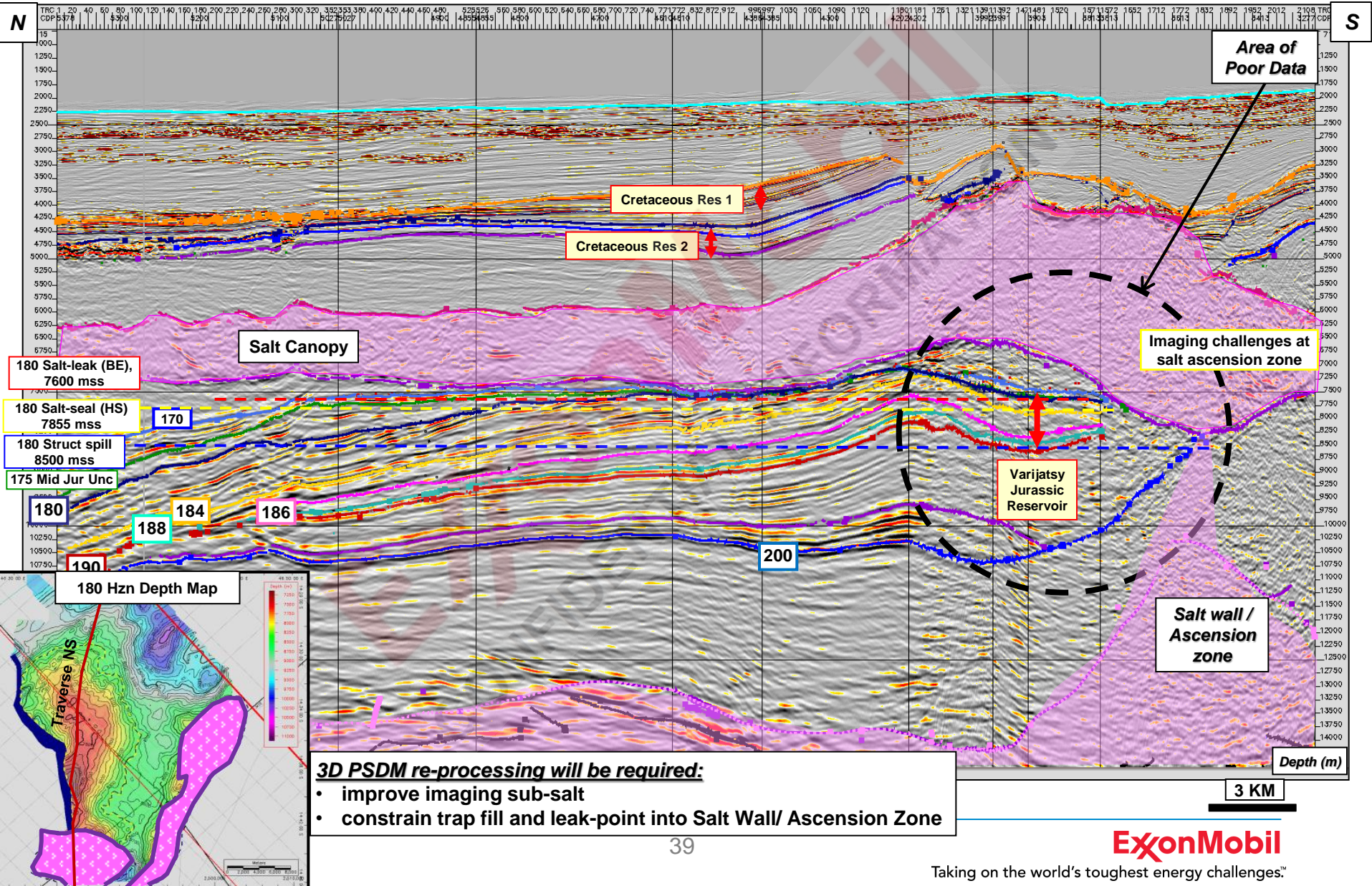
# Varijatsy Trap Configuration

## Post-SDM – xline 4200



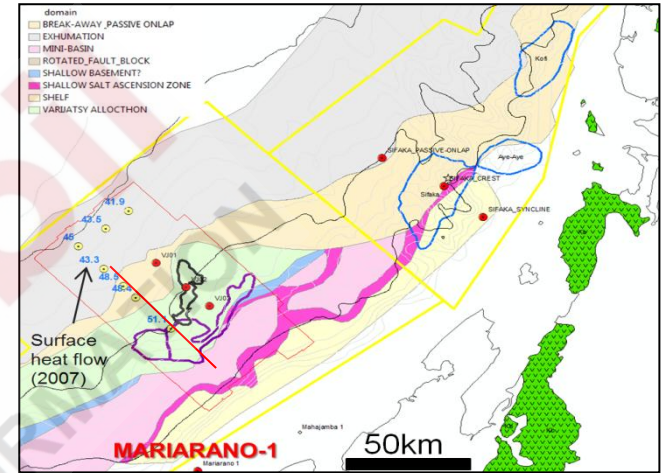
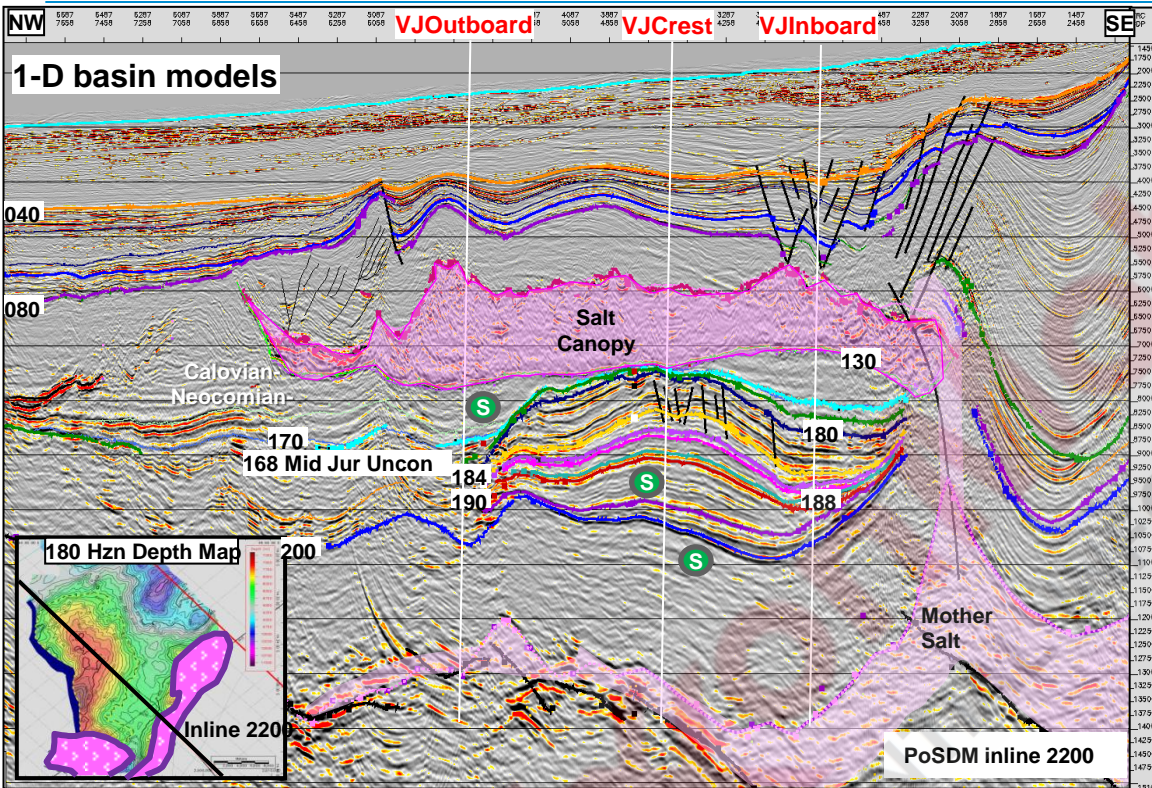


# Varijatsy – Lateral seal against Ascension Zone

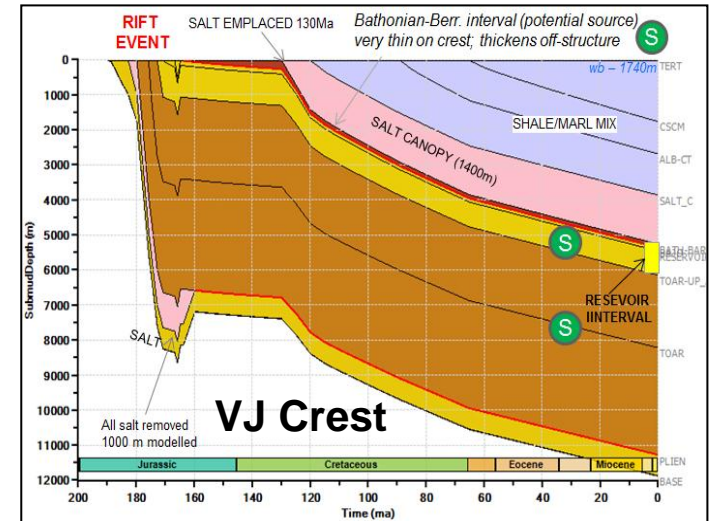




# Varijatsy: Basin Modelling



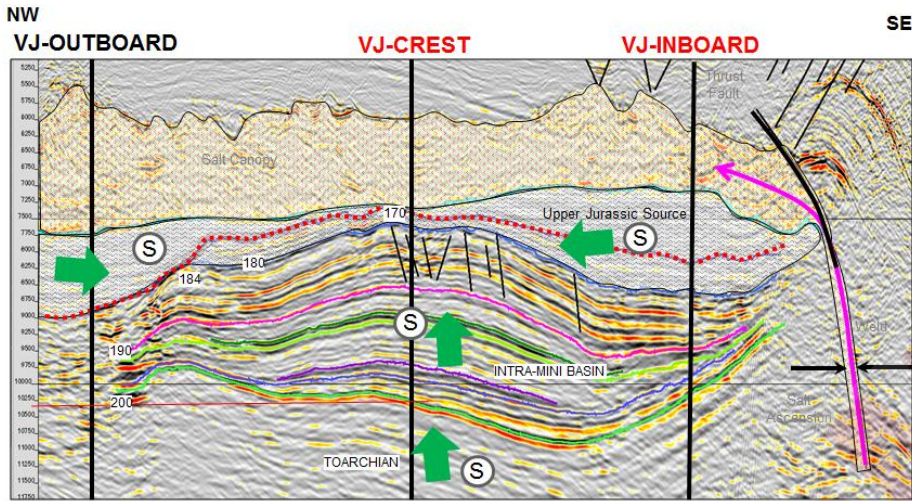
- Sparse & variable quality calibration data
- Expect complex thermal history from shelf to basin



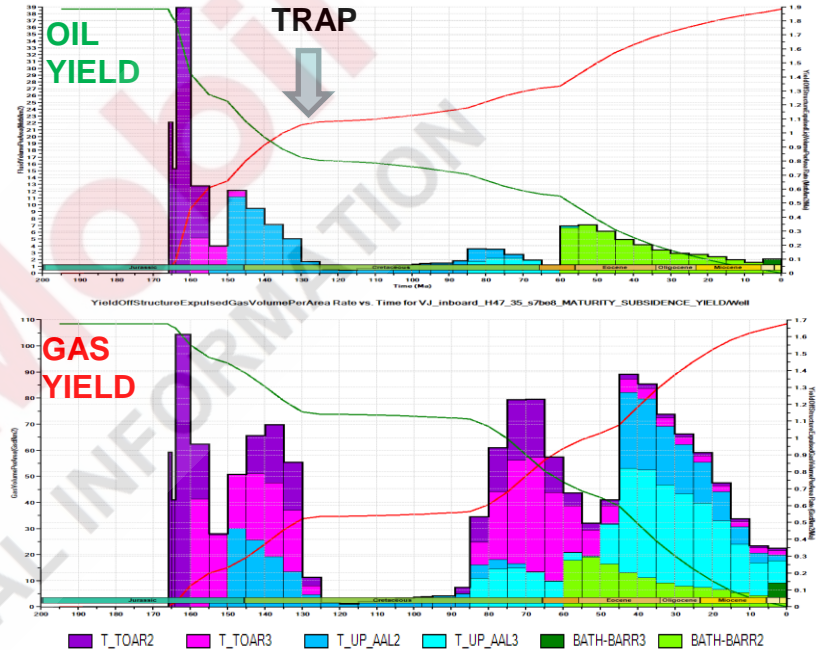
- Combination of complex poly-phase break-up history coupled with salt tectonics presents unique modelling challenges
- Source rock presence and organic matter type remains uncertain
- 1-D modelling approach simplistic
  - Thermal history assumes McKenzie uniform stretching model
  - Non-uniform or depth dependent stretching models provide alternative temperature history scenarios



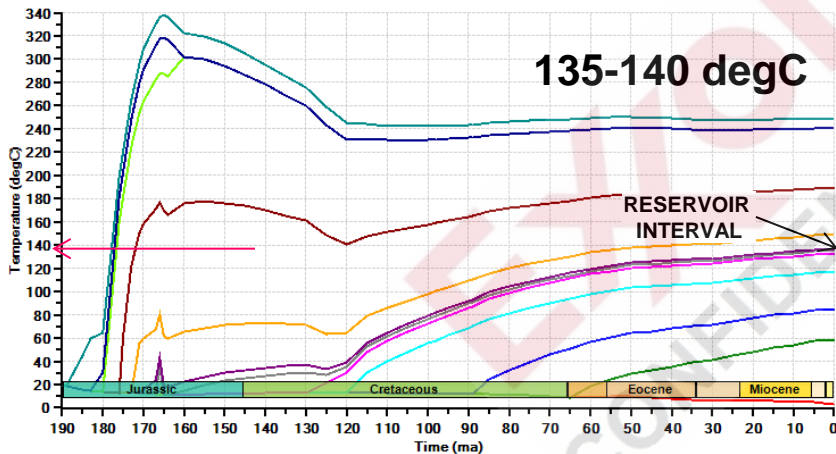
# Varijatsy Modelling: Key Predictions



## VJ Inboard: Maturation & Timing



## VJ Crest: Reservoir Temperature



### Uncertainties in Thermal Predictions

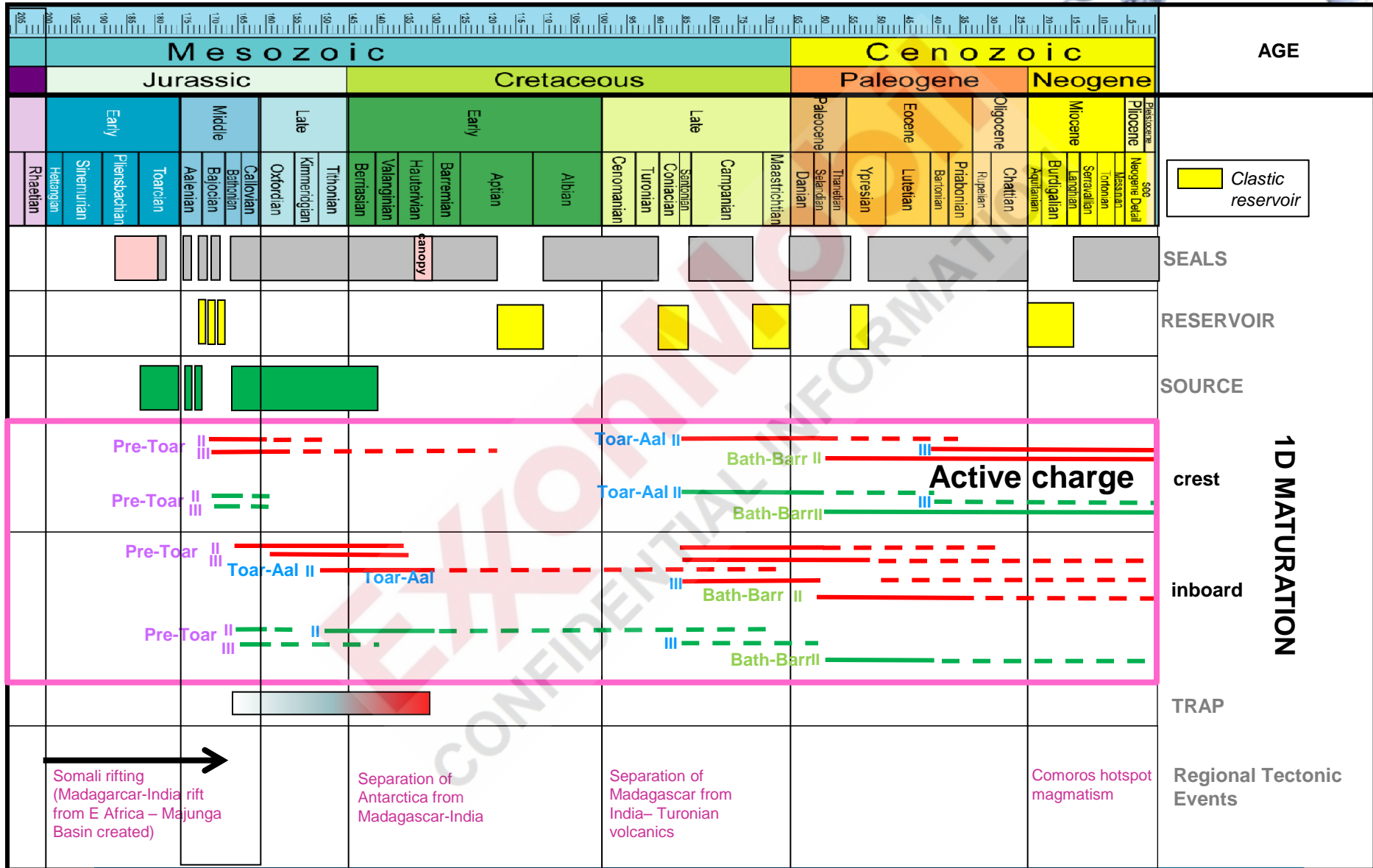
- Impact of salt mobilization & canopy emplacement
- Temperature implications of alternative extensional models

### Uncertainties in Maturity Predictions

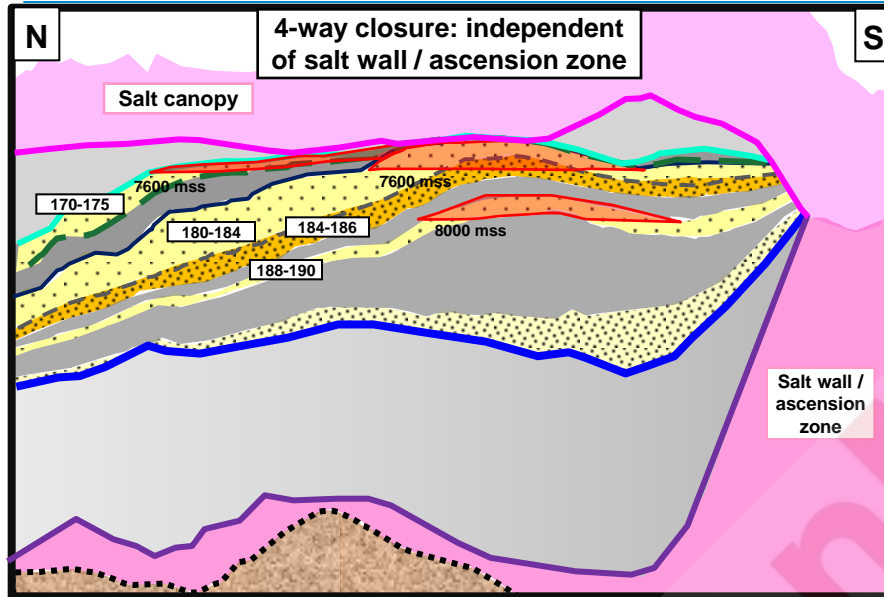
- Magnitude of thermal anomaly at rifting time
- Organic matter type (Type II vs III)
- Condensate yields:
  - Moz-Tan ave. 10-15 bbl/MCF
  - Varijatsy potentially greater 100-150 bbl/MCF

**Tectonic & salt mobilization history dramatically affect confidence of thermal predictions**

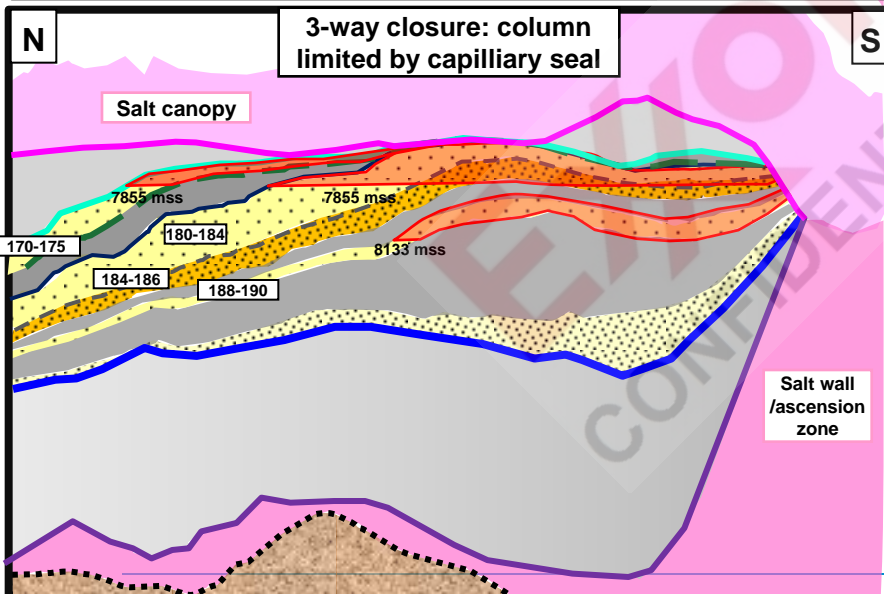
# Varijatsy: Play Element Summary



# Varijatsy – Deterministic Assessment scenarios - Gas only case



- Salt leak case:** 2.2 TCF (GIP) / 1.9 TCF (EUR)
- 4-way structural closure
  - independent of salt ascension zone
  - low porosity of 8%

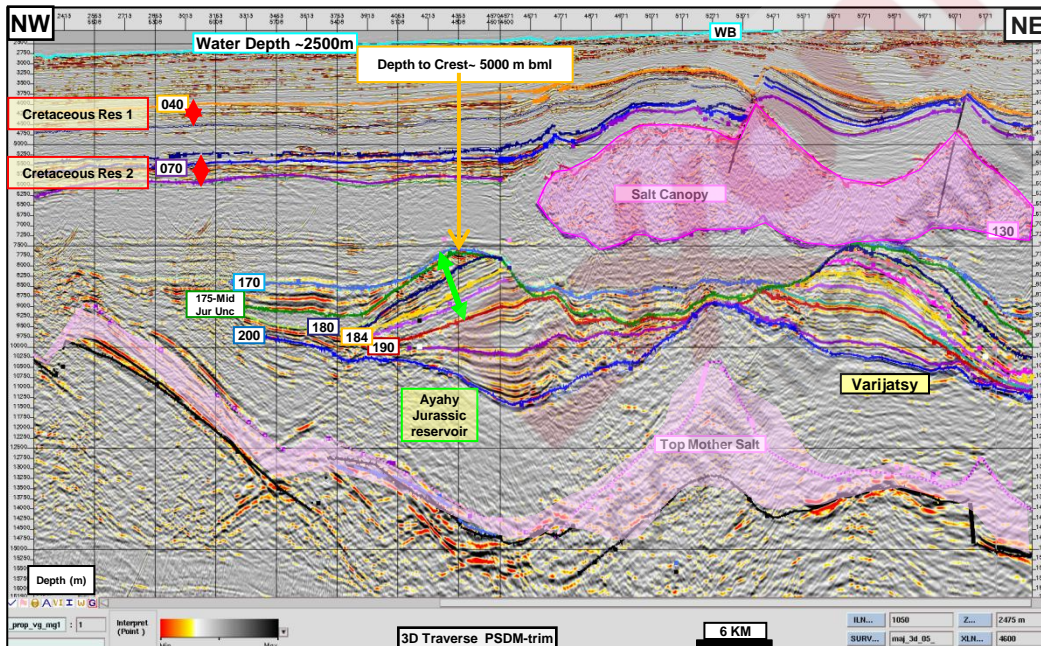
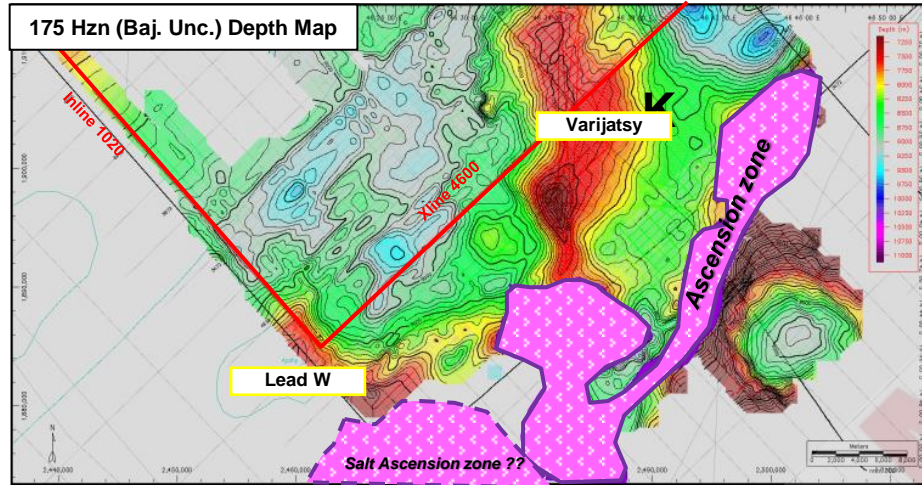


- Salt seal case:** 7.9 TCF (GIP) / 4.2 TCF (EUR)
- 3-way structural closure
  - dependent of salt ascension zone
  - column limited by capillary seal capacity of overlying shales
  - low porosity of 8%

- Enhanced case:** 20.4 TCF (GIP) / 10.8 TCF (EUR)
- 3-way structural closure
  - dependent of salt ascension zone
  - column limited by capillary seal capacity of overlying shales,
  - enhanced porosity of 14%
  - deeper gas water contact by 100 m



# Lead W (Ayahy) Summary



## General

- Water Depth ~2500m
- Deep target: depth to top structure ~ 7000 mss / 5000 m bml

## Trap:

- Inverted mini-basin 3 way dip closure truncated against middle Jurassic unconformity to the east
- Potential leak point to south (salt wall / ascension zone)

## Reservoir:

- Reservoir = Early - Middle Jurassic (Toarcian-Bajocian)
- Mini-basin fills 'downdip clastics'

## Seal:

- Post rift transgressive marine shale

## Source Rock:

- Post-rift marine shales (130-170)
- Intra-reservoir seals
- Older Sources? (Pre 200)

## Key Risks & Uncertainties:

- 3D seismic imaging / depth conversion
- Leak point against ascension zone (may limit trap fill)
- RQ & source presence

## Assessment:

- GIP Mean: 3.9TCF
- HS: 16.2 TCF
- EUR: Mean: 2.0 TCF
- HS: 8.6TCF

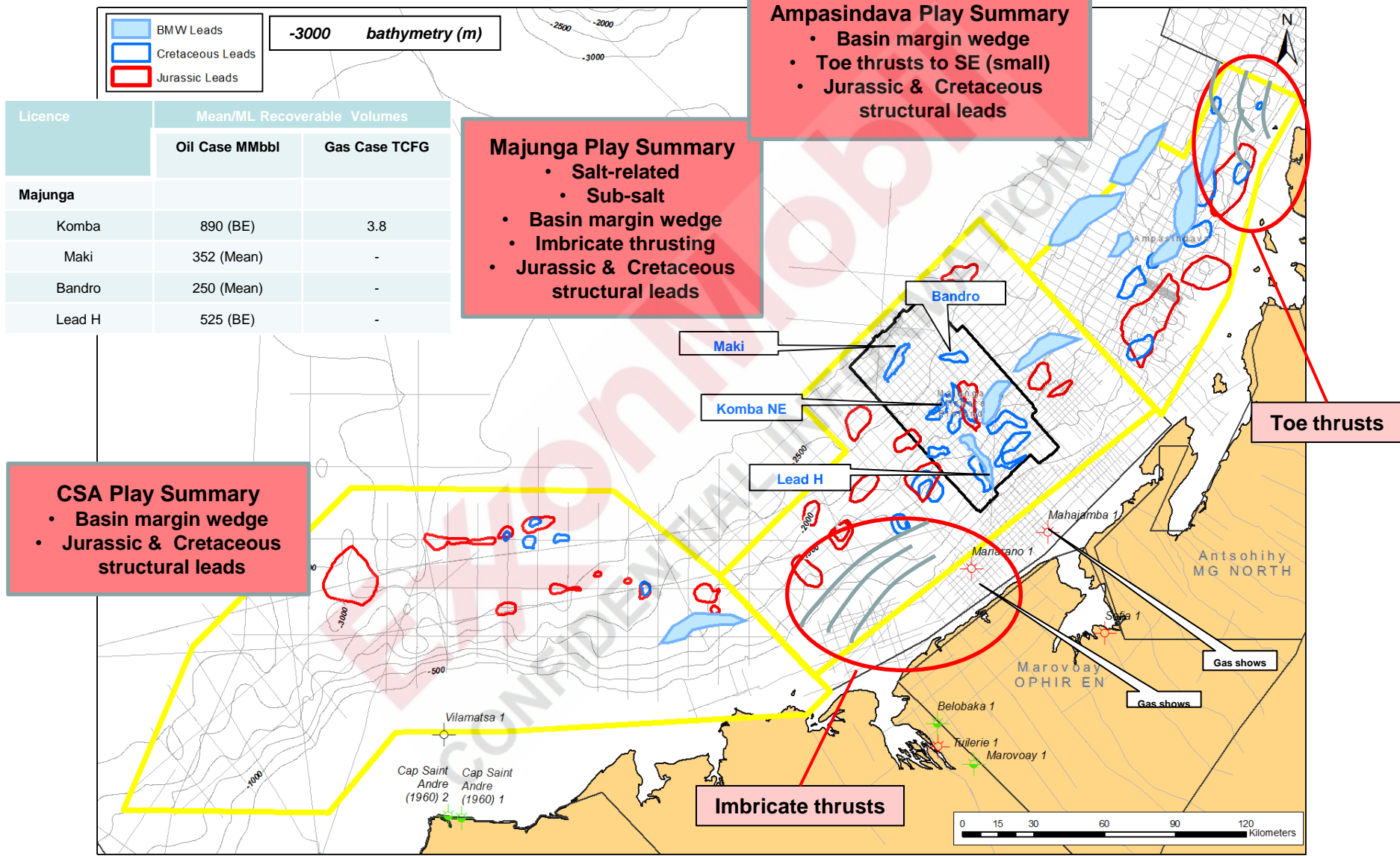


## *Lead Inventory: Cretaceous Leads*

**ExxonMobil**  
CONFIDENTIAL INFORMATION



# Madagascar Cretaceous Prospects



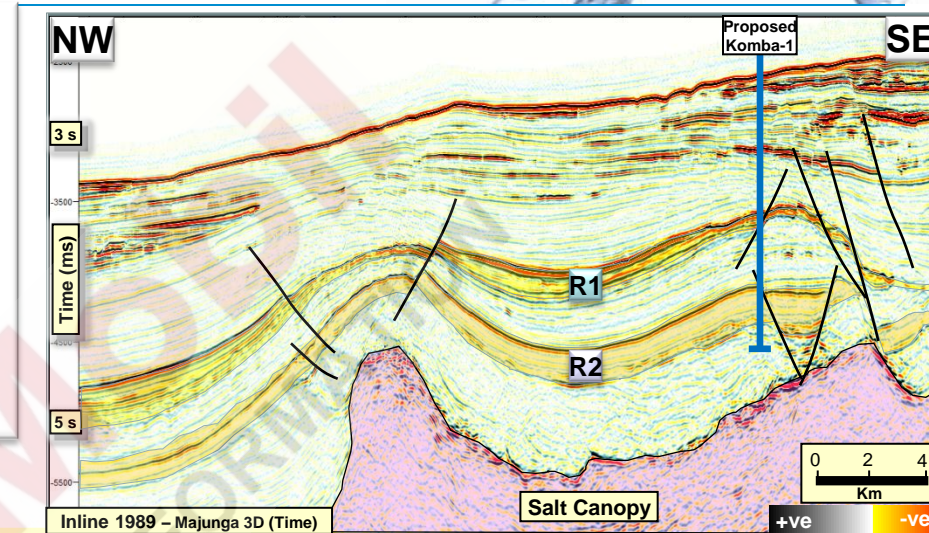
# Komba Lead - Summary

## Prospect Description:

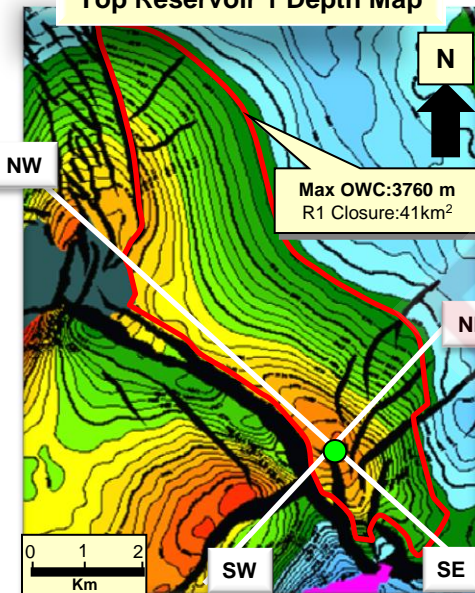
- Trap formation – Post-salt 3-way fault-dependent trap
- Primary objectives: deep-water Late Cretaceous clastics (reservoirs 1 & 2)
- Water Depth: 1940m
- Possible well location to target both Komba and Varijatsy Leads – shown as Proposed Komba-1
- TD: 4450m

## Deterministic Assessment:

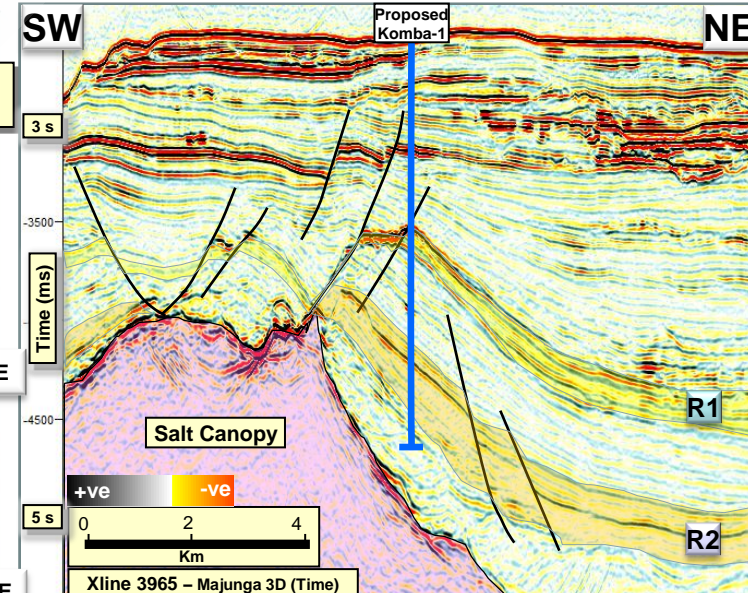
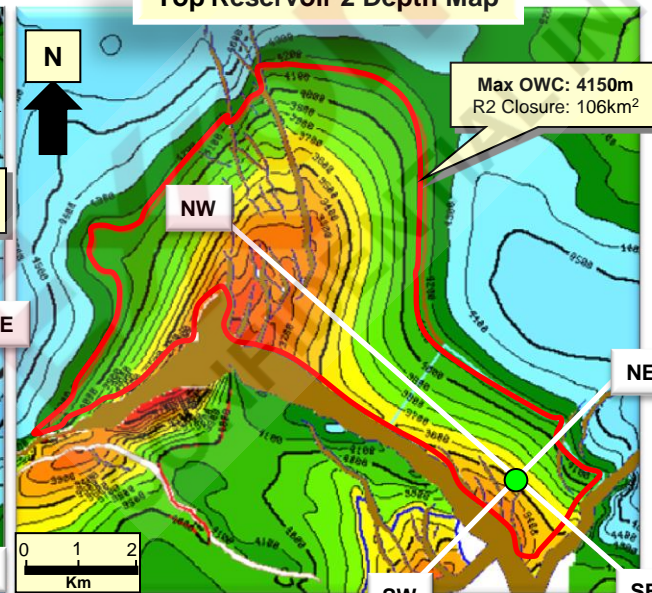
- Gas case: ML: 5.7TCF (GIP) / 3.8 TCF (EUR)  
HS: 8.4 TCF (GIP) / 5.7 TCF (EUR)
- Oil case: ML: 3558 MMbbl (OIP) / 890 MMbbl (EUR)  
HS: 5280 MMbbl (OIP) / 1331 MMbbl (EUR)



Top Reservoir 1 Depth Map



Top Reservoir 2 Depth Map





# Majunga: Maki Lead - Summary

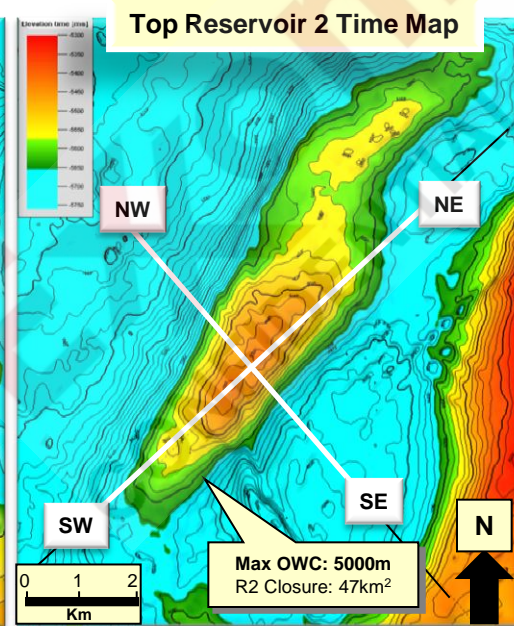
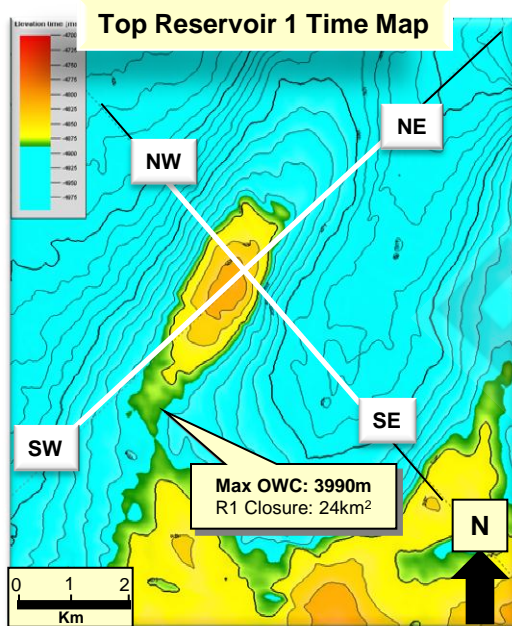
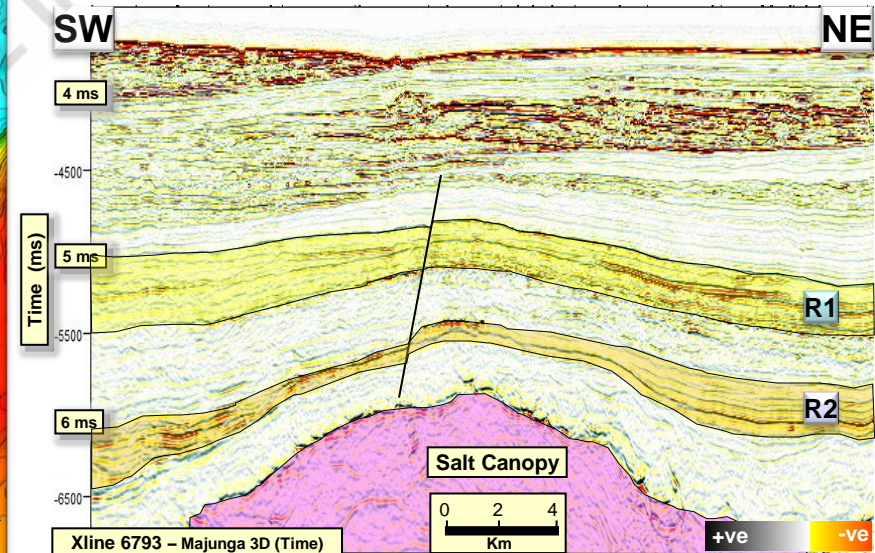
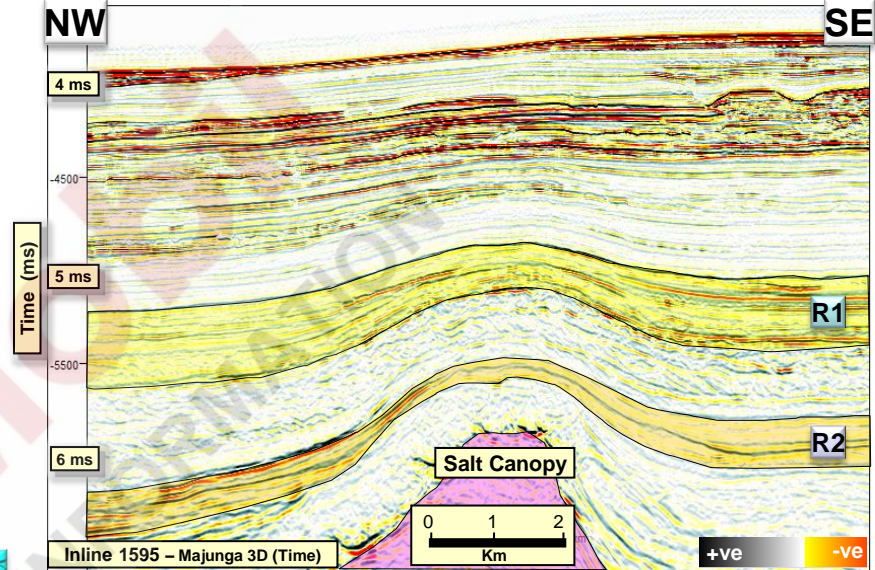


## Description:

- Deep-water clastic system draping 4-way structural closure with minor crestal faults
- Primary Objective - Late Cretaceous deepwater clastics
- Source: Late Jurassic
- Water Depth ~2880m
- Depth to Late Jurassic ~8200mss ( ~5320mbml)

## Assessment:

- Mean: 352 MMbbl (EUR) / P10: 828 MMbbl (EUR)





# Majunga: Bandro Lead - Summary

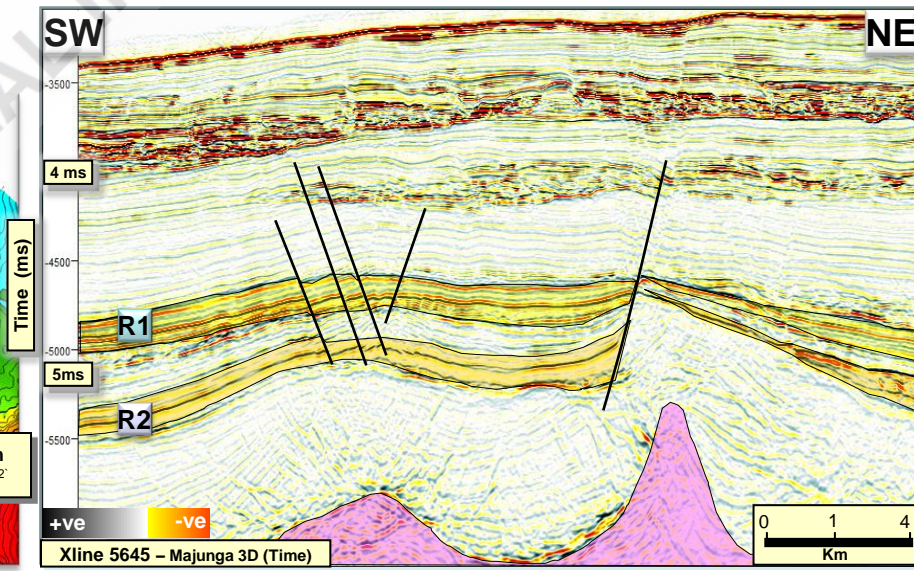
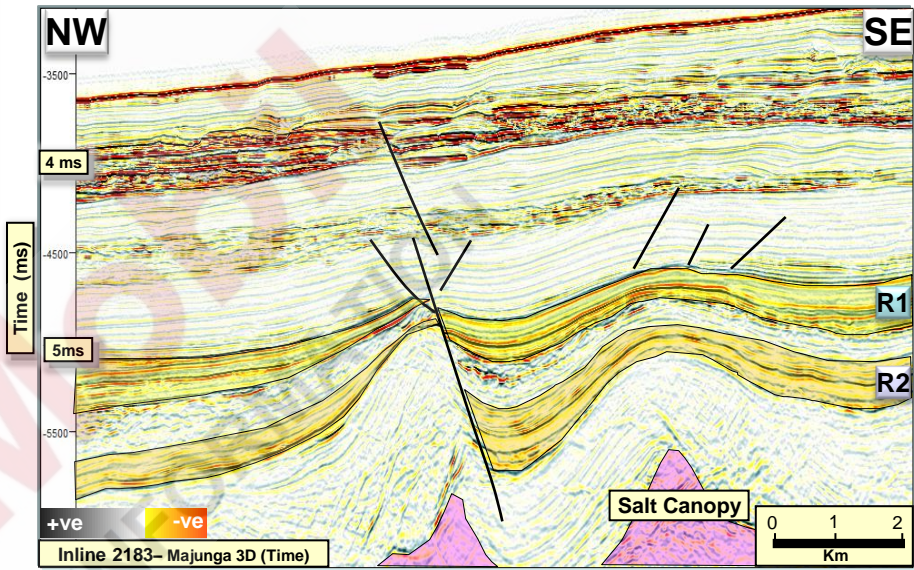
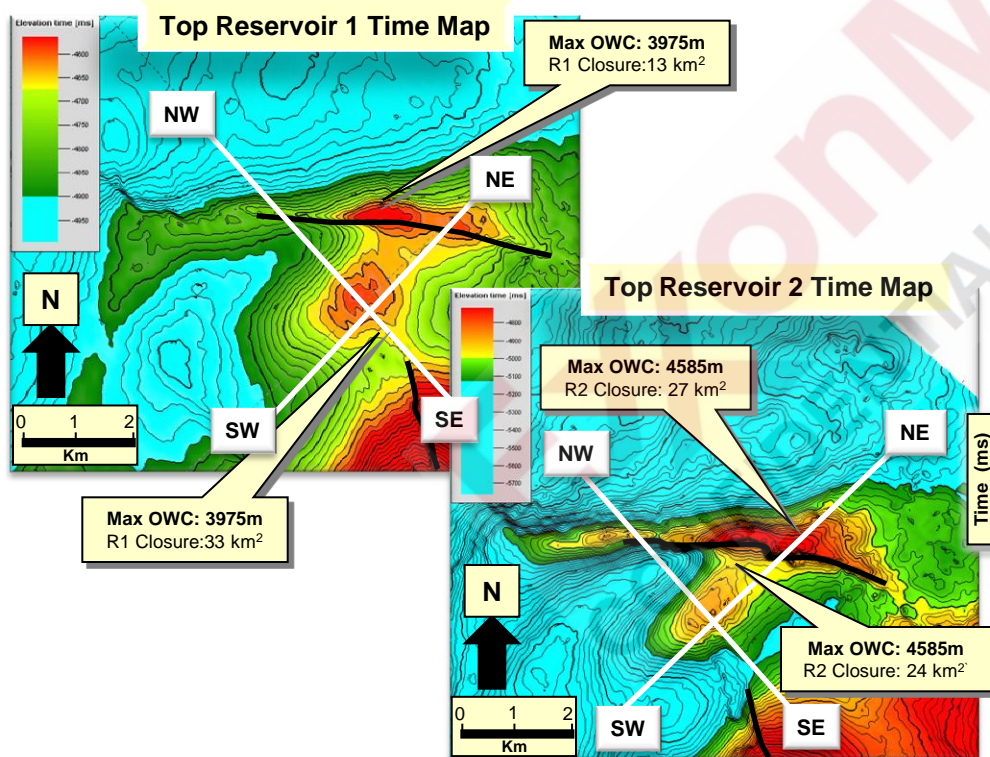


**Description:**

- Combination 4-way structural closure, minor crestal faults
- Primary Objectives - Late Cretaceous deepwater clastics
- Late Jurassic source
- Water Depth ~ 2425m
- TD to Late Jurassic ~8600mss ( ~6175mbml)

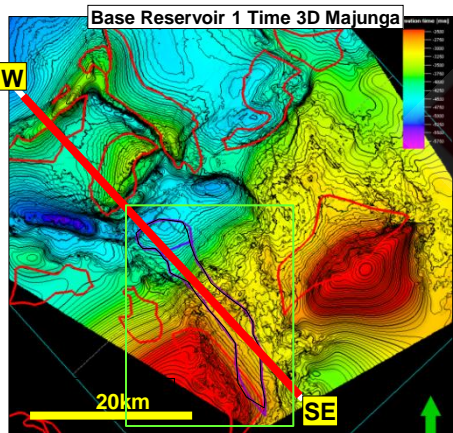
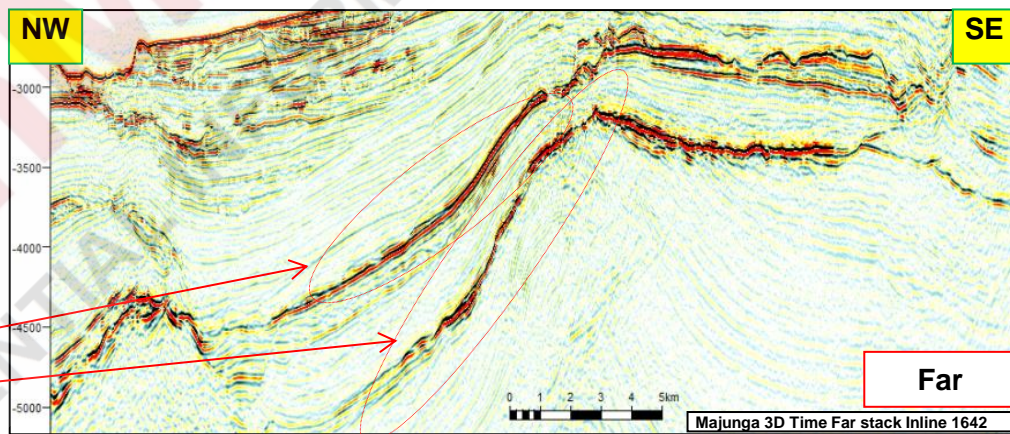
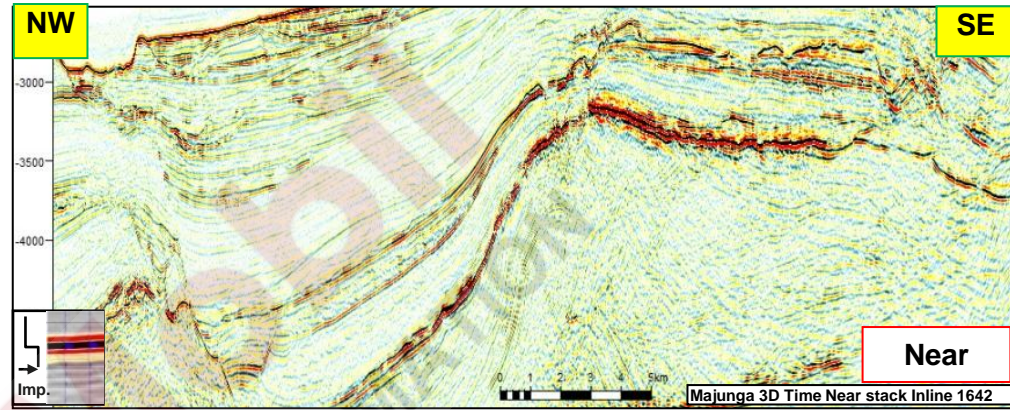
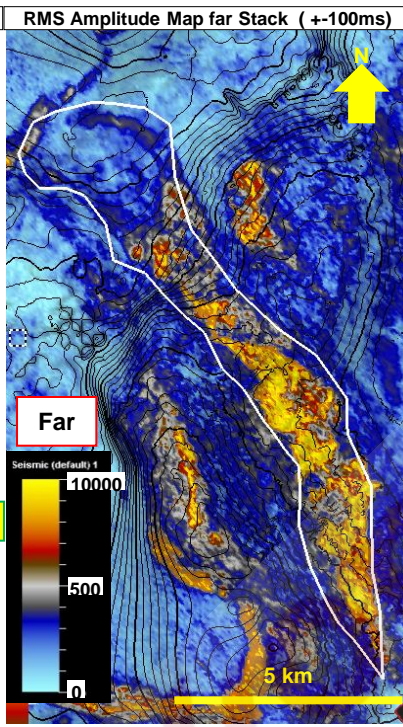
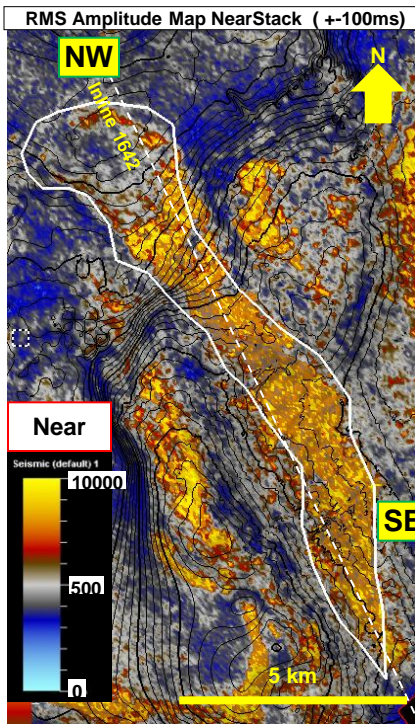
**Assessment:**

- Mean: 250 MMbbl (EUR) / P10: 500 MMbbl (EUR)





# Majunga Lead H: Summary



**Description:** Stratigraphic trap

**Primary Objectives:** Late Cretaceous DW clastics (Reservoirs 1 & 2)

**Comments:** Amplitude brightening with offset (RMS amplitude extractions on bandwidth balanced near and fars)  
Uncertainty surrounds phase of the data & angle ranges (3D reprocessing underway to rectify)

**Assessment:** (Quick-look only - detailed mapping underway)

Deterministic ML (OIP): 2100MMbbls High Side (OIP): 5216 MMbbls

ML (EUR): 525MMbbls High Side (EUR): 1304 MMbbls



## Cap St Andre Leads

**EXXONMobil**  
CONFIDENTIAL INFORMATION



# Cap St Andre: Key Jurassic Leads

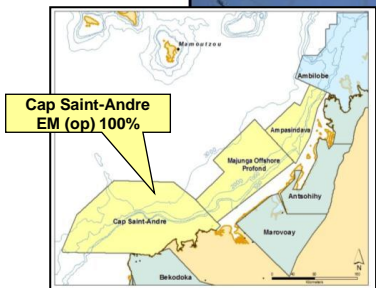
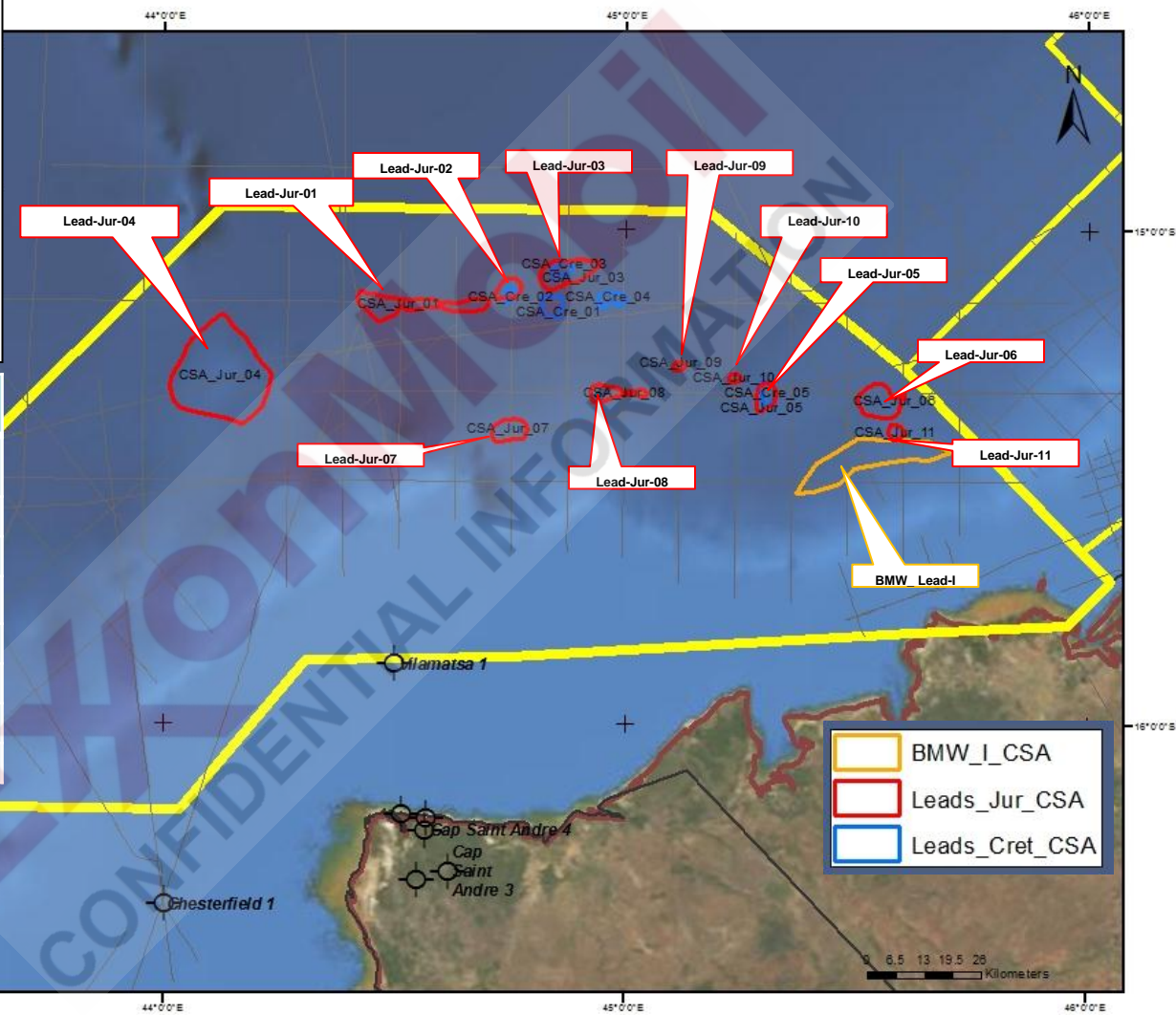


## Description:

- Primary Objective: 170-200 intervals
- Trap: 4-way closures with crestal faulting; seal untested
- Reservoir: Deep water EOD ?
- Water Depth ~1850-3400m
- Most leads mapped on 1-2 2D seismic lines
- ML/MAX Closures = 5km<sup>2</sup> / 371 km<sup>2</sup> (30m/900m columns)
- Preliminary Assessment: up to 34 TCF Mean EUR (includes 6 primary leads)
- Source: Middle & Lower Jurassic (185-260)

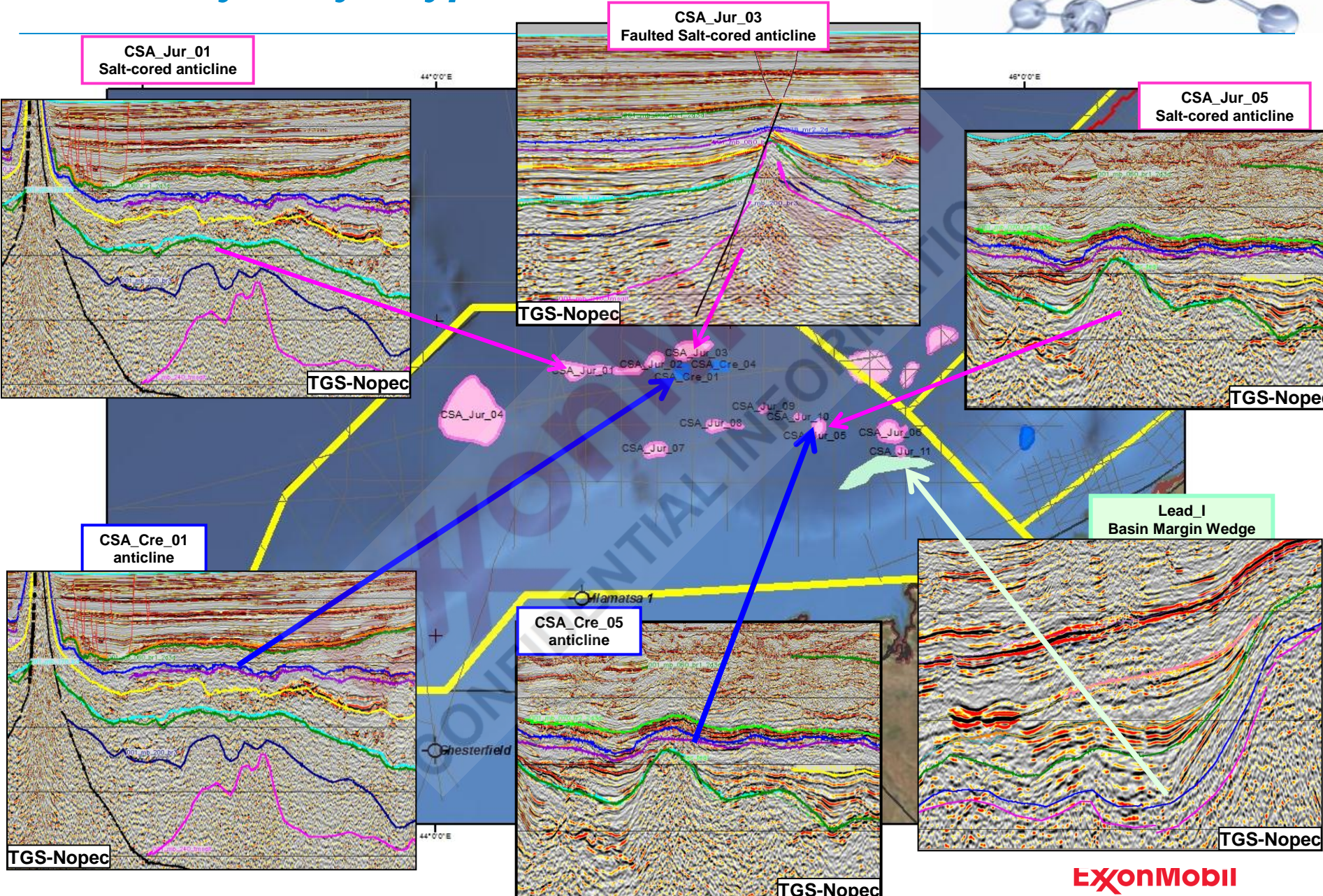
Licence	Mean/ML Recoverable Volumes	
	Gas Case TCFG	MEAN Oil Case MOEB
<b>Cap St Andre</b>		
Lead-Jur-01-02-03 (Det)	3.1	364
Lead-Jur-04 (Det)	21.6*	2551*
Lead-Jur-06 (Det)	1.5	181
Lead-Jur-08 (Det)	1.2	136
BMW-Lead-I (Prob Mean)	3.9	456

\* Low data across wide area





# CSA: Key Plays Types

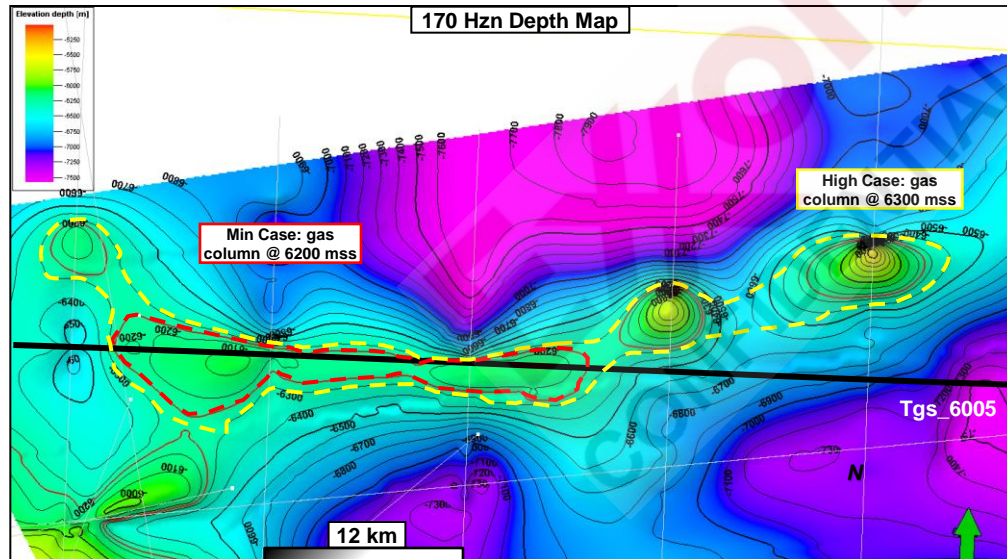
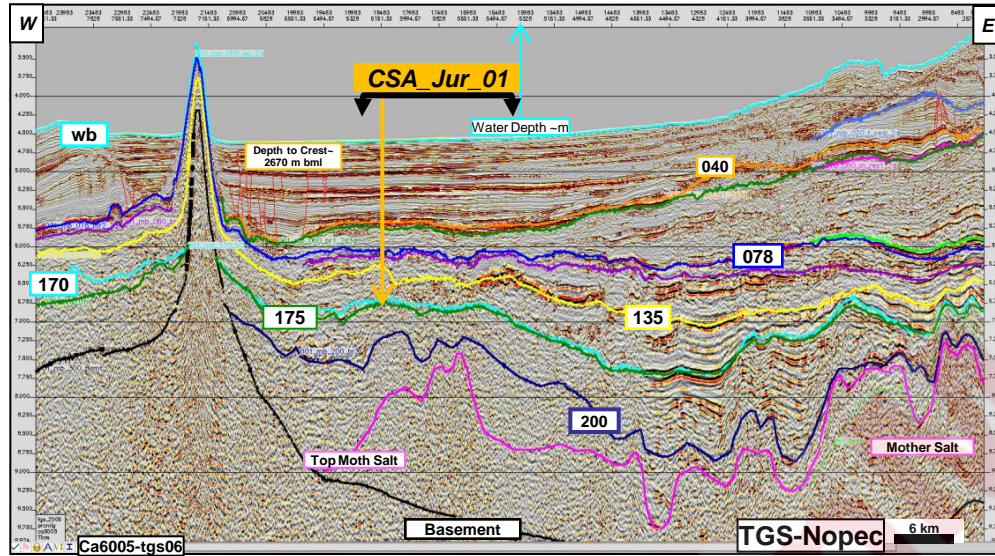


**EXXONMOBIL**

Taking on the world's toughest energy challenges.™



# CSA: Jur-01-02-03 Lead Summary



## General

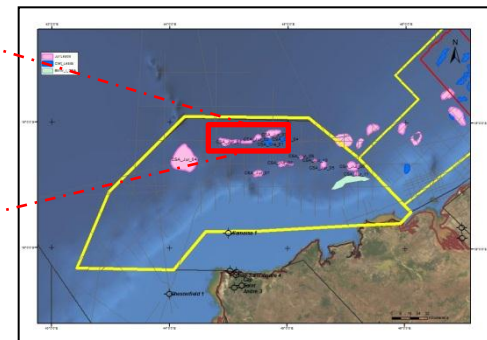
- Water Depth ~3375 m
- Depth to Structure ~ 6050 mss / 2670 m bml

## Geology

- Trap: 4-Way Faulted Trap
- Reservoir: Early Jurassic – downdip clastics (170-175)
- Seal: Post-rift transgressive marine shale
- Closure: Height: ~150m  
Area: 83 km<sup>2</sup> (170 Horizon)
- Source Rock: Post-rift shales (130-170), ?older source

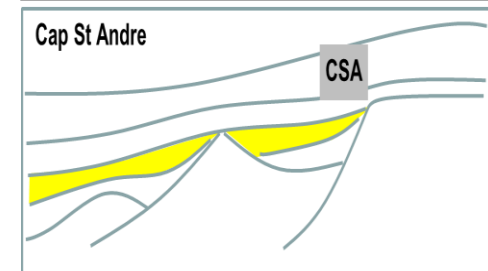
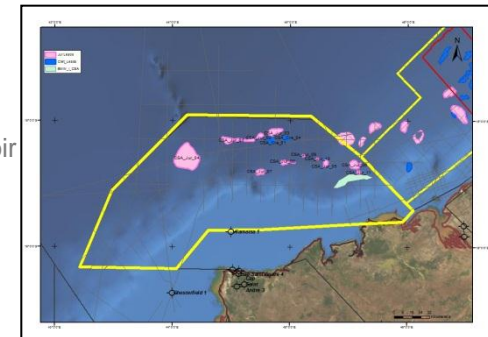
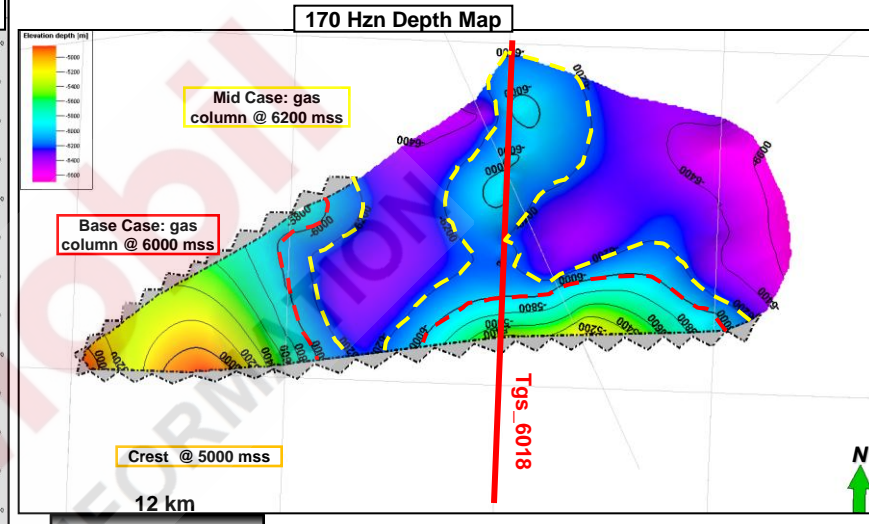
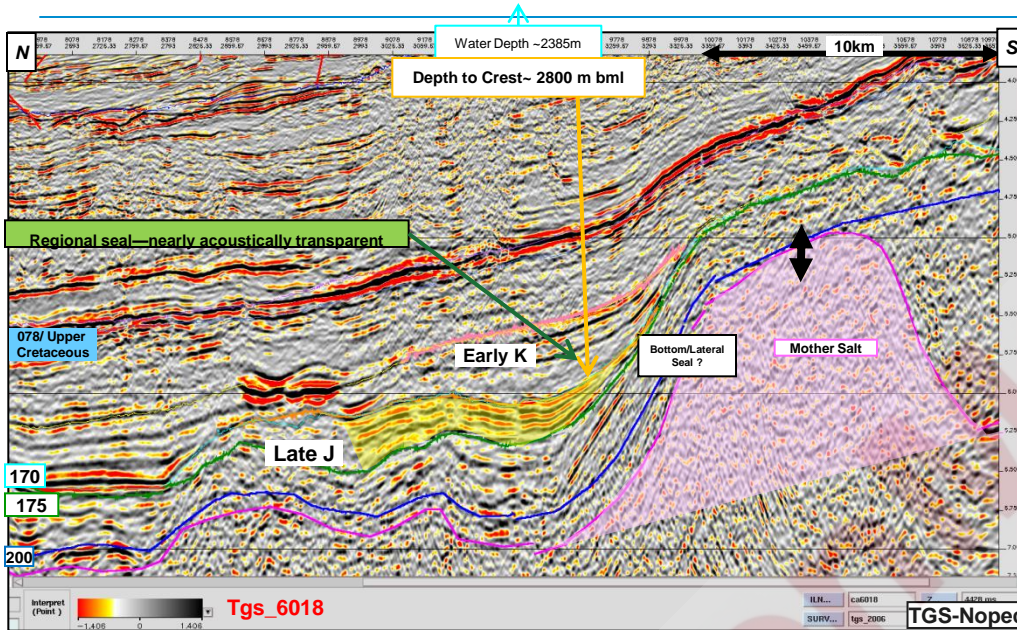
## Assessment:

- GIP: ML Case: 3.1 TCF  
High case: 13.1 TCF
- EUR: ML Case: 2.2 TCF  
High case: 9.2 TCF





# Basin Margin Wedge: Lead 1



## General

Water Depth ~2385m  
 Depth to Structure ~ 5200 mss / 2815 m bml

## Geology

**Trap:** Basin margin wedge onlapping/ pinch-out against unconformity  
**Reservoir:** Early Jurassic – downdip clastics (170-175)  
**Seal:** Post-rift transgressive marine shale  
**Closure:** Height: ~1000m  
 Area: 114 km<sup>2</sup> (170 Horizon)  
**Source Rock:** Post-rift transgressive shale (130-170), ?older source

## Key Uncertainties

Leak point against wedge zone, reservoir facies

## Assessment

GIP: Mean Case: 3.9 TCF  
 p10 Case: 5.6 TCF  
 EUR: Mean Case: 2.7 TCF  
 p10 Case: 4.0 TCF



# Majunga Basin Play Element Summary



## Favourable play elements:

### Source

- Jurassic source rocks observed in outcrop + wells and interpreted to extend offshore
- Oil & gas shows reported from most updip wells
- Oil stained sands in outcrop
- Potential for numerous source intervals eg Syn-rift Type I-II, Mid Jurassic transgressive marine shales (II), Early Cretaceous (Somalia), Karoo

### Reservoir

- Jurassic clastics interpreted as downdip equivalent of thick Lower Jurassic reservoirs observed in outcrop.
- Outcrop and wells (where data available) indicate quartz-rich fluvial to shallow-marine sands with good RQ
- Significant unconformities interpreted at outcrop and in updip wells - corresponding lowstand packages identified in 2D & 3D seismic offshore in Cretaceous & (Aptian, Turonian, Campanian-Maastrichtian) & Oligo-Miocene.

### Seal

- Thick shale-prone Upper Jurassic shale interval observed in onshore wells. Thick seismically transparent intervals of likely corresponding age offshore
- Salt canopy (where interpreted on seismic)

### Trap

- Numerous traps identified:
  - Deeper Jurassic clastic plays deposited in salt withdrawal basins (Varijatsy), 3 way fault dependent closures (Sifaka),
  - Cretaceous 3 & 4-way dip closures related to salt
  - Basin margin wedge (stratigraphic plays).
  - Additional plays not yet quantified (toe thrusts in Ampasindava & imbricate thrusts in Majunga, traps associated with salt play).
- Significant running room at all levels in success case (Lead W, Aye-Aye, Kofi + many potential leads not currently quantifiable on coarse 2D data in SW Majunga & CSA)

### Timing

- Syn-rift and post-rift clastics deposited offshore and overlain/interbedded with marine shales. Key elements of structure developed either during salt movement or later faulting (and during syn-rift).
- Higher heat flows anticipated to aid source rock maturity during early phases, some of these may be in gas window, though younger source intervals could be in oil or gas window (depending on location and burial). Initial 1D basin modelling and reservoir quality evaluations suggests Jurassic-Cretaceous are most prospective. Karoo interval may be in play, but base-case assumption is that this is not prospective due to anticipated burial depths

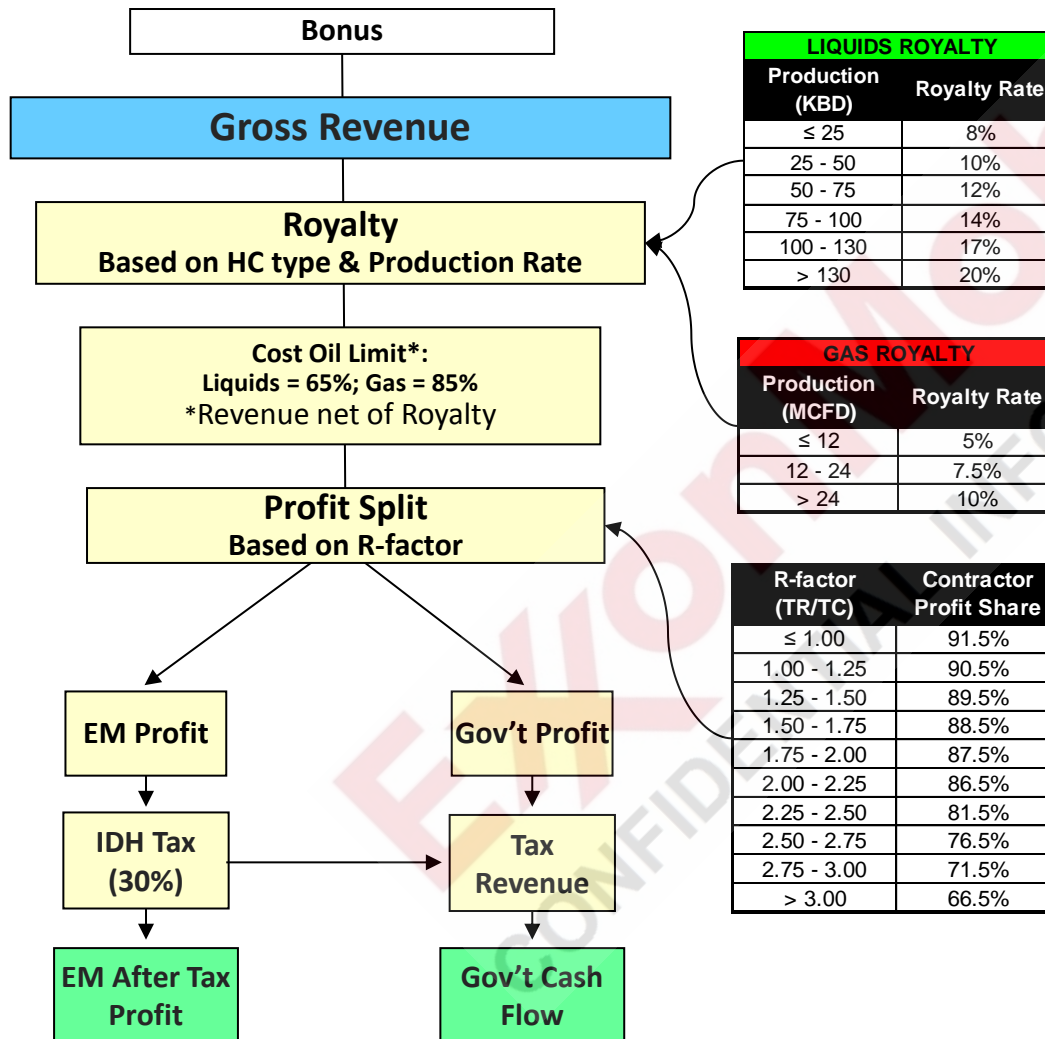


## *Development Plan and Commercial Options*

**EXXONMobil**  
CONFIDENTIAL INFORMATION



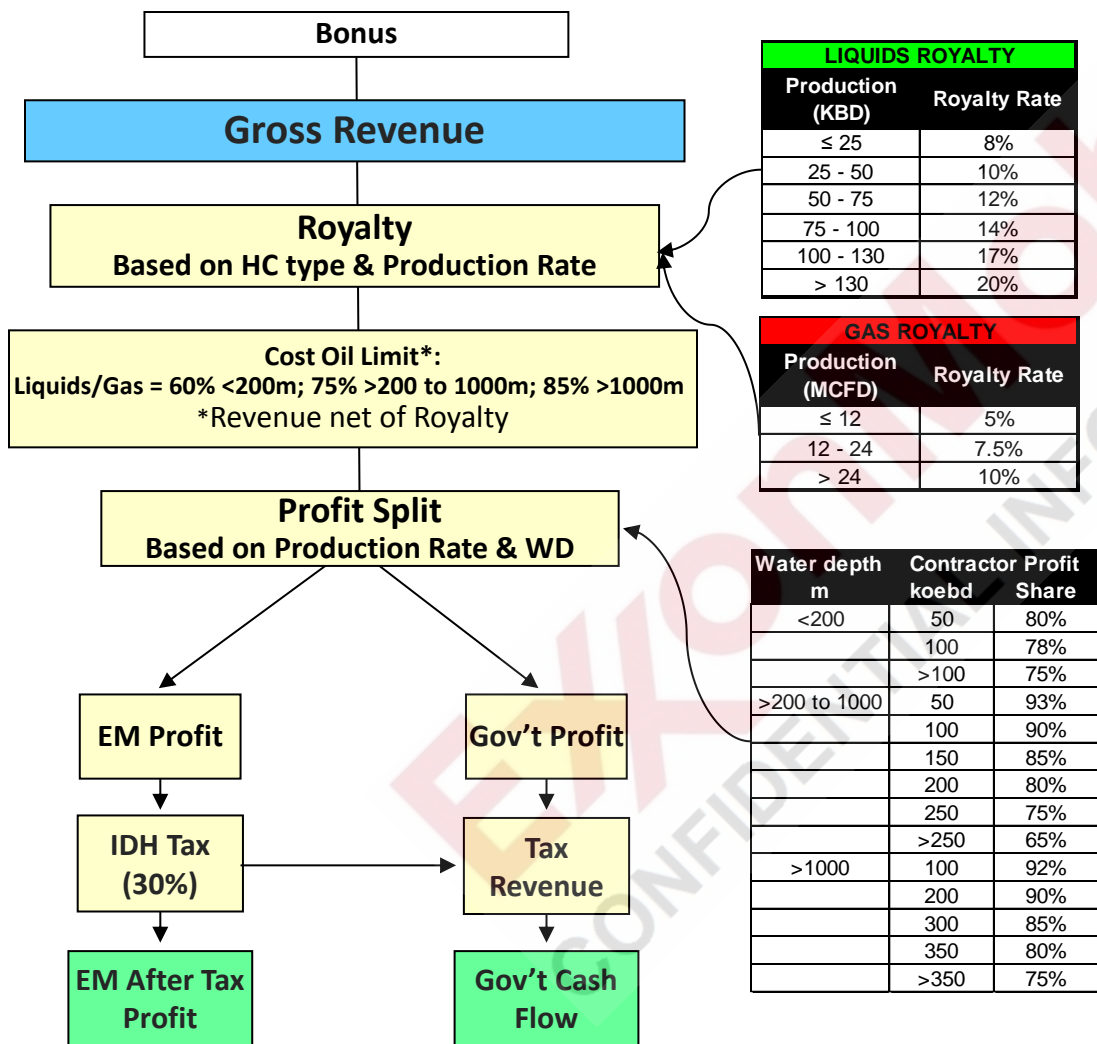
# Ampasindava Block: Revenue Flow Diagram



## GENERAL FISCAL TERMS:

- PSC Contract
- Royalty scaled on HC type & Daily Production
- Cost Recovery from 65% or 85% of Gross Revenue Net of Royalty
- Profit Oil Allocation based on Contractor's R-factor (TR/TC)
  - TR = Cumulative Cost Oil & Profit Oil
  - TC = Cumulative Costs + Income Taxes
- DMO exists but no cash flow effect
- Taxes:
  - Direct Tax on HC's = 30%
  - All other taxes are discharged
    - Income Tax (IBS)
    - Income from Movable Capital (IRCM)
    - Fixed taxes on Transfers (TFT)
    - Any Malagasy taxes based on income

# Majunga & Cap St Andre Block: Revenue Flow Diagram



## GENERAL FISCAL TERMS:

- PSC Contract
- Royalty scaled on HC type & Daily Production
- Cost Recovery from 60% to 85% of Gross Revenue Net of Royalty dependent on water depth
- Profit Oil Allocation based on Production Rate and Depth of field
- DMO exists but no cash flow effect
- Taxes:
  - Direct Tax on HC's = 30%
  - All other taxes are discharged
    - Income Tax (IBS)
    - Income from Movable Capital (IRCM)
    - Fixed taxes on Transfers (TFT)
    - Any Malagasy taxes based on income



# East Africa Emerging Gas Play



**Hottest global exploration play past 5 years – 100+ TCFG new discoveries**

**Planned LNG export – production start 2019**



**Tanzania Blocks 1, 3, 4 (5.2 M Acres) BG operated**

- Blocks awarded 2005 – 2006 to Ophir, farmout 60% WI to BG in 2010
- 14+ TCF EUR Discovered (100% wildcat success rate)
- Good quality Cretaceous / Tertiary reservoirs
- LNG Final Investment Decision (FID) projected by 2016-17 for joint multi-train plant

**Tanzania Block 2 (1.4 M Acres) Statoil operated**

- Block awarded 2007 to Statoil, farmout 35% WI to ExxonMobil in 2010
- 11-13 TCF discovered in Cretaceous / Tertiary reservoirs

**Mozambique Area-1 (2.6 M Acres) Anadarko operated**

- Anadarko 36.5 %, Mitsui 20%, Videocon 10%, Bharat 10%, PTTEP 8.5%, ENH carried 15%
- 50+ TCF EUR Discovered Resource
- Production tests flowed 100 Mcfd constrained by surface facilities
- LNG FEED announced start 2013, production start 2019

**Mozambique Area-4 (3.2 M Acres) ENI operated**

- ENI 50%, CNPC 20%, KOGAS 10%, Galp 10%, ENH carried 10%
- Announced discoveries of 60 TCF OGIP, est. 42 TCF EUR
- Production test flowed 140 Mcfd constrained by surface facilities
- HOA signed with Area-1 owners for potential joint LNG development

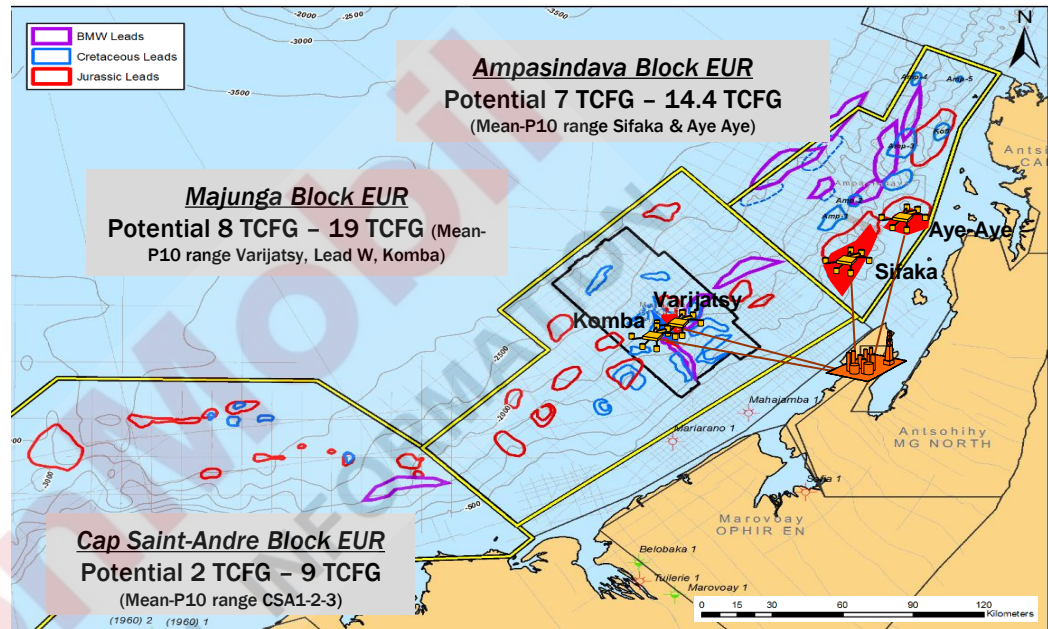
Map Source: IHS

Data Source: Wood MacKenzie

# Potential Majunga Basin LNG Project

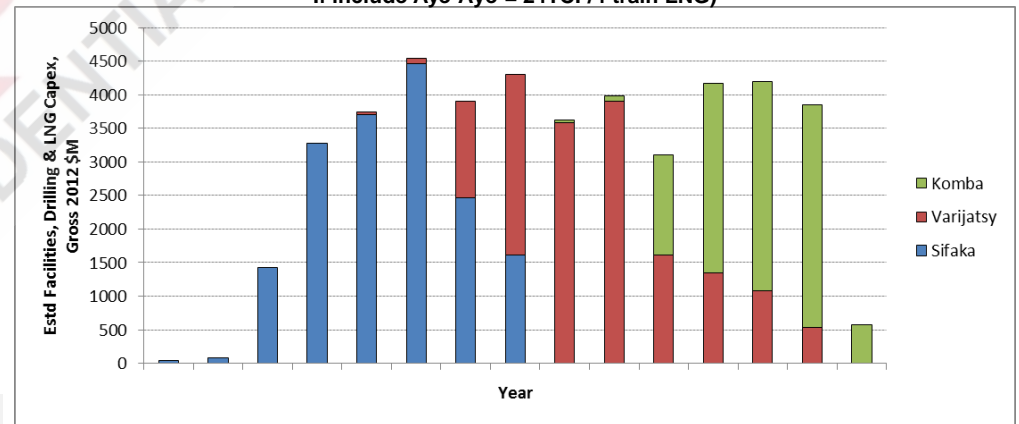
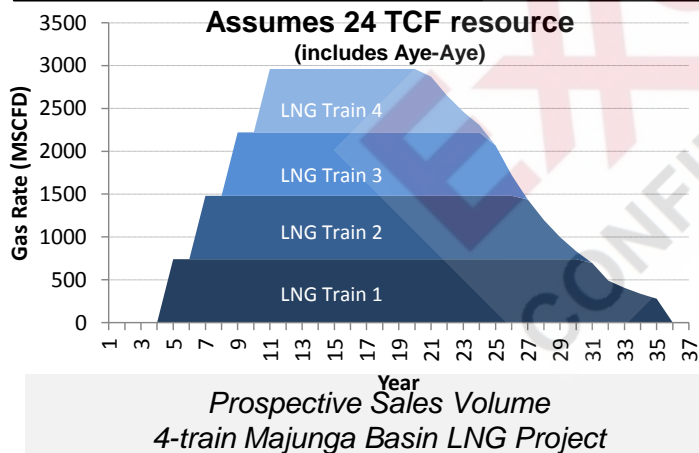


Lead (Licence)		Recoverable Volumes
		Gas Case TCFG
Sifaka (Ampasindava)	Mean	4.5
	p10	8.2
Aye-Aye (Ampasindava)	Mean	2.5
	p10	6.1
Varijatsy (Majunga)	Mean	1.9
	p10	4.2
Komba (Majunga)	BE	3.8
	HS	5.7
<b>TOTAL</b>	<b>BE</b>	<b>12.7</b>
	<b>HS</b>	<b>24.2</b>



- All volumes and timing are notional
- For gas, block licenses have a 35-year production mining title (development & production); extensions available
- LNG Plant location would be subject to environmental and site surveys and Government approval

**Assumes 3 LNG trains (Komba, Varijatsy & Sifaka HS – 18.1 TCF)**  
If include Aye-Aye = 24TCF/4 train LNG)



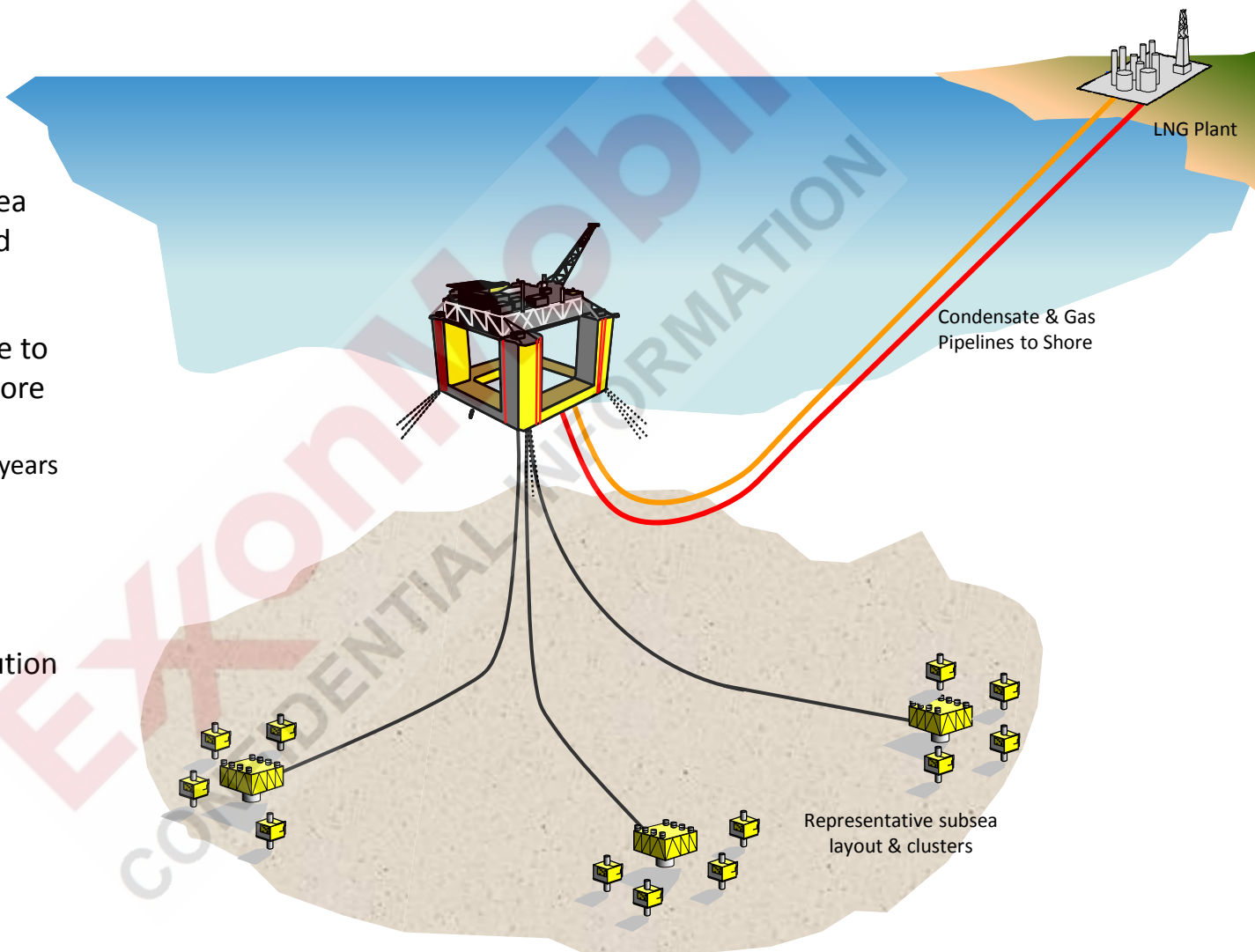


# Notional Majunga Basin Gas Development

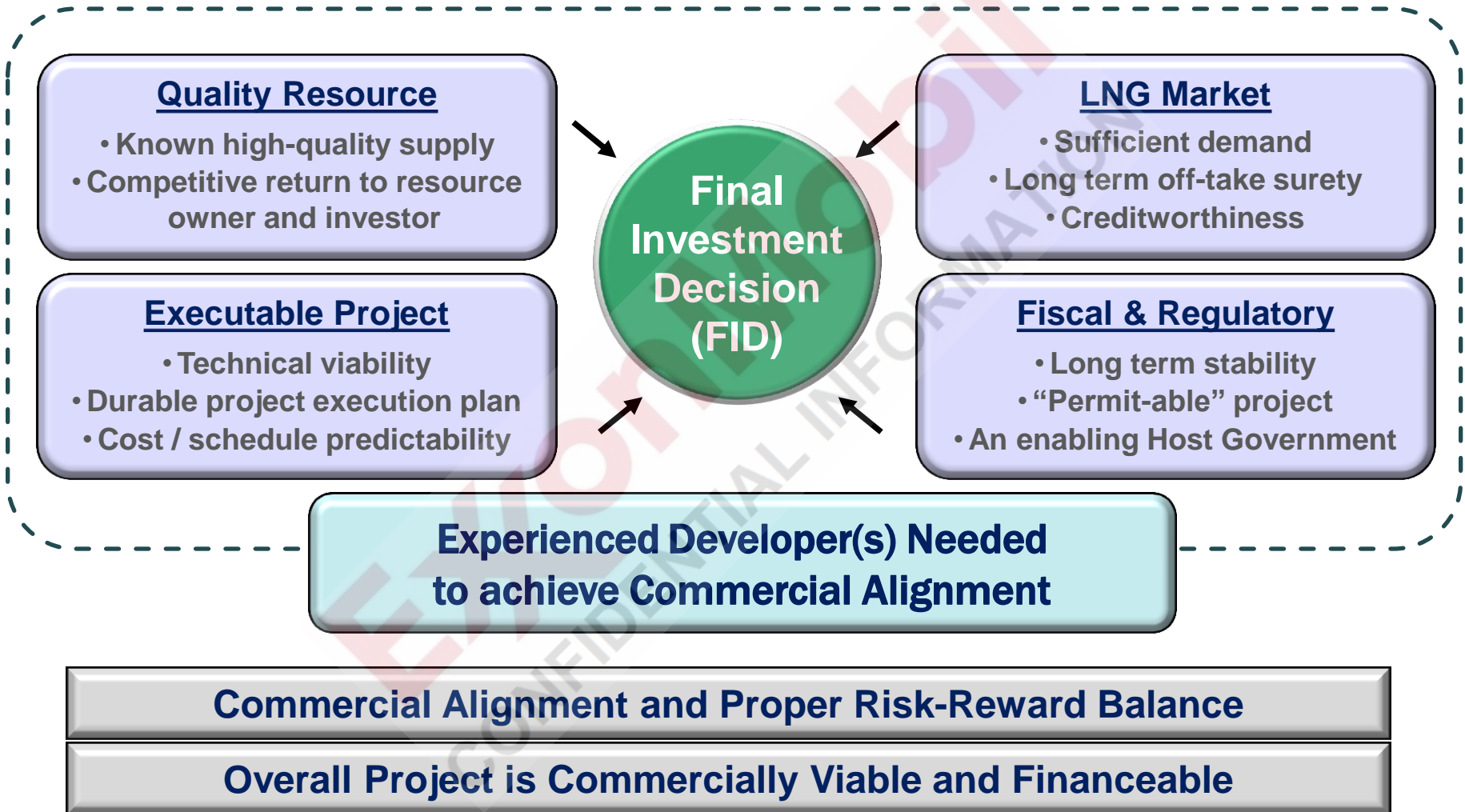


## Concept Description

- Semi FPS dehydration and compression platform
- 3-5 manifolds, 16-25 subsea wells tied via flowlines and steel catenary risers
- ~24" x 100 km gas pipeline to greenfield LNG plant onshore
  - One to two 4 MTA trains
  - 2<sup>nd</sup> LNG train start-up two years after 1<sup>st</sup> train start-up
- ~4" x 100 km condensate pipeline to shore tank
- World Open Market Execution
  - Semi FPS built in Korea
  - Stick-built LNG plant



# Success Factors for an LNG Project

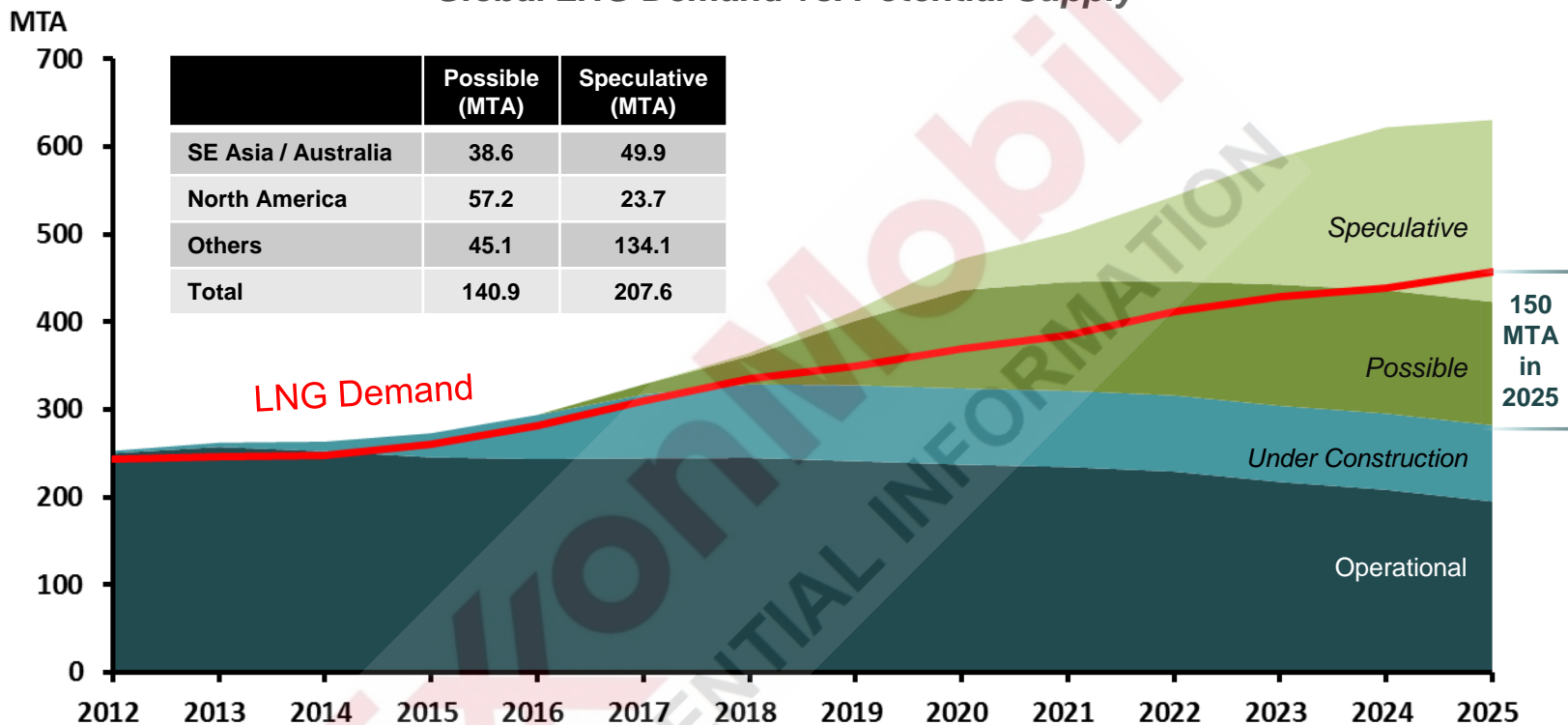




# Competition for Uncommitted LNG Demand



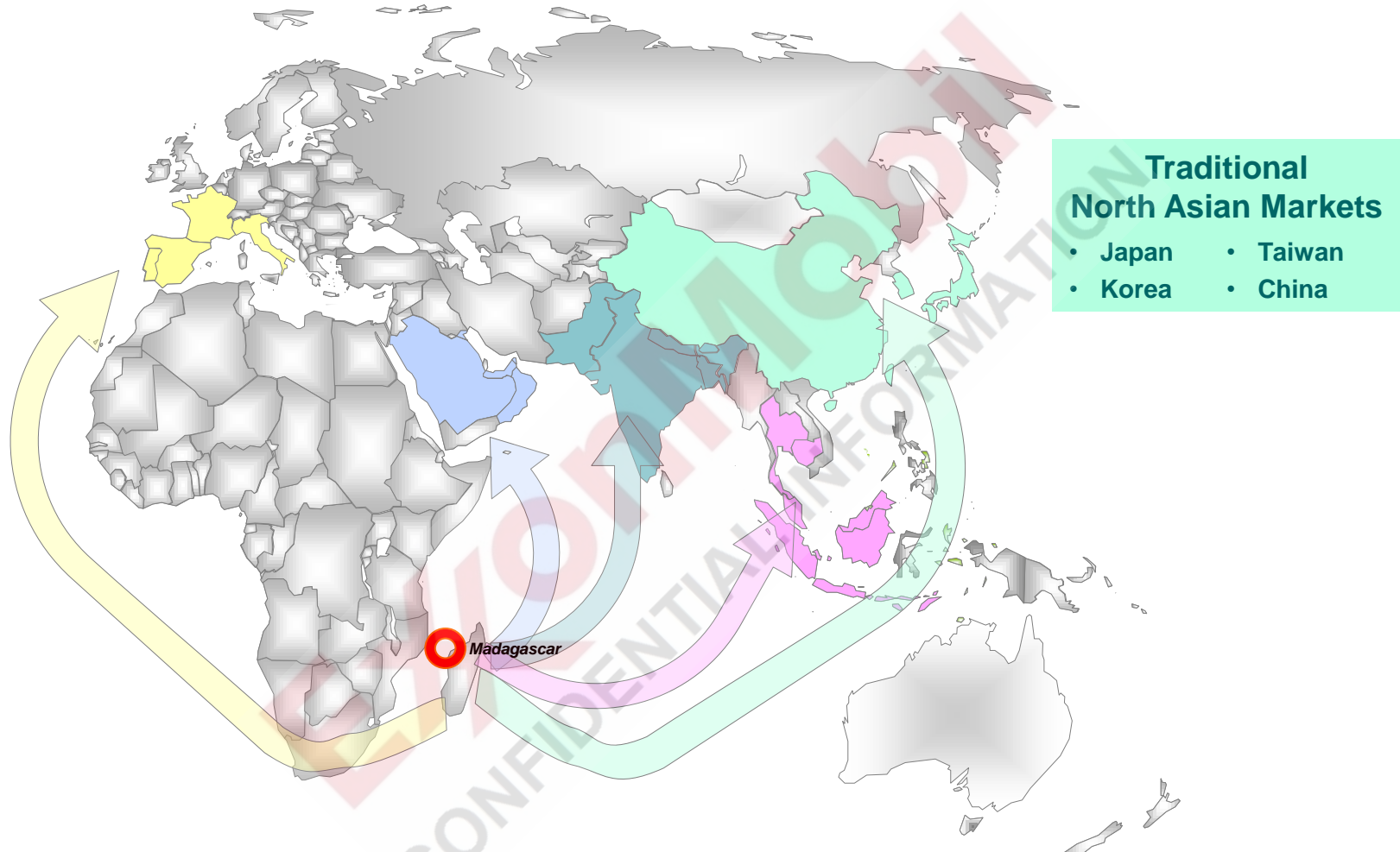
Global LNG Demand vs. Potential Supply



Source: Wood Mackenzie

- Global LNG demand expected to grow at 5% per year through 2025
- Many new LNG projects competing for customers post 2018
- Cost competitiveness and development pace will determine which projects proceed

# Potential Markets for Madagascar LNG



- Traditional North Asian Markets**
- Japan
  - Korea
  - Taiwan
  - China

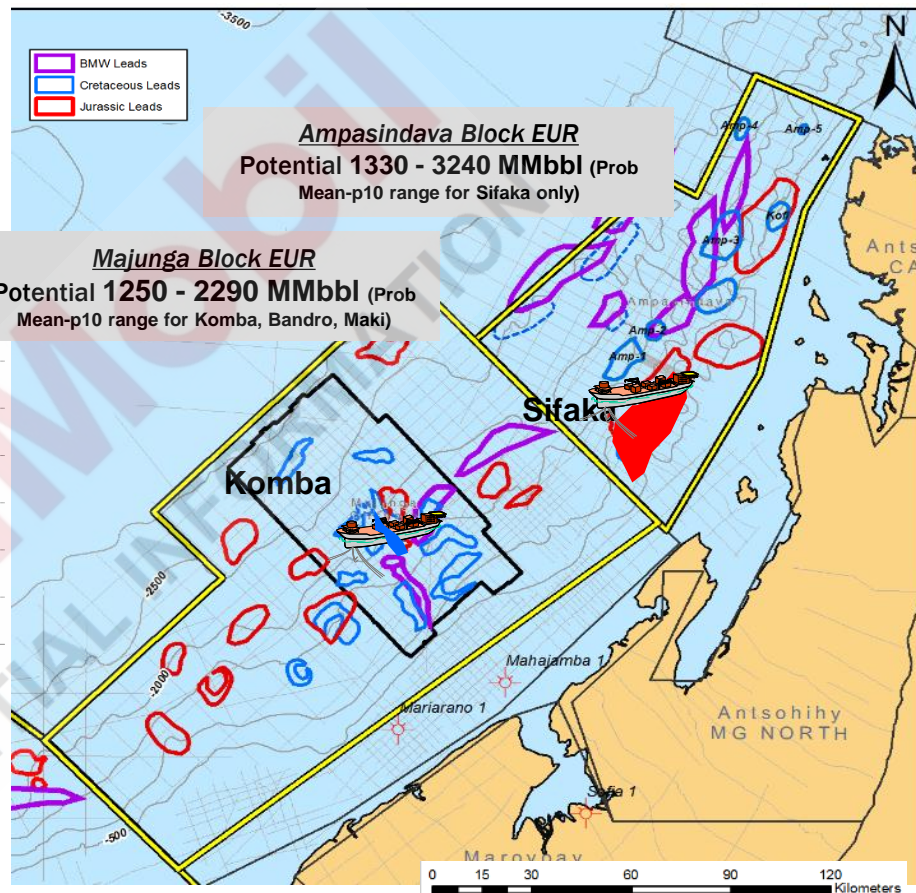
**Madagascar is geographically positioned to supply high growth LNG markets in Southeast Asia, the Middle East, the Indian subcontinent and Europe**



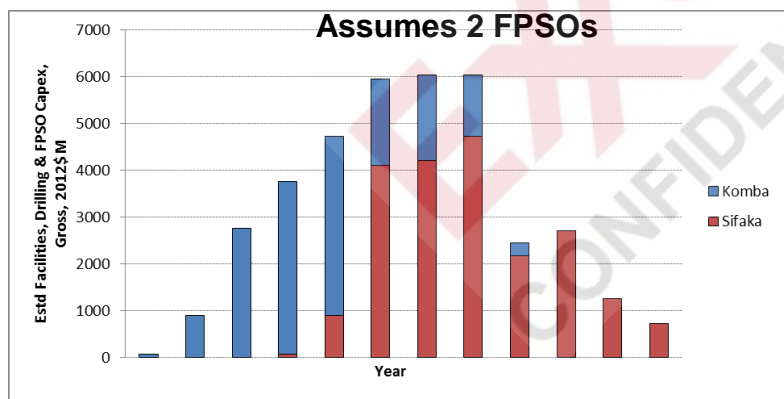
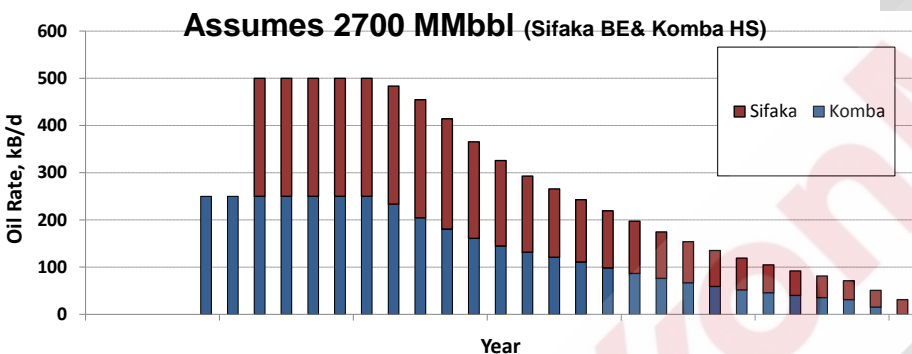
# Size of the Prize: Majunga / Ampasindava Oil



Lead (Licence)		Recoverable Volumes	
		Oil Case MMbbl	
Sifaka (Ampasindava) Mean		1331	
	p10	3245	
Komba (Majunga) BE		890	
	HS	1331	
<b>TOTAL</b>	<b>BE</b>	<b>2221</b>	
	<b>HS</b>	<b>4576</b>	



- All volumes and timing are notional
- For oil, block licenses have a 25-year production mining title (development & production); extensions available



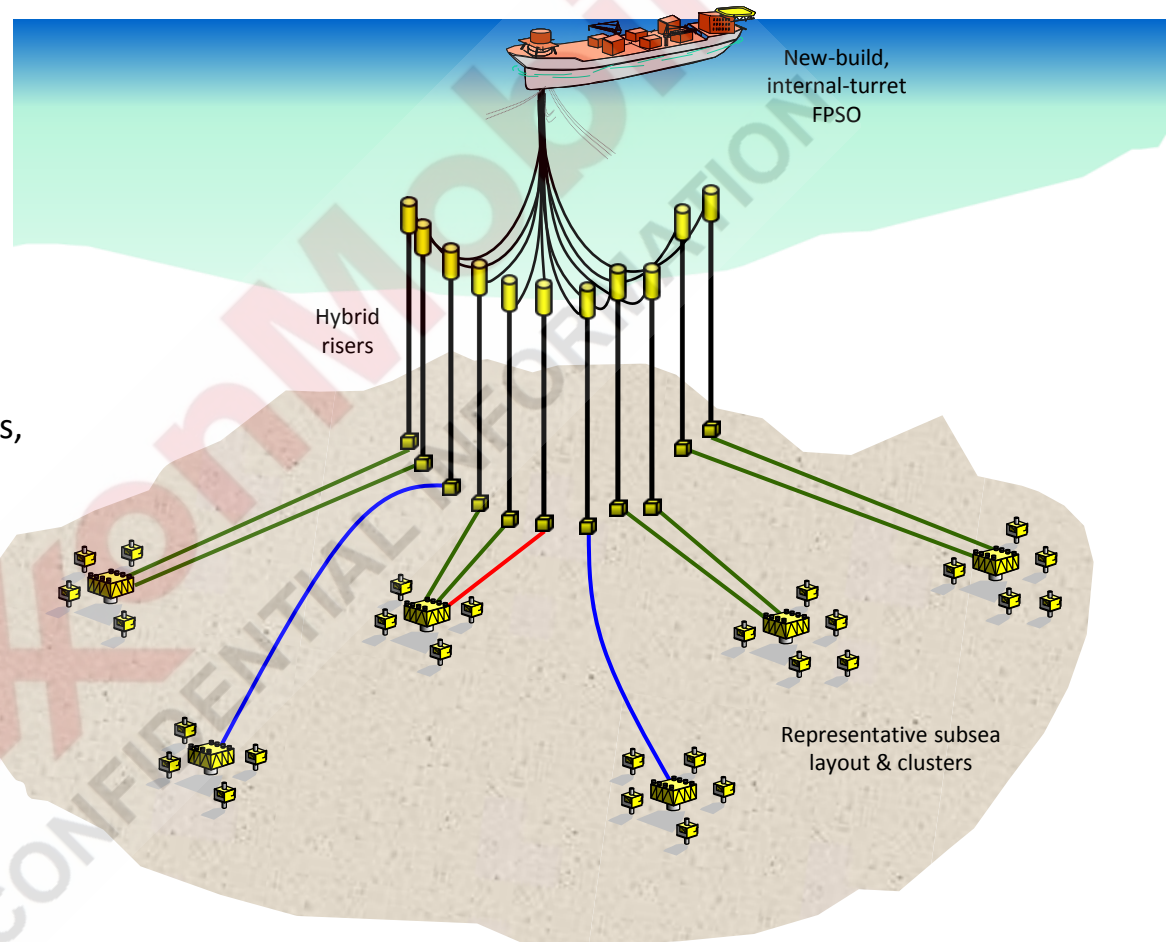
# Notional Majunga Basin Oil Development



## Concept Description

- New-build, internal-turret FPSO
- Topsides capacity
  - 250 kB/d oil
  - 175-200 MSCFD gas (re-injected)
- Hybrid risers
- 14 subsea manifolds
- 36 producers, 40 injectors
- Gravel pack completions for producers, stand-alone screens for injectors
- Export to tankers of opportunity
- World Open Market Execution
  - FPSO's built in Korea
  - SURF in USA

## Screening Development Scheme







## Operations Plan

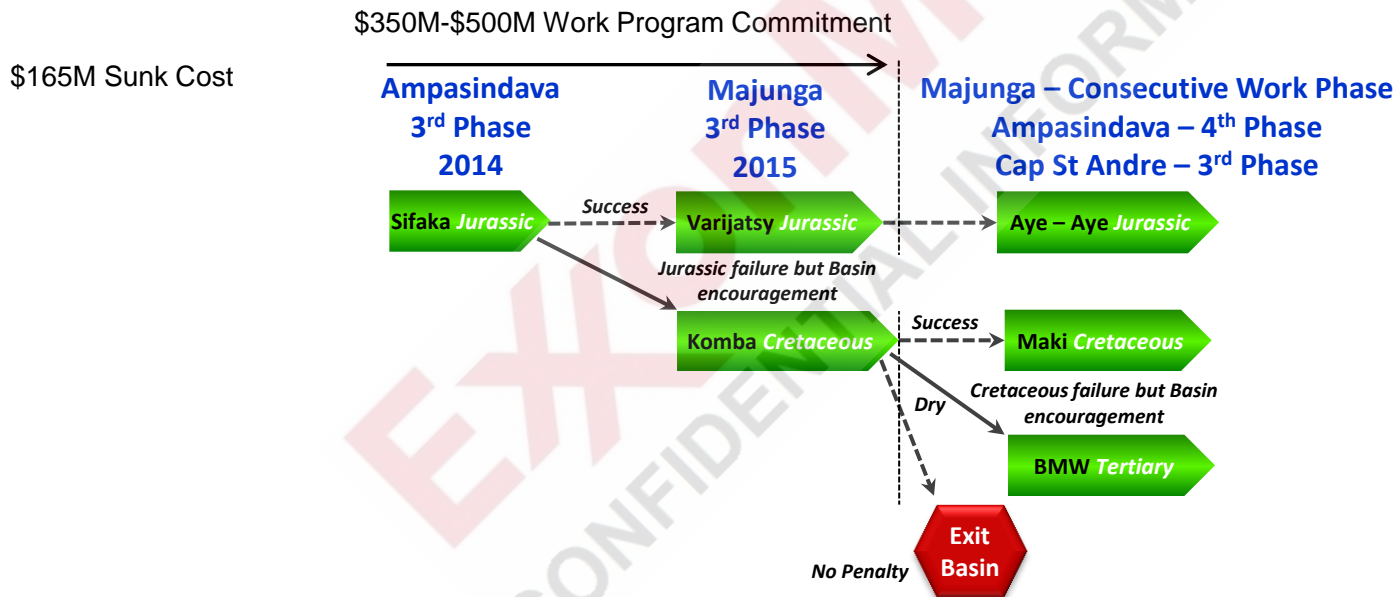
**EXXONMobil**  
CONFIDENTIAL INFORMATION

# Exploration Strategy



## Current Assumptions

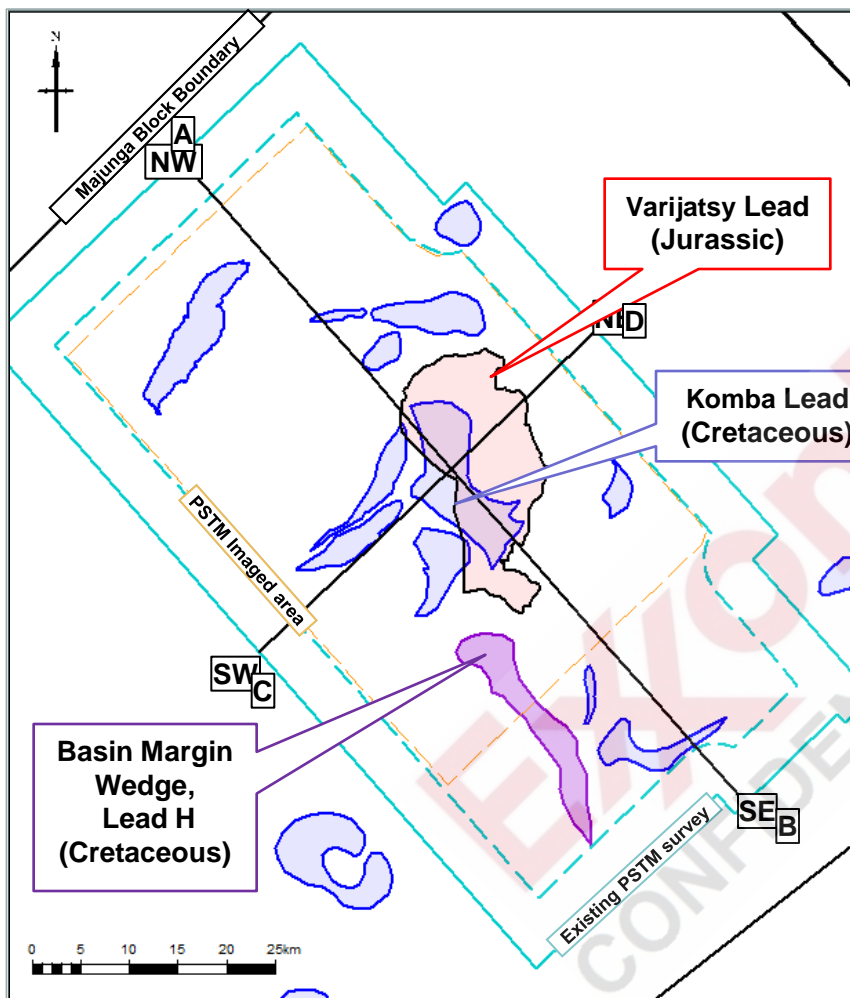
- Jurassic play: Sifaka is the initial exploration well candidate for the basin in Ampasindava block
  - Moderate drilling complexity and cost
  - Success at Sifaka de-risks hydrocarbon system at Jurassic Varijatsy prospect in the Majunga block
- Cretaceous play: Komba is second well in the basin with an additional Jurassic target (Varijatsy) if Sifaka successful
  - Inconclusive Cretaceous DHIs seen to date: re-processed 3D seismic will allow DHI re-evaluation in 2013





# Majunga Re-Processing proposal

## EXECUTED May 2013



### Recommendation

- **Contract Award to GXT to conduct Pre-Stack Time Migration (PSTM) re-processing of 3489 sq km 3D seismic**
  - To include Post-stack Depth migration (Post-SDM)
- **Firm program cost \$2.92M**
  - GXT PSTM \$2,355k
  - GXT additional output volumes \$57k
  - GXT Post-SDM \$40k
  - ExxonMobil QC \$468k (plus \$157k in contingent)
- **Retain option for follow-on PSDM - 1050 sq km**
  - Future license decision

### Objectives

- **Improved signal-to-noise and seismic amplitudes for AVO evaluation and depth conversion of post salt leads and prospects, including Komba and Lead H (PSTM)**
- **Improved imaging and prospect evaluation of pre-salt Jurassic leads, including Varijatsy (PoSDM and PSDM)**
- **Support future drilling decision**

### Scope and Timing

- Project start May 2013
- PSTM repro: 55 weeks
- Post-SDM: 4 weeks
- PSDM (optional): 36 weeks (mid 2013 decision)



## Data-room Timeline

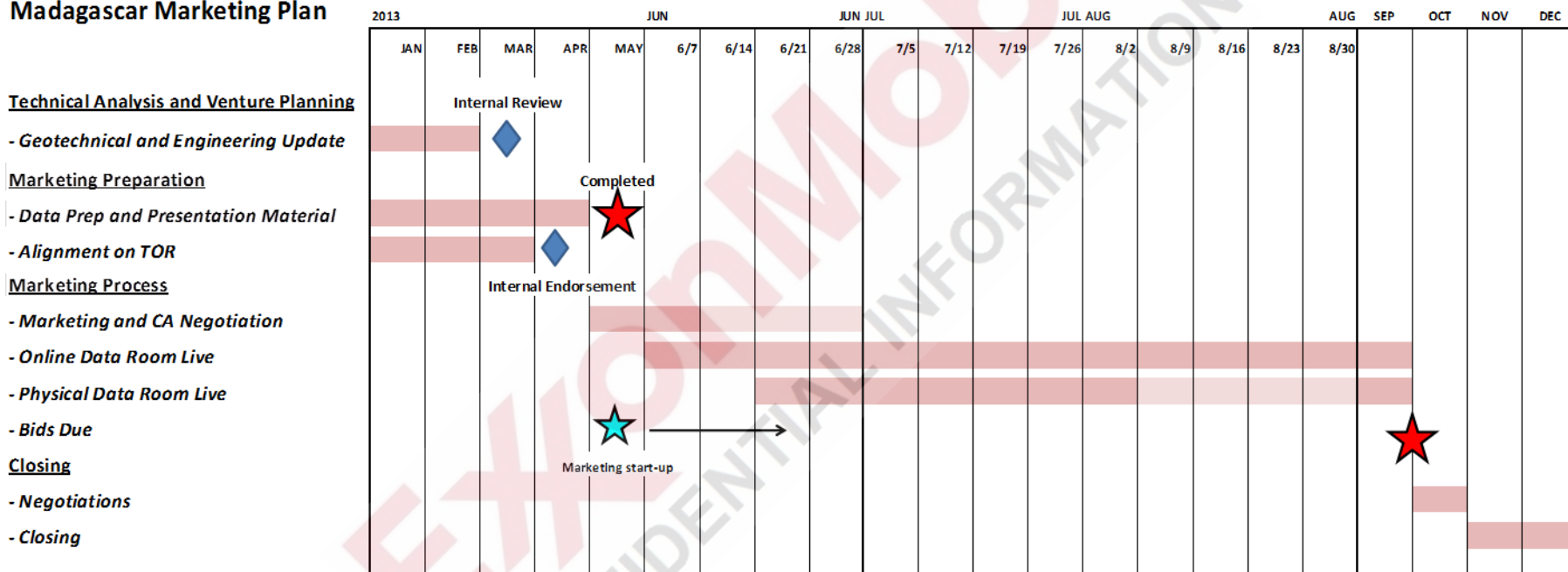
**ExxonMobil**  
CONFIDENTIAL INFORMATION



# Data-room Timeline



## Madagascar Marketing Plan





# **BACKUP**

**EXXONMobil**  
CONFIDENTIAL INFORMATION



# ExxonMobil Advantages for Madagascar LNG

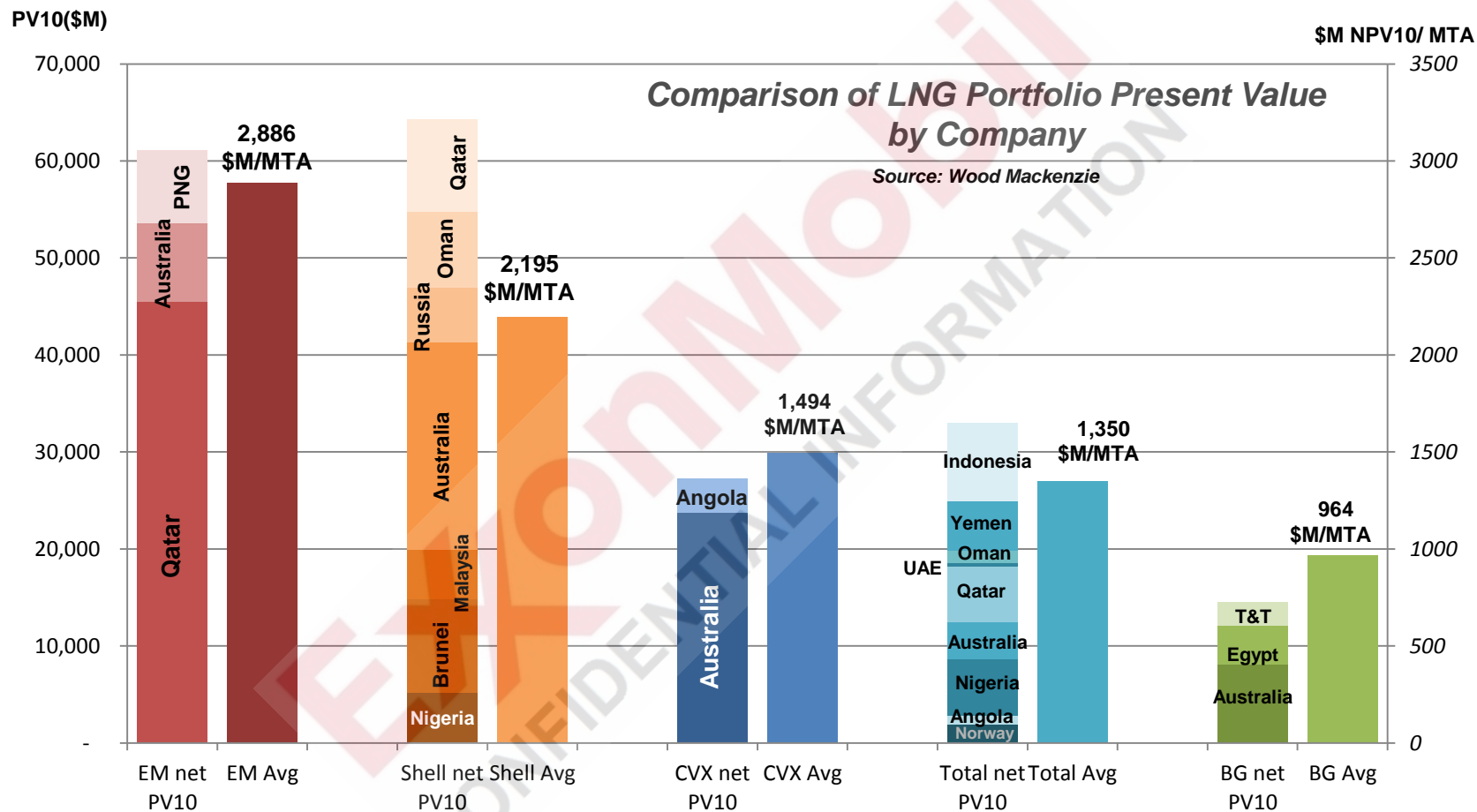


- **EM provides a highly skilled and experienced LNG project development organization**
  - Since 2004 EM has secured financing and funding for +\$30 Billion in new LNG projects, representing +40% of new global LNG capacity (66 MTA)
  - EM has demonstrated ability to develop innovative commercial structures that address complex issues and the needs of key government stakeholders (Arun LNG, Qatar LNG)
  - Application of EM's Global "Best Practices" has resulted in actual vs. projected development costs @ 101% at FID (industry performance 114%)
- **EM provides a confident track record during LNG market capture**
  - 40 years of LNG marketing experience into all markets, with credibility built from long term customer relationships
  - Currently selling into 21 long and short term markets (with first-ever LNG sales to Korea and India)
  - Local face to customers, with LNG marketing offices in 8 key markets and equity interest in LNG receiving terminals in Europe, Asia and US
- **EM provides strong project finance capabilities**
  - Innovative project financings have aided joint venture partners and NOCs around the globe
  - Disciplined investment approach and attention to schedule provides instant credibility with potential lenders

## EM's latest LNG success story: Papua New Guinea LNG

- High quality customers attracted to a greenfield LNG project in a highly competitive supply market
- Largest Project Financing in history (\$14 Billion) under difficult time constraints and financial market conditions
- Outstanding SSHE performance in a challenging socio-environmental setting
- Overcoming non-routine execution challenges in a remote project location
- Successfully response to landowner issues, resettlement issues and community issues
- Worked with host government to address project needs and keep project on schedule / on budget

# ExxonMobil – LNG Project Global Performance



- Wood Mackenzie NPV10 estimates from 2011/2012
- Long-term real Brent price of US\$80/bbl